



# Marion County Board of County Commissioners

## Fire Rescue

2631 SE Third St.  
Ocala, FL 34471  
Phone: 352-291-8000  
Fax: 352-291-8098

### Marion County Fire Rescue Emergency Services Advisory Board Meeting July 9, 2013

- I. Call To Order- 3:04 by Chairperson Pat Gabriel
- II. Members Present:  
Dr. Frank Fraunfelter, Medical Director, MCFR EMS  
Randy McVay, C.E.O, Ocala Regional Medical Center  
Paul Skinner  
Pat Gabriel, Chairperson  
Chief Bradd Clark, Ocala Fire Rescue, Fire Chief  
Others in Attendance:  
Cindy Marihugh, Jessica Greene, MCFR PIO, Shands Critical Care Team-  
Staccie Allen-Program Director, BSN, RN, Gwen Howard, Chief Flight  
Nurse, BSN, RN, Brian Goss, Flight Medic  
Attendance taken by: Felicia Grasty
- III. Minutes  
January 8<sup>th</sup>, 2013 adopted
  - A. Old Business
    - Quarterly Report
    - Chief Hall shares that Stemi Alerts have decreased. This is a normal trend because its "seasonal"
    - Chief Hall also shares the 2<sup>nd</sup> quarter and 3<sup>rd</sup> quarter data in reference to response times. Urban response time was down due to being short staffed by 20 positions. However, we have a graduating class coming up and hope to be operational with a full staff
    - Bills sent is also behind due to major challenges with Health EMS- which is the database that the field personnel use to create run reports. Once these reports were entered into the system, they were either lost through transmission or coding and narratives where incomplete. This creates difficulties for the billing and coders. Therefore, there were no bills sent for 2 days. Health EMS came here to create a fix, which seems to be working. It was upgraded to Version 5. But there are still issues. Chief Hall shares that they told her that their other customers are complaining as well. So they are working diligently to fix this universal problem.

*"Meeting Needs by Exceeding Expectations"*



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- This vendor has been in place since EMSA
- A discussion about bringing on TriTech was mentioned, however, Tri Tech wants to sell its billing software along with their CAD system.
- Chief Hall also explained some of the tragedies in the billing dept this year alone that contributed to the slowing of production. March of 2013, one of the coders past away in a horrific car accident in which she was just able to hire someone for that position.
- Chief Hall asked that the board wait until next month to discuss these options for the 5 year plan. The board agrees to discuss at the October 8<sup>th</sup>, 2013 meeting.

### **B. New Business**

#### **1. Chief Update**

- Chief McElhanev not present

#### **2. Collections Update**

- Chief Hall shares the pre collection handout.
- She shares that the 2 FTE working collections have brought in \$580 thousand dollars. From 10/1/11 to 6/30/13. The projected amount that they would bring in was \$500 thousand dollars.
- Also, they partnership between the 3 hospitals have also proven to be successful. For example, they were able to match up 48 "John Does" in February with a transport amount of \$400 each.
- United Collections is doing very well with the collections. They have collected about \$85 thousand dollars. They have worked about 7,500 claims to date as of April. Our cost was \$7,000 which is about 8%. They bill us 17.5%. But remember this is current as of April 2013
- Chief Hall also shares the good news about Advantage Trust-the medical supplies inventory/ordering system. She has saved \$50 thousand dollars so far this quarter. Another good thing is they would like us to do a case study /article on what we've done and how.
- The Henry Schein new tracking system management and trending will also be a great value and asset.

#### **3. Critical Care Unit Presentation**

- The Critical Care Transport Unit Program fills the need for critically ill patient transportation between hospital intensive care units.

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These critically ill patients are characterized by specialized needs that include:

- Patients needing a higher level of intensive care
- Patients on a number of medications via IV and infusions
- Patients on specialized ventilators
- Patients who have a higher expectation for deterioration en-route.

Critical Care Unit Staffing/Funding Options are discussed in the presentation

Critical Care Staffing & Operating Hours

Additional Required Training

Advanced Skills & Equipment

Equipment Costs

Fees for Service and Call Volume

Projected Annual Revenue

Total Program Costs

Potential Partnerships

**\*\*Shands Critical Care Unit on Site for Display\*\***

#### D. Board Items

- Consensus from the board to move forward with the Critical Care Unit.

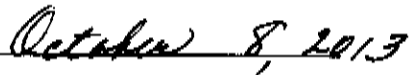
Adjournment-4:25

Next Meeting will be held October 8th, 2013 3pm, Fire Rescue Headquarters  
Minutes submitted by Felicia Grasty

Approved:

  
\_\_\_\_\_  
Pat Gabriel, Chairperson

Date:

  
\_\_\_\_\_  
October 8, 2013

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