Before Starting the CoC Application

You must submit all three of the following parts in order for us to consider your Consolidated Application complete:

1. the CoC Application,
2. the CoC Priority Listing, and
3. all the CoC's project applications that were either approved and ranked, or rejected.

 As the Collaborative Applicant, you are responsible for reviewing the following:

1. The FY 2024 CoC Program Competition Notice of Funding Opportunity (NOFO) for specific application and program requirements.
2. The FY 2024 CoC Application Detailed Instructions which provide additional information and guidance for completing the application.
3. All information provided to ensure it is correct and current.
4. Responses provided by project applicants in their Project Applications.
5. The application to ensure all documentation, including attachment are provided.

 Your CoC Must Approve the Consolidated Application before You Submit It
 - 24 CFR 578.9 requires you to compile and submit the CoC Consolidated Application for the FY 2024 CoC Program Competition on behalf of your CoC.
 - 24 CFR 578.9(b) requires you to obtain approval from your CoC before you submit the Consolidated Application into e-snaps.

Answering Multi-Part Narrative Questions
 Many questions require you to address multiple elements in a single text box. Number your responses to correspond with multi-element questions using the same numbers in the question. This will help you organize your responses to ensure they are complete and help us to review and score your responses.

 Attachments
 Questions requiring attachments to receive points state, "You Must Upload an Attachment to the 4B. Attachments Screen." Only upload documents responsive to the questions posed–including other material slows down the review process, which ultimately slows down the funding process. Include a cover page with the attachment name.
 - Attachments must match the questions they are associated with–if we do not award points for evidence you upload and associate with the wrong question, this is not a valid reason for you to appeal HUD's funding determination.
 - We must be able to read the date and time on attachments requiring system-generated dates and times, (e.g., a screenshot displaying the time and date of the public posting using your desktop calendar; screenshot of a webpage that indicates date and time).

1A. Continuum of Care (CoC) Identification

HUD publishes resources on the HUD.gov website at CoC Program Competition to assist you in completing the CoC Application. Resources include:

- Notice of Funding Opportunity (NOFO) Continuum of Care Competition and Noncompetitive Award of Youth Homeless Demonstration Program Renewal and Replacement Grants;
  - 24 CFR part 578;
  - FY 2024 CoC Application Navigational Guide;
  - Section 3 Resources;
  - PHA Crosswalk; and
  - Frequently Asked Questions

1A-1. CoC Name and Number: FL-514 - Ocala/Marion County CoC

1A-2. Collaborative Applicant Name: Ocala/Marion County Joint Office on Homelessness

1A-3. CoC Designation: CA

1A-4. HMIS Lead: Ocala/Marion County Joint Office on Homelessness

1B. Coordination and Engagement–Inclusive Structure and Participation

HUD publishes resources on the HUD.gov website at CoC Program Competition to assist you in completing the CoC Application. Resources include:

- Notice of Funding Opportunity (NOFO) Continuum of Care Competition and Noncompetitive Award of Youth Homeless Demonstration Program Renewal and Replacement Grants;
  - 24 CFR part 578;
   - FY 2024 CoC Application Navigational Guide;
  - Section 3 Resources;
  - PHA Crosswalk; and
   - Frequently Asked Questions

1B-1.	Inclusive Structure and Participation–Participation in Coordinated Entry.	
	NOFO Sections V.B.1.a.(1), V.B.1.e., V.B.1f., and V.B.1.p.	

	In the chart below for the period from May 1, 2023 to April 30, 2024:
1.	select yes or no in the chart below if the entity listed participates in CoC meetings, voted–including selecting CoC Board members, and participated in your CoC's coordinated entry system; or
2.	select Nonexistent if the organization does not exist in your CoC's geographic area:

	Organization/Person	Participated in CoC Meetings	Voted, Including Electing CoC Board Members	Participated in CoC's Coordinated Entry System
1.	Affordable Housing Developer(s)	Yes	Yes	Yes
2.	CDBG/HOME/ESG Entitlement Jurisdiction	Yes	Yes	Yes
3.	Disability Advocates	Yes	Yes	Yes
4.	Disability Service Organizations	Yes	Yes	Yes
5.	EMS/Crisis Response Team(s)	Yes	Yes	Yes
6.	Homeless or Formerly Homeless Persons	Yes	Yes	Yes
7.	Hospital(s)	Yes	Yes	Yes
8.	Indian Tribes and Tribally Designated Housing Entities (TDHEs) (Tribal Organizations)	Nonexistent	No	No
9.	Law Enforcement	Yes	Yes	Yes
10.	Lesbian, Gay, Bisexual, Transgender (LGBTQ+) Advocates	Yes	Yes	Yes
11.	LGBTQ+ Service Organizations	Yes	Yes	Yes
12.	Local Government Staff/Officials	Yes	Yes	Yes
13.	Local Jail(s)	Yes	Yes	Yes
14.	Mental Health Service Organizations	Yes	Yes	Yes
15.	Mental Illness Advocates	Yes	Yes	Yes
16.	Organizations led by and serving Black, Brown, Indigenous and other People of Color	Yes	Yes	Yes

17.	Organizations led by and serving LGBTQ+ persons	Yes	Yes	Yes
18.	Organizations led by and serving people with disabilities	Yes	Yes	Yes
19.	Other homeless subpopulation advocates	Yes	Yes	Yes
20.	Public Housing Authorities	Yes	Yes	Yes
21.	School Administrators/Homeless Liaisons	Yes	Yes	Yes
22.	Street Outreach Team(s)	Yes	Yes	Yes
23.	Substance Abuse Advocates	Yes	Yes	Yes
24.	Substance Abuse Service Organizations	Yes	Yes	Yes
25.	Agencies Serving Survivors of Human Trafficking	Yes	Yes	Yes
26.	Victim Service Providers	Yes	Yes	Yes
27.	Domestic Violence Advocates	Yes	Yes	Yes
28.	Other Victim Service Organizations	Yes	Yes	Yes
29.	State Domestic Violence Coalition	Yes	Yes	Yes
30.	State Sexual Assault Coalition	Yes	Yes	Yes
31.	Youth Advocates	Yes	Yes	Yes
32.	Youth Homeless Organizations	Yes	Yes	Yes
33.	Youth Service Providers	Yes	Yes	Yes
	Other: (limit 50 characters)			
34.				
35.				

By selecting "other" you must identify what "other" is.

1B-1a.	Experience Promoting Racial Equity.
	NOFO Section III.B.3.c.

> Describe in the field below your CoC's experience in effectively addressing the needs of underserved communities, particularly Black and Brown communities, who are substantially overrepresented in the homeless population.

(limit 2,500 characters)

Marion County Continuum of Care, also known as the Ocala/Marion Joint Office on Homelessness (JOoH), has hired a data analyst consultant to help educate and enhance the way we promote racial equity. To ensure culturally competent approaches, our CoC engages community partners who work with and serve the underserved communities including black and brown communities. Utilizing relationships the outreach team has built will help to identify challenges faced through lack of access, economic, and mental health challenges. JOoH staff offers bilingual and culturally specific programs in partnership with local organizations. On July 23rd, 2024, the collaborative applicant also provided a presentation regarding underserved communities which provided baseline measurements that can be tracked for impact and improvements allowing our CoC to advocate for policy change and develop programs that better serve these communities, promoting systemic equity through data-driven evidence.

1B-2.	Open Invitation for New Members.	
	NOFO Section V.B.1.a.(2)	

	Describe in the field below how your CoC:
1.	communicated a transparent invitation process annually (e.g., communicated to the public on the CoC's website) to solicit new members to join the CoC;
2.	ensured effective communication and access for persons with disabilities, including the availability of accessible electronic formats; and
3.	invited organizations serving culturally specific communities experiencing homelessness in your CoC's geographic area to address equity (e.g., Black, Latino, Indigenous, LGBTQ+, and persons with disabilities).

(limit 2,500 characters)

1. The CoC has developed a transparent invitation process by clearly outlining our membership process in our recently revised Governance Charter. The Collaborative Applicant has invested in a Community Development Ambassador to enhance our website to include a transparent process. The revisions will include member applications, criteria, process, and document decisions. During our annual meeting we have a standing agenda item for new members and at membership meetings, there is a standing agenda item to address feedback and improvements regarding the membership process. Our nominating committee also actively recruits diverse stakeholders through public meetings, social media, and email using our diversity matrix. Active members are encouraged to invite colleagues and partners to join meetings in hopes of joining membership.

2. To ensure effective communication for persons with disabilities, we have recently included disability needs in the membership application. Given that the Collaborative Applicant is a government entity, the CoC is subject to the Florida Sunshine Laws which requires all meeting times, locations, and contact information to be available to the public. CoC meetings are held on the county's ADA-compliant campus and are free for the public. The CoC website also follows the county's Web Content Accessibility Guidelines (WCAG) 2.0 to ensure web content is accessible for people with disabilities. Clear language is prioritized, and transcripts are available when needed. The CoC actively encourages accommodation requests and seeks feedback to enhance accessibility for all individuals.

3. The CoC's nominating committee has developed a personalized approach to outreach highlighting our shared goals in ending and preventing homelessness. In our invitations we have improved the language and tone to entice local organizations representing culturally specific communities including Black, Latino, Indigenous, LGBTQ individuals, and persons with disabilities. Invitations to planning forums are disseminated to ensure equitable access to resources. CoC membership includes both individuals and organizations that assist veterans, those struggling with their mental health/substance abuse, and HIV service providers. Our CoC Coordinator will follow up with those invited to ensure the right members are represented to reduce barriers faced by marginalized communities.

1B-3.	CoC's Strategy to Solicit/Consider Opinions on Preventing and Ending Homelessness.	
	NOFO Section V.B.1.a.(3)	

	Describe in the field below how your CoC:

1.	solicited and considered opinions from a broad array of organizations and individuals that have knowledge of homelessness, or an interest in preventing and ending homelessness;	
2.	communicated information during public meetings or other forums your CoC uses to solicit public information;	
3.	ensured effective communication and access for persons with disabilities, including the availability of accessible electronic formats; and	
4.	took into consideration information gathered in public meetings or forums to address improvements or new approaches to preventing and ending homelessness.	

(limit 2,500 characters)

1. The CoC seeks input from a wide range of organizations by engaging on social media and conducting surveys and questionnaires, ensuring that perspectives beyond those of our active members are considered, in addition to insights gathered during regularly scheduled CoC meetings. The opinions gathered through these forums aim to enhance our strategies for effectively addressing homelessness. The organizations and individuals that have provided input through these channels include housing providers, emergency shelters, transitional housing, mental health organizations, lenders, faith-based groups, and individuals with lived experience of homelessness.

2. During public meetings, the CoC has conducted live surveys through QR Codes to ensure engagement and clear understanding of our goals to prevent and end homelessness. The members have provided positive feedback that this approach encourages dialogue, gathering perspective without fear of addressing their opinion. Sharing key information during public forums to include HMIS data, Coordinated Entry, PIT/HIC counts, and funding announcements has increased curiosity of how best to make an impact. Over the past year, the CoC has also engaged with City Council, County Commission, Chamber of Economic Partnership, Affordable Housing Advisory Committee, Opioid Settlement Committee, and Resource and Referral Committee to better understand barriers to ending homelessness. Information is disseminated through press releases, websites, and social media to gather public input aimed at removing these barriers.

3. The Center for Independent Living of North Central Florida represents a disabled population that collaborates with the CoC. They offer sign language interpretation, advocacy, independent living skills, and peer support for homeless disabled persons. They help the CoC by sharing resources and insights on ending homelessness. Knowing who is attending our public meetings helps us to prepare for any specific needs. Solicitation is tailored to be ADA-compliant on both the website and social media, ensuring electronic format, clear language, compliant fonts, and color contrast. By doing this, we can ensure effective communication.

4. The CoC uses descriptive analysis and qualitative analysis to delve into feedback received. This information is then assigned to appropriate committees tasked to develop and implement plans and strategies to prevent and end homelessness.

1B-4.	Public Notification for Proposals from Organizations Not Previously Awarded CoC Program Funding.	
	NOFO Section V.B.1.a.(4)	

Describe in the field below how your CoC notified the public:

	1.	that your CoC will consider project applications from organizations that have not previously received CoC Program funding;
	2.	about how project applicants must submit their project applications—the process;
	3.	about how your CoC would determine which project applications it would submit to HUD for funding; and
	4.	ensured effective communication and access for persons with disabilities, including the availability of accessible electronic formats.

(limit 2,500 characters)

1. The Collaborative Applicant released a notice and Request for Proposal (RFP) to inform the CoC about the competitive funds available. During the August 27, 2024 community meeting, clear instruction was provided that beyond HUD regulations, the CoC was looking for any member to partake in the funding opportunity regardless of previously being funded. The funding notice was also emailed to the CoC members and published on the county's website, including a link to HUD's notice to encourage new applications from organizations that have not previously received funding. This outreach resulted in 3 new applicants seeking funding.

2. The RFP posted on the county's website provided clear instructions outlining the submission process step-by-step. The funding notice provided details on how and when to submit proposals. Two Q&A workshops were held to provide support and clarity on the Notice provided by HUD and the local process and requirements, including any e-snaps questions. Continued support was offered to applicants throughout the registration process, including assistance with application inquiries and expectations. Our website also provided direct links to the HUD navigational tools for use.

3. The RFP clearly outlined how the CoC would determine which applications would move forward through the process. Information was presented during the CoC meeting that clarified how the Review Committee would score applications. The information was also sent out electronically after the meeting for applicants to reference. The CoC Board provided priority on new projects and bonus points that improved specific system performance measures. Applications are ranked on a 100-point scale, understanding the census to prioritize HMIS in tier 1.

4. All communication materials for the funding application were made accessible to individuals with disabilities. Given that the Collaborative Applicant is a government entity, the CoC is subject to the Florida Sunshine Laws which requires all meeting times, locations, and contact information to be available to the public. CoC meetings are held on the county's ADA-compliant campus and are free for the public. The CoC website also follows the county's Web Content Accessibility Guidelines (WCAG) 2.0 to ensure web content is accessible for people with disabilities, and user friendly for everyone. Clear language is prioritized, and transcripts are available when needed.

1C. Coordination and Engagement

HUD publishes resources on the HUD.gov website at CoC Program Competition to assist you in completing the CoC Application. Resources include:

- Notice of Funding Opportunity (NOFO) Continuum of Care Competition and Noncompetitive Award of Youth Homeless Demonstration Program Renewal and Replacement Grants;
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  - FY 2024 CoC Application Navigational Guide;
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  - PHA Crosswalk; and
  - Frequently Asked Questions

1C-1.	Coordination with Federal, State, Local, Private, and Other Organizations.	
	NOFO Section V.B.1.b.	

	In the chart below:	
1.	select yes or no for entities listed that are included in your CoC's coordination, planning, and operations of projects that serve individuals, families, unaccompanied youth, persons who are fleeing domestic violence who are experiencing homelessness, or those at risk of homelessness; or	
2.	select Nonexistent if the organization does not exist within your CoC's geographic area.	

	Entities or Organizations Your CoC Coordinates with for Planning or Operations of Projects	Coordinates with the Planning or Operations of Projects?
1.	Funding Collaboratives	Yes
2.	Head Start Program	Yes
3.	Housing and services programs funded through Local Government	Yes
4.	Housing and services programs funded through other Federal Resources (non-CoC)	Yes
5.	Housing and services programs funded through private entities, including Foundations	Yes
6.	Housing and services programs funded through State Government	Yes
7.	Housing and services programs funded through U.S. Department of Health and Human Services (HHS)	Yes
8.	Housing and services programs funded through U.S. Department of Justice (DOJ)	Yes
9.	Housing Opportunities for Persons with AIDS (HOPWA)	Yes
10.	Indian Tribes and Tribally Designated Housing Entities (TDHEs) (Tribal Organizations)	Nonexistent
11.	Organizations led by and serving Black, Brown, Indigenous and other People of Color	Yes
12.	Organizations led by and serving LGBTQ+ persons	Yes
13.	Organizations led by and serving people with disabilities	Yes
14.	Private Foundations	Yes
15.	Public Housing Authorities	Yes
16.	Runaway and Homeless Youth (RHY)	Yes
17.	Temporary Assistance for Needy Families (TANF)	Yes
	Other:(limit 50 characters)	
18.		

1C-2.	CoC Consultation with ESG Program Recipients.	
	NOFO Section V.B.1.b.	

	In the chart below select yes or no to indicate whether your CoC:	

1.	Consulted with ESG Program recipients in planning and allocating ESG Program funds?	Yes
2.	Provided Point-in-Time (PIT) count and Housing Inventory Count (HIC) data to the Consolidated Plan jurisdictions within its geographic area?	Yes
3.	Ensured local homelessness information is communicated and addressed in the Consolidated Plan updates?	Yes
4.	Coordinated with ESG recipients in evaluating and reporting performance of ESG Program recipients and subrecipients?	Yes

1C-3.	Ensuring Families are not Separated.	
	NOFO Section V.B.1.c.	

	Select yes or no in the chart below to indicate how your CoC ensures emergency shelter, transitional housing, and permanent housing (PSH and RRH) do not deny admission or separate family members regardless of each family member's self-reported sexual orientation and gender identity:	

1.	Conducted mandatory training for all CoC- and ESG-funded service providers to ensure families are not separated?	No
2.	Conducted optional training for all CoC- and ESG-funded service providers to ensure family members are not separated?	Yes
3.	Worked with CoC and ESG recipient(s) to adopt uniform anti-discrimination policies for all subrecipients?	Yes
4.	Worked with ESG recipient(s) to identify both CoC- and ESG-funded facilities within your CoC's geographic area that might be out of compliance and took steps to work directly with those facilities to bring them into compliance?	Yes
5.	Sought assistance from HUD by submitting questions or requesting technical assistance to resolve noncompliance by service providers?	Yes

1C-4.	CoC Collaboration Related to Children and Youth–SEAs, LEAs, School Districts.	
	NOFO Section V.B.1.d.	

	Select yes or no in the chart below to indicate the entities your CoC collaborates with:	

1.	Youth Education Provider	Yes
2.	State Education Agency (SEA)	Yes
3.	Local Education Agency (LEA)	Yes
4.	School Districts	Yes

1C-4a.	Formal Partnerships with Youth Education Providers, SEAs, LEAs, School Districts.	
	NOFO Section V.B.1.d.	

> Describe in the field below the formal partnerships your CoC has with at least one of the entities where you responded yes in question 1C-4.

(limit 2,500 characters)

One of our formal partnerships is with the Marion County School District. The goal of this partnership is to improve access to educational support for individuals and families experiencing homelessness. In this formal partnership the school district ensures the homeless liaison is actively involved in the CoC work. Currently the Homeless Liaison serves on our board. This relationship involves resource sharing among community providers and the school district.

The Homeless Liaison's active collaboration with the CoC, allows for school officials to stay informed about access to housing services. Local shelters, outreach programs, and housing case managers have established connections to support participants in Adult Education and GED programs through the Literacy Council.

ESG and CoC case managers conduct thorough orientations for participants, addressing educational services, daycare referrals, and housing stability plans. These orientations address educational services and support options for children in their care, initiating referrals to daycare, Head Start, and VPK programs for younger children ages 0-5 years, and going over housing stability plans, which include information on available adult education options. Case management discussions often cover school attendance and access to educational services. If parents face issues with school placements or accommodations, case managers refer them to Community Legal Services' Children's Rights Unit. The Marion County School Board serves as its Local Education Agency (LEA), and the CoC engages with the Florida Coalition to End Homelessness to address concerns with the State Department of Education.

1C-4b.	Informing Individuals and Families Who Have Recently Begun Experiencing Homelessness about Eligibility for Educational Services.	
	NOFO Section V.B.1.d.	

> Describe in the field below written policies and procedures your CoC uses to inform individuals and families who have recently begun experiencing homelessness of their eligibility for educational services.

(limit 2,500 characters)

CoC Policy and Procedure for Informing Individuals and Families Experiencing Homelessness of Educational Service Eligibility

Policy: The CoC education policy ensures that all housing partners serving individuals and families with children or young adults are proactive in assessing eligibility for and offering qualifying educational services. These services cover early childhood education, elementary, middle school, high school, and post-secondary education.

Procedure:

Dissemination of Educational Information: The school district and partner organizations will distribute clear, accessible materials outlining available educational services to families experiencing homelessness. These materials include brochures, flyers, and digital resources, which are provided through shelters, outreach programs, and community organizations.
Eligibility Assessment: Partners will conduct an initial assessment to determine eligibility for educational services based on the materials distributed. This will include reviewing specific criteria such as whether or not the child has a home address.
Gather Required Documentation: Families will be assisted in collecting the necessary documentation to confirm they meet the eligibility criteria for educational services.
One-on-One Consultations and Orientation: Families entering the program will be offered one-on-one consultations and regular orientation sessions. During these sessions, case managers will explain eligibility criteria for educational services, including access to daycare, Head Start programs, adult education, and GED programs.
Provision of Written Information: Written information about eligibility and services will be provided to the appropriate assessor or educational institution to ensure smooth enrollment and continued support.
Case Manager Support: Each family will be assigned a case manager who will serve as the primary point of contact. Case managers will be trained to inform families about their educational rights, help them navigate the enrollment process, and support them in overcoming challenges such as attendance or resource gaps. Case managers will also collaborate with schools and other service providers to address any educational-related issues.
Through these policies and procedures, we aim to ensure that all families experiencing homelessness are informed of their eligibility for educational services and are supported in accessing the resources they need for educational success.

1C-4c.	Written/Formal Agreements or Partnerships with Early Childhood Services Providers.	
	NOFO Section V.B.1.d.	

Select yes or no in the chart below to indicate whether your CoC has written formal agreements or partnerships with the listed providers of early childhood services:

		MOU/MOA	Other Formal Agreement
1.	Birth to 3 years	No	Yes
2.	Child Care and Development Fund	No	Yes
3.	Early Childhood Providers	No	Yes
4.	Early Head Start	No	Yes
5.	Federal Home Visiting Program–(including Maternal, Infant and Early Childhood Home and Visiting or MIECHV)	No	Yes
6.	Head Start	No	Yes
7.	Healthy Start	No	Yes
8.	Public Pre-K	No	Yes
9.	Tribal Home Visiting Program	No	Yes
	Other (limit 150 characters)		
10.			

	1C-5.	Addressing Needs of Survivors of Domestic Violence, Dating Violence, Sexual Assault, and Stalking–Collaboration with Federally Funded Programs and Victim Service Providers.
		NOFO Section V.B.1.e.

In the chart below select yes or no for the organizations your CoC collaborates with:

	Organizations	
1.	State Domestic Violence Coalitions	Yes
2.	State Sexual Assault Coalitions	Yes
3.	Anti-trafficking Service Providers	Yes
	Other Organizations that Help this Population (limit 500 characters)	
4.		

	1C-5a.	Collaborating with Federally Funded Programs and Victim Service Providers to Address Needs of Survivors of Domestic Violence, Dating Violence, Sexual Assault, and Stalking.	
		NOFO Section V.B.1.e.	

	Describe in the field below how your CoC regularly collaborates with organizations that you selected yes to in Question 1C-5 to:
1.	update CoC-wide policies; and
2.	ensure all housing and services provided in the CoC's geographic area are trauma-informed and can meet the needs of survivors.

(limit 2,500 characters)

1. CoC-wide policies are updated annually by the CoC Policy Review Committee, which includes area service providers, domestic violence (DV) providers, DV survivors, legal services, CoC and ESG recipients, local human service providers, police, shelters, and coordinated entry staff. State and local coalition information is disseminated and considered when reviewing policies pertaining to domestic violence, dating violence, sexual assault, and stalking to ensure we are adopting survivor-centered practices and policies. This approach maximizes client choice while maintaining confidentiality in our policies, practices, and coordinated entry efforts.
2. Trauma-informed training is achieved through the partnership we have with the new domestic violence center that opened this year, following the closure of the previous center. The new DV shelter has fully trained staff to effectively support those experiencing domestic violence. We maintain strong referral networks with organizations focused on domestic violence, dating violence, sexual assault, and stalking to connect clients to essential services, including federally funded housing, education, healthcare and ESG programs.

Our CoC offers targeted housing services, including safe housing options, financial assistance, and supportive services. We work closely with local shelters to ensure access to transitional and permanent housing solutions, empowering them to achieve long-term stability and independence.

1C-5b.	Implemented Safety Planning, Confidentiality Protocols in Your CoC's Coordinated Entry to Address the Needs of Survivors of Domestic Violence, Dating Violence, Sexual Assault, and Stalking.	
	NOFO Section V.B.1.e.	

	Describe in the field below how your CoC's coordinated entry addresses the needs of DV survivors by including:
1.	safety planning protocols; and
2.	confidentiality protocols.

(limit 2,500 characters)

1. Safety Planning protocols were implemented by the Coordinated Entry Committee and Marion County Children's Alliance (MCCA) incorporating HUD recommendations and ESG standards. When a survivor or someone experiencing DV enters the Coordinated Entry system (CES) the protocol is to: (1) understand the risk and needs related to safety, (2) create an individual plan (3) inform how CES information is stored and under what circumstances information may need to be shared especially when being assisted outside of the DV center, (4) the survivor is empowered to make decisions based on their safety. Emergency Transfer plans and policies are provided and explained to all DV victims upon entry to programs. All CES staff members are trained in collaboration with the DV providers.
2. Confidentiality protocols include:

Domestic violence (DV) providers use a separate, HMIS-compatible data system with unique identifiers. VI-SPDAT assessments are completed on paper and not uploaded into HMIS, ensuring confidentiality. The unique identifier from the provider's system is the only one used on the by-name master list.

The local Victim Service Provider administers assessments, including the VI-SPDAT, for DV survivors seeking housing. These assessments help prioritize individuals at the highest risk for immediate shelter entry.

When a housing unit becomes available, the DV case manager coordinates with the client to assess eligibility for safe housing.

The Coordinated Entry Assessor manually adds individuals fleeing violence to the by-name list in Excel, ensuring data remains encrypted and is linked only by a unique identifier.

All housing and service providers prioritize client confidentiality over data collection.

A new protocol requires DV survivors to first contact the Florida Domestic Hotline, and a newly opened DV shelter provides services to these victims.

These measures ensure both confidentiality and effective support for victims of domestic violence within the CoC system.

1C-5c.	Coordinated Annual Training on Best Practices to Address the Needs of Survivors of Domestic Violence, Dating Violence, Sexual Assault, and Stalking Survivors.	
	NOFO Section V.B.1.e.	

In the chart below, indicate how your CoC facilitates training for project staff and coordinated entry staff that addresses best practices on safety planning and confidentiality protocols:

		Project Staff	Coordinated Entry Staff
1.	Training Occurs at least annually?	Yes	Yes
2.	Incorporates Trauma Informed best practices?	Yes	Yes
3.	Incorporates Survivor-Centered best practices?	Yes	Yes

4.	Identifies and assesses survivors' individual safety needs?	Yes	Yes
5.	Enhances and supports collaboration with DV organizations?	Yes	Yes
6.	Ensures survivors' rights, voices, and perspectives are incorporated?	Yes	Yes
	Other? (limit 500 characters)		
7.			

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1C-5d.	Implemented VAWA-Required Written Emergency Transfer Plan Policies and Procedures for Domestic Violence, Dating Violence, Sexual Assault, and Stalking.	
	NOFO Section V.B.1.e.	

	Describe in the field below:
1.	whether your CoC's written policies and procedures include an emergency transfer plan;
2.	how your CoC informs all households seeking or receiving CoC Program assistance about their rights to an emergency transfer;
3.	what your CoC requires households to do to request emergency transfers; and
4.	what your CoC does in response to households requesting emergency transfers.

(limit 2,500 characters)

1.The CoC has implemented its Emergency Transfer Plan policies for survivors of domestic violence, dating violence, sexual assault, and stalking. These policies communicate the emergency transfer plan process to all individuals seeking or receiving CoC assistance, outlining how to request an emergency transfer and the CoC's response to such requests.
2. Each partnering agency within the CoC that provides housing services will be provided with a VAWA form addressing the eligibility criteria of the emergency transfer plan and the participant's rights to receive the service. This form should be signed by the participant acknowledging their rights and if they wish to engage in service. The county also requires that all ESG subrecipients include an emergency transfer agreement in every lease. Once enrolled in a CoC supportive housing program (RRH/PSH), case managers inform the participants of their rights and procedures for emergency transfer planning, including sharing of VAWA rights and responsibilities document.
3. The transfer request from the participant can be verbal or written. The assessor or case manager assigned will attempt to obtain as much information as possible. If the participant feels their safety is at risk, some questions are optional. The CoC will ask for their ID if available, brief detail to address the concern, and their preferred option.
4. In response to the request, the designated staff member would confirm they received the request, assess the eligibility, provide options to the case manager and survivor within 24 – 48 hours (about 4 days). Once confirmation is made there will be a facilitation of service.

1C-5e.	Facilitating Safe Access to Housing and Services for Survivors of Domestic Violence, Dating Violence, Sexual Assault, and Stalking.	
	NOFO Section V.B.1.e.	

Describe in the field below how your CoC ensures households experiencing trauma or a lack of safety related to fleeing or attempting to flee domestic violence, dating violence, sexual assault, or stalking have safe access to all of the housing and services available within your CoC's geographic area.

(limit 2,500 characters)

   To facilitate access to safe housing, our CoC works directly with DV shelter staff and the housing assistance program to support participants throughout the process. This includes several key components as needed: legal support can be provided in cases where immediate protection is necessary, and safety planning is incorporated to determine the best strategies and options for each participant. Confidentiality is prioritized throughout. The DV program also offers extensive support networks and resources to assist in finding the best long-term housing solution. If required, transportation services are available, along with ongoing counseling services through our DV collaboration.

1C-5f.	Identifying and Removing Barriers for Survivors of Domestic Violence, Dating Violence, Sexual Assault, and Stalking.	
	NOFO Section V.B.1.e.	

	Describe in the field below how your CoC ensures survivors receive safe housing and services by:
1.	identifying barriers specific to survivors; and
2.	working to remove those barriers.

(limit 2,500 characters)

1. When speaking with the participant, we address any barriers that may need to be removed so they can receive the housing and services they need to keep them safe. This includes alleviating fears of retaliation, addressing financial challenges, and navigating issues related to child custody, which can be a significant concern. We understand that these circumstances can impact mental health and may involve additional considerations. To help identify what needs immediate attention, we conduct an assessment where an interview is facilitated to help identify the participants specific situation including cultural or language barriers that may be needed to move forward with the interview.
2. Through our safety planning, we can create a personalized plan to address any concerns. Also, with a network of supporting providers and advocacy we can eliminate the barriers necessary all while considering the participants' decisions.

1C-6.	Addressing the Needs of Lesbian, Gay, Bisexual, Transgender and Queer+–Anti-Discrimination Policy and Equal Access Trainings.	
	NOFO Section V.B.1.f.	

1.	Did your CoC implement a written CoC-wide anti-discrimination policy ensuring that LGBTQ+ individuals and families receive supportive services, shelter, and housing free from discrimination?	Yes
2.	Did your CoC conduct annual CoC-wide training with providers on how to effectively implement the Equal Access to Housing in HUD Programs Regardless of Sexual Orientation or Gender Identity (Equal Access Final Rule)?	Yes
3.	Did your CoC conduct annual CoC-wide training with providers on how to effectively implement Equal Access in Accordance With an Individual's Gender Identity in Community Planning and Development Programs (Gender Identity Final Rule)?	Yes

	1C-6a.	Anti-Discrimination Policy–Updating Policies–Assisting Providers–Evaluating Compliance–Addressing Noncompliance.	
		NOFO Section V.B.1.f.	

		Describe in the field below:
	1.	how your CoC regularly collaborates with LGBTQ+ and other organizations to update its CoC-wide anti-discrimination policy, as necessary to ensure all housing and services provided in the CoC are trauma-informed and able to meet the needs of LGBTQ+ individuals and families;
	2.	how your CoC assisted housing and services providers in developing project-level anti-discrimination policies that are consistent with the CoC-wide anti-discrimination policy;
	3.	your CoC's process for evaluating compliance with your CoC's anti-discrimination policies; and
	4.	your CoC's process for addressing noncompliance with your CoC's anti-discrimination policies.

(limit 2,500 characters)

1.The CoC does not currently have active membership representing the LGBTQ+ community, but this is something we are working to include and have identified 2 potential leads. Marion County has retained the services of a consultant to identify and collaborate with the BIPOC and LGBTQ+ community. Additionally, this consultant will help create new anti-discrimination policies and procedures to ensure all housing and services provided in the CoC are trauma-informed and able to meet the needs of the BIPOC and LGBTQ+ individuals and families.

2. The CoC has anti-discrimination policies distributed to the project level providers. They are to utilize the CoC policy as a baseline where they can implement policies that fit the needs of their programs. The CoC continues to work with a consultant who has helped housing and service providers develop project-level anti-discrimination policies consistent with the CoC-wide anti-discrimination policy.

3. When monitoring organizations, the Collaborative Applicant asks the providers to submit their program policies for review. This happens at a minimum annually and any time applicants apply for funding opportunities. In reviewing purpose and scope, we ensure specific behaviors and actions that may be considered discriminatory are not happening. Through reporting procedures and investigation processes, we can determine if the partner complies with their policies and the CoC's policies.

4. When addressing non-compliance, the CoC will identify the areas of concern by stating if there is a direct violation or a concern. With this, we communicate the information with the provider to assess if there are immediate corrections. If not, a written corrective action plan is drafted expressing the measures to be taken, the time to be completed, and who specifically is responsible for this task. When able, the CoC will provide support and training guidance as a preventative measure. Communicating with the CoC Board will ensure regular monitoring and review for ongoing compliance.

	1C-7.	Public Housing Agencies within Your CoC's Geographic Area–New Admissions–General/Limited Preference–Moving On Strategy.	
		NOFO Section V.B.1.g.	

	You must upload the PHA Homeless Preference\PHA Moving On Preference attachment(s) to the 4B. Attachments Screen.

> Enter information in the chart below for the two largest PHAs highlighted in gray on the current CoC-PHA Crosswalk Report or the two PHAs your CoC has a working relationship with–if there is only one PHA in your CoC's geographic area, provide information on the one:

Public Housing Agency Name	Enter the Percent of New Admissions into Public Housing or Housing Choice Voucher Program During FY 2023 who were experiencing homelessness at entry	Does the PHA have a General or Limited Homeless Preference?	Does the PHA have a Preference for current PSH program participants no longer needing intensive supportive services, e.g., Moving On?
Ocala Housing Authority	100%	Yes-HCV	Yes

1C-7a.	Written Policies on Homeless Admission Preferences with PHAs.	
	NOFO Section V.B.1.g.	

	Describe in the field below:	
1.	steps your CoC has taken, with the two largest PHAs within your CoC's geographic area or the two PHAs your CoC has working relationships with, to adopt a homeless admission preference–if your CoC only has one PHA within its geographic area, you may respond for the one; or	
2.	state that your CoC has not worked with the PHAs in its geographic area to adopt a homeless admission preference.	

(limit 2,500 characters)

1. The CoC's only Public Housing Authority (PHA) is the Ocala Housing Authority (OHA), which has adopted a local admission preference for the public housing waiting list for literally homeless individuals or families by resolution 2016-32. In addition, the PHA has also adopted a homeless admission preference for the Housing Choice Voucher Wait List by Resolution 2021-13. Twenty homeless families were housed through the HCV list this past year. Also, the OHA owns two duplexes dedicated to PSH, and they applied for a renewal grant to continue supporting four housed individuals.
2. N/A

1C-7b.	Moving On Strategy with Affordable Housing Providers.	
	Not Scored–For Information Only	

> Select yes or no in the chart below to indicate affordable housing providers in your CoC's jurisdiction that your recipients use to move program participants to other subsidized housing:

1.	Multifamily assisted housing owners	Yes
2.	PHA	Yes
3.	Low Income Housing Tax Credit (LIHTC) developments	No
4.	Local low-income housing programs	Yes
	Other (limit 150 characters)	
5.		

1C-7c.	Include Units from PHA Administered Programs in Your CoC's Coordinated Entry.	
	NOFO Section V.B.1.g.	

	In the chart below, indicate if your CoC includes units from the following PHA programs in your CoC's coordinated entry process:	

1.	Emergency Housing Vouchers (EHV)	Yes
2.	Family Unification Program (FUP)	Yes
3.	Housing Choice Voucher (HCV)	Yes
4.	HUD-Veterans Affairs Supportive Housing (HUD-VASH)	Yes
5.	Mainstream Vouchers	No
6.	Non-Elderly Disabled (NED) Vouchers	No
7.	Public Housing	Yes
8.	Other Units from PHAs:	

1C-7d.	Submitting CoC and PHA Joint Applications for Funding for People Experiencing Homelessness.	
	NOFO Section V.B.1.g.	

1.	Did your CoC coordinate with a PHA(s) to submit a competitive joint application(s) for funding or jointly implement a competitive project serving individuals or families experiencing homelessness (e.g., applications for mainstream vouchers, Family Unification Program (FUP), other programs)?	Yes
		Program Funding Source
2.	Enter the type of competitive project your CoC coordinated with a PHA(s) to submit a joint application for or jointly implement.	FUP and EHV

1C-7e.	Coordinating with PHA(s) to Apply for or Implement HCV Dedicated to Homelessness Including Emergency Housing Voucher (EHV).	
	NOFO Section V.B.1.g.	

	Did your CoC coordinate with any PHA to apply for or implement funding provided for Housing Choice Vouchers dedicated to homelessness, including vouchers provided through the American Rescue Plan?	No

1D. Coordination and Engagement Cont'd

HUD publishes resources on the HUD.gov website at CoC Program Competition to assist you in completing the CoC Application. Resources include:

- Notice of Funding Opportunity (NOFO) Continuum of Care Competition and Noncompetitive Award of Youth Homeless Demonstration Program Renewal and Replacement Grants;
  - 24 CFR part 578;
   - FY 2024 CoC Application Navigational Guide;
  - Section 3 Resources;
  - PHA Crosswalk; and
   - Frequently Asked Questions

1D-1.	Preventing People Transitioning from Public Systems from Experiencing Homelessness.	
	NOFO Section V.B.1.h.	

| | Select yes or no in the chart below to indicate whether your CoC actively coordinates with the public systems listed to ensure persons who have resided in them longer than 90 days are not discharged directly to the streets, emergency shelters, or other homeless assistance programs. | |

1.	Prisons/Jails?	Yes
2.	Health Care Facilities?	Yes
3.	Residential Care Facilities?	Yes
4.	Foster Care?	Yes

1D-2.	Housing First–Lowering Barriers to Entry.	
	NOFO Section V.B.1.i.	

1.	Enter the total number of new and renewal CoC Program-funded PSH, RRH, SSO non-coordinated entry, Safe Haven, and Transitional Housing projects your CoC is applying for in FY 2024 CoC Program Competition.	4
2.	Enter the total number of new and renewal CoC Program-funded PSH, RRH, SSO non-coordinated entry, Safe Haven, and Transitional Housing projects your CoC is applying for in FY 2024 CoC Program Competition that have adopted the Housing First approach.	4
3.	This number is a calculation of the percentage of new and renewal PSH, RRH, SSO non-Coordinated Entry, Safe Haven, and Transitional Housing projects the CoC has ranked in its CoC Priority Listing in the FY 2024 CoC Program Competition that reported that they are lowering barriers to entry and prioritizing rapid placement and stabilization to permanent housing.	100%

1D-2a.	Project Evaluation for Housing First Compliance.	
	NOFO Section V.B.1.i.	

You must upload the Housing First Evaluation attachment to the 4B. Attachments Screen.
Describe in the field below:

	1.	how your CoC evaluates every project--where the applicant checks Housing First on their project application--to determine if they are using a Housing First approach;
	2.	the list of factors and performance indicators your CoC uses during its evaluation;
	3.	how your CoC regularly evaluates projects outside of your local CoC competition to ensure the projects are using a Housing First approach; and
	4.	what your CoC has done to improve fidelity to Housing First.

(limit 2,500 characters)

1. Housing First was voted by the CoC board to be a priority. Therefore, Housing First Compliance is a local requirement for any applicants to move through for consideration. Each project applying through the CoC local competition must submit a written response detailing their Housing First approach, which the application review committee evaluates based on criteria provided in the scoring tool. Additionally, the auto-populated question in the e-snaps application will be assessed to confirm that HUD recognizes the project as Housing First.

2. The applicant is required to submit a written response or their housing first policy which should address the following factors: accepting participants with little or no income, those with histories of substance abuse, criminal activity, or victimization. This includes addressing how they respond when participants fail to engage, do not make progress, or struggle to improve their income or complete required activities. The evaluation of this description follows clear guidelines for the scorers, who use a point tiering system to assess responses as marginal, meeting expectations, or exceeding expectations.

3. Beyond the application, the Collaborative Applicant conducts regular monitoring at least once a year to ensure compliance. This year, through our state competition held in the Spring of 2024 we received a compliance checklist regarding housing first factors that have been implemented. This includes the HUD provided survey and reviewing the operations of partnering agencies. Implementation of onsite monitoring will evaluate case files, enrollment documentation, termination and denials. HMIS data is utilized to validate that the data corresponds to the case files.

4. In setting clear boundaries and understanding Housing First, the CoC prioritizes the operation of Housing First as a threshold for not only federal funds, but state and local county funds. Open communication regarding Housing First and training has improved awareness and loyalty to a Housing First approach. For those who are not Housing First or who were denied, the CoC provides technical assistance to work through any concerns they may have and to help them move closer to the Housing First model. Training has been scheduled for homeless housing providers on Housing First requirements.

1D-3.	Street Outreach--Data--Reaching People Least Likely to Request Assistance.	
	NOFO Section V.B.1.j.	

Describe in the field below how your CoC tailored its street outreach to people experiencing homelessness who are least likely to request assistance.

(limit 2,500 characters)

The CoC Outreach Team tailors its approach to persons experiencing homelessness who are least likely to request assistance by maintaining a diverse team that includes minorities, veterans, and those with lived experience. The outreach team aims to create a comfortable environment, recognizing that building trust is essential for open communication. Through a relationship with SMA Healthcare and the county's ESG program, the CoC's outreach personnel work alongside mental health counselors to assess behavioral health needs and provide support for individuals in encampments who may require services beyond what shelters offer. By using the OARS model (open-ended questions, affirmations, reflective listening, and summarizing) they enhance communication, ensuring that people feel heard rather than just another number.

1D-4.	Strategies to Prevent Criminalization of Homelessness.	
	NOFO Section V.B.1.k.	

Select yes or no in the chart below to indicate your CoC's strategies to prevent the criminalization of homelessness in your CoC's geographic area:

	Your CoC's Strategies	Engaged/Educated Legislators and Policymakers	Implemented Laws/Policies/Practices that Prevent Criminalization of Homelessness
1.	Increase utilization of co-responder responses or social services-led responses over law enforcement responses to people experiencing homelessness?	Yes	Yes
2.	Minimize use of law enforcement to enforce bans on public sleeping, public camping, or carrying out basic life functions in public places?	Yes	No
3.	Avoid imposing criminal sanctions, including fines, fees, and incarceration for public sleeping, public camping, and carrying out basic life functions in public places?	Yes	No
4.	Other:(limit 500 characters)		

1D-5.		Rapid Rehousing–RRH Beds as Reported in the Housing Inventory Count (HIC) or Longitudinal Data from HMIS.	
		NOFO Section V.B.1.l.	

	HIC Longitudinal HMIS Data	2023	2024
Enter the total number of RRH beds available to serve all populations as reported in the HIC or the number of households served per longitudinal HMIS data, e.g., APR.	Longitudinal HMIS Data	53	146

1D-6.	Mainstream Benefits–CoC Annual Training of Project Staff.	
	NOFO Section V.B.1.m.	

Indicate in the chart below whether your CoC trains program staff annually on the following mainstream benefits available for program participants within your CoC's geographic area:

	Mainstream Benefits	CoC Provides Annual Training?
1.	Food Stamps	Yes
2.	SSI–Supplemental Security Income	Yes
3.	SSDI–Social Security Disability Insurance	Yes
4.	TANF–Temporary Assistance for Needy Families	Yes
5.	Substance Use Disorder Programs	Yes
6.	Employment Assistance Programs	Yes
7.	Other (limit 150 characters)	

1D-6a.	Information and Training on Mainstream Benefits and Other Assistance.	
	NOFO Section V.B.1.m	

	Describe in the field below how your CoC:
1.	works with projects to collaborate with healthcare organizations, including those that provide substance use disorder treatment and mental health treatment, to assist program participants with receiving healthcare services, including Medicaid; and
2.	promotes SSI/SSDI Outreach, Access, and Recovery (SOAR) certification of program staff.

(limit 2,500 characters)

1. As the CoC membership grows, more information is shared. The CoC has a standing agenda item each month for general membership to speak up on resource sharing which allows for networking amongst healthcare providers and homeless service providers. Information from these meetings is emailed to those who cannot attend. Infographics were also created this past year to share at the Marion County Hospital District's board meeting to educate them on the current homeless data and needs. In addition, Marion County as the Collaborative Applicant recently hired a Community Development Ambassador who focuses time on raising awareness and building relationships across the homeless and healthcare sectors.
2. During our monthly meetings, representatives from Veterans Services, Lutheran Services, and DCF participate and promote the SOAR services. We always request that providers who offer these services provide a flyer or social media outlet so that we can share information across the network. The CoC continues to support case managers in becoming SOAR certified to ensure mainstream services are accessible.

ID-7.	Partnerships with Public Health Agencies–Collaborating to Respond to and Prevent the Spread of Infectious Diseases.	
	NOFO Section V.B.1.n.	

	Describe in the field below how your CoC effectively collaborates with state and local public health agencies to develop CoC-wide policies and procedures that:
1.	respond to infectious disease outbreaks; and
2.	prevent infectious disease outbreaks among people experiencing homelessness.

(limit 2,500 characters)

1. The CoC has established partnership with the Florida Department of Health of Marion County (FDOHMC), Marion County Emergency Management (MCEM), and the Marion County Hospital District. In the event of an infectious disease outbreak the CoC would conduct a needs assessment working with the local homeless providers and community organizations to assemble a report on specific health needs and vulnerabilities. This information would allow our healthcare partners to equip the CoC with the tools and resources needed to respond appropriately. The CoC continues to communicate with these partners to enhance policies and procedures to respond to infectious disease outbreaks. Clear communication channels allow the CoC to disseminate information. Some communication methods include virtual meetings, email messaging, and social media announcements. The CoC has established a direct point of contact to ensure a clear message gets out to the homeless community. Time is of the essence when containment measures are necessary. Communicating this information quickly allows for prompt implementation including isolation of infected individuals and quarantine of those exposed with travel restrictions in place if necessary for affected areas.
2. Ongoing monitoring and evaluation of the outbreak will be essential for adjusting strategies as needed and assessing the outcomes of the outbreak to improve policies and procedures for future outbreaks. Through the partnerships established vaccination programs are now accessible to the homeless population. Hygiene education has been implemented in all homeless and housing programs. Continued collaboration with social services and healthcare providers allows the CoC to address issues that may increase vulnerability to infectious diseases.

ID-7a.	Collaboration With Public Health Agencies on Infectious Diseases.	
	NOFO Section V.B.1.n.	

	Describe in the field below how your CoC:
1.	effectively shared information related to public health measures and homelessness; and
2.	facilitated communication between public health agencies and homeless service providers to ensure street outreach providers and shelter and housing providers are equipped to prevent or limit infectious disease outbreaks among program participants.

(limit 2,500 characters)

1. The CoC collaborates with the Florida Department of Health of Marion County (FDOHMC) to share public health information with homeless service providers and facilitate guidance during unique circumstances. Tailored messaging is created for specific audiences such as the homeless, service providers, and the public. We utilize various communication channels, including social media and community boards, to reach the public. Partnerships with local organizations and trusted business leaders through the CoC enhance our resource dissemination and credibility. We ensure accessibility by providing educational materials in places frequented by homeless individuals which include infographics and visual materials to convey the information clearly.

2. Our strong partnerships involve advisory groups that are community-based and include healthcare providers, outreach personnel, service providers, individuals with lived experience, and local officials. The CoC collaborates with these groups to maintain regular communication. The CoC is a participant in the FDOHMC annual strategic planning process, working with stakeholders from various sectors to enhance support for individuals experiencing homelessness. Training and webinars are provided for staff on infection prevention and outbreak response, along with guidelines to help identify health risks. In the event of an infectious disease outbreak, the affected organization has immediate resources and a communication plan to address the relevant health authorities, such as FDOHMC or local healthcare providers and inform the CoC of the outcome of this communication for dissemination.

1D-8.	Coordinated Entry Standard Processes.	
	NOFO Section V.B.1.o.	

	Describe in the field below how your CoC's coordinated entry system:	
1.	can serve everybody regardless of where they are located within your CoC's geographic area;	
2.	uses a standardized assessment process to achieve fair, equitable, and equal access to housing and services within your CoC;	
3.	collects personal information in a trauma-informed way; and	
4.	is updated at least annually using feedback received from participating projects and households that participated in coordinated entry.	

(limit 2,500 characters)

1.The Street Outreach Team canvasses all of Marion County, including Ocala, Dunnellon, Belleview, McIntosh, and Reddick, ensuring broad access to services. The CoC Coordinated Entry System (CES) covers 100% of the region, and in partnership with 2-1-1 (United Way), provides 24/7 access via an easily accessible hotline. Outreach partners such as the Street Outreach Team, Vets Helping Vets, and Volunteers of America can refer clients directly to CES without needing to visit a physical location.

2. The CoC CES uses clear criteria to assess both housing needs and eligibility for services, including demographic data, income, family size, and housing needs to match clients with appropriate service providers. The CoC is working to integrate a self-sufficiency matrix to better understand housing stability. All individuals have equitable access to CES, with the autonomy to select their service provider regardless of how they access the system.

3. Designated points-of-contact serve homeless individuals and families in a welcoming and safe environment. These staff members are trained to establish trust, using empathy and active listening to discuss sensitive topics in a trauma-informed manner. Materials are available in English and Spanish, and translation services are provided for clients with limited English proficiency. This approach helps prevent re-traumatization, allowing clients to regain control and empowerment.

4. The CES process is reviewed quarterly and updated based on feedback from participating organizations. Annually, the CoC evaluates the intake, assessment, and referral processes through surveys sent to clients and providers to identify systemic issues. The CE Committee analyzes the data, addresses gaps, and recommends improvements to the CoC Board and Membership Committees. To reduce bias, a third-party evaluation committee will assess barriers in the process, including feedback from a homeless advisory council with lived experience to guide policy recommendations.

| | 1D-8a. | Coordinated Entry–Program Participant-Centered Approach. | |
| | | NOFO Section V.B.1.o. | |

		Describe in the field below how your CoC's coordinated entry system:	
	1.	reaches people who are least likely to apply for homeless assistance in the absence of special outreach;	
	2.	prioritizes people most in need of assistance;	
	3.	ensures people most in need of assistance receive permanent housing in a timely manner, consistent with their needs and preferences; and	
	4.	takes steps to reduce burdens on people seeking assistance.	

(limit 2,500 characters)

1. The CoC Coordinated Entry System (CES) focuses on low-barrier access points and a simplified application to reduce obstacles for vulnerable populations hesitant to seek help. By partnering with local organizations, healthcare providers, faith-based groups, and food pantries, we engage at-risk and homeless individuals. These partnerships help distribute housing resources through trusted providers. English and Spanish Rack Cards are placed with agencies frequented by the homeless and shared by outreach teams, service providers, law enforcement, and paramedicine teams.
2. The CoC CES prioritizes individuals in greatest need using factors beyond the Vulnerability Index Service Prioritization Decision Assistance Tool (VI-SPDAT). Participants are assessed based on the duration of homelessness, disabling conditions (including tri-morbidity), domestic violence situations, and risk of recurring homelessness. This comprehensive approach ensures that those with the highest needs receive immediate access to housing support.
3. After prioritization, the CoC matches participants to available resources, considering housing needs, program eligibility, and client choice. The goal is placement in permanent housing within 15 days. To ensure a smooth transition, communication with providers confirms referral receipt and participant engagement. Due to a shortage of low-income housing, our rapid rehousing providers work with landlords willing to rent to those with challenging rental histories. Providers also partner with private landlords who embrace a "Housing First" approach.
4. The CoC has streamlined the application process to reduce burdens. A single-entry model minimizes the need for clients to navigate multiple agencies or complete redundant paperwork. Access is available through in-person visits, phone consultations, and online applications. Outreach teams proactively engage with individuals in the community, offering non-judgmental support. CES staff assist with documentation and eligibility verification to ease the process. Recognizing transportation and access challenges, service providers help clients obtain necessary records, provide bus passes, and offer phones for communication.

1D-8b.	Coordinated Entry–Informing Program Participants about Their Rights and Remedies–Reporting Violations.	
	NOFO Section V.B.1.o.	

	Describe in the field below how your CoC through its coordinated entry:	
1.	affirmatively markets housing and services provided within the CoC's geographic area and ensures it reaches all persons experiencing homelessness;	
2.	informs program participants of their rights and remedies available under federal, state, and local fair housing and civil rights laws; and	
3.	reports any conditions or actions that impede fair housing choice for current or prospective program participants to the jurisdiction(s) responsible for certifying consistency with the Consolidated Plan.	

(limit 2,500 characters)

1. The CoC promotes housing and services through community providers by educating them on available resources, conducting outreach at key locations, engaging local businesses to display resources guides, and using community bulletin boards for public announcements. Coordinated Entry (CE) staff also educates on landlord-tenant laws and ensures compliance with Fair Housing policies.

2. The CoC uses pamphlets from the Florida Bar and Florida Department of Agriculture & Consumer Services to educate program participants about their rights as tenants. Community Legal Services provides education under fair housing and civil rights laws. To ensure compliance with local guidelines, the Marion County Community Services provides educational pamphlets and posters to all housing providers. Upon entry into the CES, participants receive a clear overview of their rights regarding housing discrimination, based on race, color, national origin, religion, sex, familial status, and disability. The CoC partners with Community Legal Services of Mid-Florida for legal assistance as needed.

3. When evaluating the Coordinated Entry System (CES) the CE committee is tasked with reporting conditions that may impede fair housing choices for program participants. Our CE committee is working to enhance this process by working with the data analyst to define what it means to have fair access and housing choice. Then we will identify populations and variables that may be a factor in this process. If findings occur, they are compiled into reports submitted with policy improvement recommendations to relevant parties. Marion County's Fair Housing Ordinance (Chapter 9.3, Article II) allows reporting of unlawful housing practices. The CoC collaborates with Mid-Florida Community Legal Services to address these issues and provides ongoing education to housing providers through County partnerships.

1D-9.	Advancing Racial Equity in Homelessness–Conducting Assessment.	
	NOFO Section V.B.1.p.	

1.	Has your CoC conducted a racial disparities assessment in the last 3 years?	Yes
2.	Enter the date your CoC conducted its latest assessment for racial disparities.	07/23/2024

1D-9a.	Using Data to Determine if Racial Disparities Exist in Your CoC's Provision or Outcomes of CoC Program-Funded Homeless Assistance.	
	NOFO Section V.B.1.p.	

	Describe in the field below:	
1.	the data your CoC used to analyze whether any racial disparities are present in your CoC's provision or outcomes of CoC Program-funded homeless assistance; and	
2.	how your CoC analyzed the data to determine whether any racial disparities are present in your CoC's provision or outcomes of CoC Program-funded homeless assistance.	

(limit 2,500 characters)

1. The CoC uses HUD's Racial Equity Analysis Tool to determine racial disparity. This tool allows us to compare county data, state data, and all CoC data. This data focuses on PIT homeless, and categories such as veteran, youth, and household status. The CoC intern conducted an analysis regarding racial disparities and youth, and we found that there is a 27.35% disparity within black population: African Americans make up 11.8% of the population, but account for 39.15% of homeless population. The CoC continues to evolve their analysis approach by comparing this data with regional and national benchmarks to identify broader trends and disparities. The CoC partners with the community and stakeholders to gather insights on experiences and perceptions of racial disparities and outcomes from homeless assistance programs.

2. This year our CoC hired a data analyst consultant who used statistical measures to determine if the number of observed homeless (PIT Count) deviates from what would be expected. The data analyst started the analysis using the PIT data to see if there was a relationship between variables. In the evaluation of race and homeless living situation (sheltered vs unsheltered) the chi-squared method shows there is a greater discrepancy between observed and the expected frequency. The CoC is continuing the process to dive deeper into the meaning of this analysis and will include the use of Homeless Management Information System (HMIS) disaggregating data by race and ethnicity to compare the demographics of program participants against local population demographics. Our programs continue to work with the HMIS Lead to evaluate racial disparities and funded based on evaluation of equity leadership decisions and equity program outcome decisions.

1D-9b.	Implemented Strategies to Prevent or Eliminate Racial Disparities.	
	NOFO Section V.B.1.p	

Select yes or no in the chart below to indicate the strategies your CoC is using to prevent or eliminate racial disparities.

1.	Are your CoC's board and decisionmaking bodies representative of the population served in the CoC?	Yes
2.	Did your CoC identify steps it will take to help the CoC board and decisionmaking bodies better reflect the population served in the CoC?	Yes
3.	Is your CoC expanding outreach in your CoC's geographic areas with higher concentrations of underrepresented groups?	Yes
4.	Does your CoC have communication, such as flyers, websites, or other materials, inclusive of underrepresented groups?	Yes
5.	Is your CoC training staff working in the homeless services sector to better understand racism and the intersection of racism and homelessness?	Yes
6.	Is your CoC establishing professional development opportunities to identify and invest in emerging leaders of different races and ethnicities in the homelessness sector?	Yes
7.	Does your CoC have staff, committees, or other resources charged with analyzing and addressing racial disparities related to homelessness?	Yes
8.	Is your CoC educating organizations, stakeholders, boards of directors for local and national nonprofit organizations working on homelessness on the topic of creating greater racial and ethnic diversity?	Yes
9.	Did your CoC review its coordinated entry processes to understand their impact on people of different races and ethnicities experiencing homelessness?	Yes

10.	Is your CoC collecting data to better understand the pattern of program use for people of different races and ethnicities in its homeless services system?	Yes
11.	Is your CoC conducting additional research to understand the scope and needs of different races or ethnicities experiencing homelessness?	Yes
	Other:(limit 500 characters)	
12.		

1D-9c.	Plan for Ongoing Evaluation of System-level Processes, Policies, and Procedures for Racial Equity.	
	NOFO Section V.B.1.p.	

Describe in the field below your CoC's plan for ongoing evaluation of system-level processes, policies, and procedures for racial equity.

(limit 2,500 characters)

The CoC is developing an evaluation committee where racial equity will be evaluated regularly. This will identify disparities in access and service delivery among different racial and ethnic groups. Annual equity audits will be completed to assess our policies and procedures against best practices for racial equity, incorporating stakeholder feedback, specific of color, to ensure their experiences and perspectives are included. Ongoing forums where community members can share their experiences and provide feedback on our services will also be offered. Ongoing training for staff and stakeholders will prioritize racial equity principles, implicit bias, and culturally competent practices, enhancing the team's understanding and commitment to equity.   The CoC will develop metrics to measure progress towards racial equity goals and track them over time to assess the effectiveness of our initiatives and guide any necessary adjustments to policies and procedures.

1D-9d.	Plan for Using Data to Track Progress on Preventing or Eliminating Racial Disparities.	
	NOFO Section V.B.1.p.	

	Describe in the field below:
1.	the measures your CoC plans to use to continuously track progress on preventing or eliminating racial disparities in the provision or outcomes of homeless assistance; and
2.	the tools your CoC plans to use to continuously track progress on preventing or eliminating racial disparities in the provision or outcomes of homeless assistance.

(limit 2,500 characters)

1. The CoC plans to use disparity ratios as a measurement tool to gain insight into racial group differences in program outcomes and economic factors such as income and healthcare access. Ongoing data collection through HMIS and other tracking methods will allow for disaggregation of information by race and ethnicity, enabling the monitoring of service utilization and outcomes across different demographic groups and areas. Specific performance metrics will focus on housing stability, recidivism rates, access to assistance, and the duration of homelessness, helping to assess progress and inform decision-making.

2. The HMIS data management system is the main tool that collects specific demographic data. With the help of our data analyst using tools like PowerBI for visualization and ATLAS.ti for survey evaluation, the HMIS Lead Agency will provide performance dashboards for real-time insights and equity scorecards to assess programs against racial equity goals. Community feedback mechanisms, including surveys and focus groups, will collect qualitative data from marginalized communities.

1D-10.	Involving Individuals with Lived Experience of Homelessness in Service Delivery and Decisionmaking–CoC's Outreach Efforts.	
	NOFO Section V.B.1.q.	

Describe in the field below your CoC's outreach efforts (e.g., social media announcements, targeted outreach) to engage those with lived experience of homelessness in leadership roles and decisionmaking processes.

(limit 2,500 characters)

The Continuum of Care (CoC) employs a variety of outreach strategies to engage individuals with lived experience of homelessness in leadership roles. Key efforts include a nominating committee, street outreach, surveys, interviews, alongside community events designed to gather input on service delivery and decision-making.

The nominating committee includes community members with extensive social services backgrounds who are committed to engaging individuals to participate in the CoC. The committee specifically targets community members with lived experience of homelessness through an application and interview process, ensuring their perspectives are represented in leadership and decision-making processes.

Street outreach efforts include engaging directly with participants who are currently experiencing homelessness. Through surveys and one on one case management, the street outreach team identifies those who are willing to participate and provide feedback to help make decisions on how to reduce impediments to accessing housing and improve service delivery.

Through community events such as ribbon cuttings, participants who received homeless services have attended and offered to volunteer their time and experience as subject matter experts.

To further engage people with lived experience, the CoC continuously expands its outreach efforts to reduce barriers to accessing services and housing. This includes using media outlets, social media, and public postings on the county website to share announcements and provide information about opportunities for involvement in the CoC's work.

1D-10a.	Active CoC Participation of Individuals with Lived Experience of Homelessness.	
	NOFO Section V.B.1.q.	

You must upload the Lived Experience Support Letter attachment to the 4B. Attachments Screen.
Enter in the chart below the number of people with lived experience who currently participate in your CoC under the four categories listed:

	Level of Active Participation	Number of People with Lived Experience Within the Last 7 Years or Current Program Participant	Number of People with Lived Experience Coming from Unsheltered Situations
1.	Routinely included in the decisionmaking processes related to addressing homelessness.	3	18
2.	Participate on CoC committees, subcommittees, or workgroups.	2	2
3.	Included in the development or revision of your CoC's local competition rating factors.	3	3
4.	Included in the development or revision of your CoC's coordinated entry process.	3	3

1D-10b.	Professional Development and Employment Opportunities for Individuals with Lived Experience of Homelessness.	
	NOFO Section V.B.1.q.	

Describe in the field below how your CoC or CoC membership organizations provide professional development and employment opportunities to individuals with lived experience of homelessness.

(limit 2,500 characters)

The CoC partners with Career Source Citrus Levy Marion to provide job training, professional services, and employment opportunities to individuals with lived experience of homelessness. Resource and Referral focuses on skills development workshops tailored training programs in resume writing, interview techniques, and job search strategies to build essential skills and confidence. There are several member organizations that have employed individuals with lived experience of homelessness within the community. Wear Gloves, a new shelter in our community, has stepped up with employing and housing individuals with lived experience of homelessness. In addition, the County has partnered with United Way of Marion County to expand its Strong Families program to homeless families and individuals with additional wrap-around services to increase their financial sustainability to obtain housing. United Way and Career Source Citrus Levy Marion also have representation on the CoC board. As the collaborative applicant works to develop internal professional development, we seek to expand to those with lived experience, so they have access to internships or work experience, mentoring programs in various fields, as well as personal development to build confidence.

1D-10c.	Routinely Gathering Feedback and Addressing Challenges of Individuals with Lived Experience of Homelessness.	
	NOFO Section V.B.1.q.	

	Describe in the field below:
1.	how your CoC gathers feedback from people experiencing homelessness;
2.	how often your CoC gathers feedback from people experiencing homelessness;
3.	how your CoC gathers feedback from people who received assistance through the CoC Program or ESG Program;
4.	how often your CoC gathers feedback from people who have received assistance through the CoC Program or ESG Program; and
5.	steps your CoC has taken to address challenges raised by people with lived experience of homelessness.

(limit 2,500 characters)

1.The CoC providers regularly share feedback in membership meetings regarding challenges faced by those experiencing homelessness. With our standing agenda item "Generative Conversations Goals/Desired Outcomes" this time is intended for feedback from those in attendance. Case management staff are encouraged to share feedback gathered from people experiencing homelessness. Suggestion boxes placed at the shelters allow for anonymous input, while intake and exit interviews gather feedback to enhance data collection and improve processes.

2. The CoC regularly gathers feedback from individuals experiencing homelessness through surveys, HMIS Data, and community meetings, with annual or biannual sessions to address community needs. Outreach Teams from the Joint Office on Homelessness (JOoH) also gather feedback during outreach and service delivery to adjust programs and services, as necessary.

3. During monitoring of contract compliance, the Collaborative Applicant asks to interview individuals receiving CoC and ESG assistance. If for some reason an interview cannot be scheduled, the provider can share surveys and exit interviews to evaluate outcomes. Providers are required to follow up on housing stability. Continuous HMIS tracking of data is also conducted for those who fall back into homelessness.

4.When gathering feedback from individuals assisted through the Continuum of Care (CoC) and the Emergency Solutions Grant (ESG) Programs the Collaborative Applicant receives this information at least once a year or biannually if possible. This is a more formal process to receive feedback, but the CoC allows informal feedback more frequently through monthly membership meetings and one on one interactions from partners willing to share information.

5. When challenges are brought up by individuals experiencing homelessness or those with lived experience, the CoC will ask the board to identify a standing committee or ad Hoc committee to identify gaps and improvement areas. Members of these committees are determined by the board to ensure alignment with the task at hand. The board ensures there is equitable representation from the underrepresented population and those who are subject matter experts (SME). The committee reports to the board and general membership any findings and suggestions. These are voted in and assigned to the Collaborative Applicant to follow through with training development and/or improvement, policy changes etc.

1D-11.	Increasing Affordable Housing Supply.		
	NOFO Section V.B.1.s.		

	Describe in the field below at least two steps your CoC has taken in the past 12 months to engage city, county, or state governments that represent your CoC's geographic area regarding the following:	
1.	reforming zoning and land use policies to permit more housing development; and	
2.	reducing regulatory barriers to housing development.	

(limit 2,500 characters)

1. The Marion County Community Services department is both the Collaborative Applicant as well as the department that oversees affordable housing efforts in Marion County. Marion County is required by Florida statute to have an Affordable Housing Advisory Committee (AHAC). This committee includes several CoC Board of Governor members as well as General Membership. This past year, Community Services coordinated across internal county departments through the Development Review Committee (DRC) to create a detailed step-by-step process and application to support the implementation of the Live Local Act (SB 102) that addresses reform to land use and zoning. This process and application were approved by county administration and was published on the county website. This initiative directly aligns with our commitment to improving housing accessibility and addressing the critical housing shortages faced by the communities we serve.

2. On October 15, 2024, the Marion County Board of County Commissioners (BOCC) approved a new policy that supports affordable housing development by designating revenues from the sale of all county surplus properties to be set aside for future developments. This policy provides developers with critical resources to offset necessary financial obligations incurred on projects. This initiative is a key step in addressing the housing needs of our community and complements the broader goals of the Live Local Act and other statewide housing reform efforts.

1E. Project Capacity, Review, and Ranking–Local Competition

HUD publishes resources on the HUD.gov website at CoC Program Competition to assist you in completing the CoC Application. Resources include:

- Notice of Funding Opportunity (NOFO) Continuum of Care Competition and Noncompetitive Award of Youth Homeless Demonstration Program Renewal and Replacement Grants;
  - 24 CFR part 578;
   - FY 2024 CoC Application Navigational Guide;
  - Section 3 Resources;
  - PHA Crosswalk; and
   - Frequently Asked Questions

1E-1.	Web Posting of Advance Public Notice of Your CoC's Local Competition Deadline, Scoring and Rating Criteria.	
	NOFO Section V.B.2.a. and 2.g.	

1.	Enter the date your CoC published its submission deadline and scoring and rating criteria for New Project applicants to submit their project applications for your CoC's local competition.	08/21/2024
2.	Enter the date your CoC published its submission deadline and scoring and rating criteria for Renewal Project applicants to submit their project applications for your CoC's local competition.	08/21/2024

1E-2.	Project Review and Ranking Process Your CoC Used in Its Local Competition. We use the response to this question and the response in Question 1E-2a along with the required attachments from both questions as a factor when determining your CoC's eligibility for bonus funds and for other NOFO criteria below.	
	NOFO Section V.B.2.a., 2.b., 2.c., 2.d., and 2.e.	

You must upload the Local Competition Scoring Tool attachment to the 4B. Attachments Screen.
Select yes or no in the chart below to indicate how your CoC ranked and selected project applications during your local competition:

1.	Established total points available for each project application type.	Yes
2.	At least 33 percent of the total points were based on objective criteria for the project application (e.g., cost effectiveness, timely draws, utilization rate, match, leverage), performance data, type of population served (e.g., DV, youth, Veterans, chronic homelessness), or type of housing proposed (e.g., PSH, RRH).	Yes
3.	At least 20 percent of the total points were based on system performance criteria for the project application (e.g., exits to permanent housing destinations, retention of permanent housing, length of time homeless, returns to homelessness).	Yes
4.	Provided points for projects that addressed specific severe barriers to housing and services.	Yes
5.	Used data from comparable databases to score projects submitted by victim service providers.	Yes

6.	Provided points for projects based on the degree the projects identified any barriers to participation (e.g., lack of outreach) faced by persons of different races and ethnicities, particularly those over-represented in the local homelessness population, and has taken or will take steps to eliminate the identified barriers.	Yes

1E-2a.	Scored Project Forms for One Project from Your CoC's Local Competition. We use the response to this question and Question 1E-2. along with the required attachments from both questions as a factor when determining your CoC's eligibility for bonus funds and for other NOFO criteria below.	
	NOFO Section V.B.2.a., 2.b., 2.c., and 2.d.	

You must upload the Scored Forms for One Project attachment to the 4B. Attachments Screen.
Complete the chart below to provide details of your CoC's local competition:

1.	What were the maximum number of points available for the renewal project form(s)?	100
2.	How many renewal projects did your CoC submit?	3
3.	What renewal project type did most applicants use?	PH-RRH

1E-2b.	Addressing Severe Barriers in the Local Project Review and Ranking Process.	
	NOFO Section V.B.2.d.	

	Describe in the field below:
1.	how your CoC analyzed data regarding each project that has successfully housed program participants in permanent housing;
2.	how your CoC analyzed data regarding how long it takes to house people in permanent housing;
3.	how your CoC considered the specific severity of needs and vulnerabilities experienced by program participants preventing rapid placement in permanent housing or the ability to maintain permanent housing when your CoC ranked and selected projects; and
4.	the severe barriers your CoC considered.

(limit 2,500 characters)

1. Before creating the score card, the HMIS lead created a benchmark guide for permanently housed individuals, this evaluated the system performance measures reported to HUD against data within HMIS. The providers who contributed to this data were invited to provide feedback on challenges faced with permanent housing placement. This year all programs who applied were in their first year of renewal or were a new project. For this reason, actual program performance could not be evaluated. However, 35% of the scoring evaluations were based on performance. Questions were asked on the percentage of clients they intended to permanently house. Those with the highest percentage were awarded full points. This also included a written response where new projects could receive bonus points if they addressed how they would build relationships with landlords and other innovative strategies to secure permanent housing placement.

2. Again, a focus group of providers who contribute to length of time to housing placement were involved in the benchmark evaluation. They provided feedback regarding challenges faced and how we could improve this measurement. This measurement was also evaluated as an intended average time from enrollment to move-in outcome. Those who indicated less than 15 days (about 2 weeks) would receive full points. This too was included as a bonus question where those who addressed, in written responses, how they would coordinate with shelters/transitional housing, provide strategies to obtain landlord commitment on behalf of the participant, and any other innovative approaches.

3. In reviewing the measurements, we were able to identify agencies that may struggle to assist vulnerable clients. A review of the Coordinated Entry data allows us to see how many participants meet the vulnerability associated with HUD's rank and review tool. The vulnerability of participants was evaluated based on percentage of participants programs intended to serve with 1 or more disabling condition, percentage of participants who would come from an unsheltered situation, and percentage of adults who would enter with zero income. All of those who indicated 40% or more received full points.

4. The severe barriers considered in the performance evaluation were, having 1 or more disabling condition, accepting those coming from unsheltered situations, and accepting those who have zero income at entry.

| | 1E-3. | Advancing Racial Equity through Participation of Over-Represented Populations in the Local Competition Review and Ranking Process. | |
| | | NOFO Section V.B.2.e. | |

		Describe in the field below:
	1.	how your CoC used input from persons of different races and ethnicities, particularly those over-represented in the local homelessness population, to determine the rating factors used to review project applications;
	2.	how your CoC included persons of different races and ethnicities, particularly those over-represented in the local homelessness population in the review, selection, and ranking process; and
	3.	how your CoC rated and ranked projects based on the degree that proposed projects identified any barriers to participation (e.g., lack of outreach) faced by persons of different races and ethnicities, particularly those over-represented in the local homelessness population, and steps the projects took or will take to eliminate the identified barriers.

(limit 2,500 characters)

1. In creating the score cards, we heavily relied on the CoC board members and benchmarks provided by HUD. The CoC board consists of 13 members, 5 are from the black, brown, persons of color, or indigenous community, and 1 is formerly homeless within the past 5 years. Before submitting the Request for Funding Proposal (RFP) and scoring information, documents were provided to the board for consideration and approval.

2. The application review process was handled by 3 non-bias individuals with grant application experience. The selection and ranking process was done by the CoC board where we held a public meeting. The board determined the executive committee would be able to make the final determination which held different races and ethnicities.

3. All projects provided a written explanation for equity outcomes regarding decision-making and policy change at the organizational level including leadership operations. Also, a written explanation was provided for equity outcomes on a project level. Applicants were to explain fairness, justice, and inclusivity in the evaluation process of participants, how they identify areas of disparities and implement strategies to address systemic barriers. Project level equity was 35% of the 100-point scale, where structure was either 10%–15% of the 100-point scale depending on the type of application (new or renewal).

1E-4.	Reallocation–Reviewing Performance of Existing Projects.	
	NOFO Section V.B.2.f.	

	Describe in the field below:	
1.	your CoC's reallocation process, including how your CoC determined which projects are candidates for reallocation because they are low performing or less needed;	
2.	whether your CoC identified any low performing or less needed projects through the process described in element 1 of this question during your CoC's local competition this year;	
3.	whether your CoC reallocated any low performing or less needed projects during its local competition this year; and	
4.	why your CoC did not reallocate low performing or less needed projects during its local competition this year, if applicable.	

(limit 2,500 characters)

1. The CoC reallocation process includes the evaluation committee and HMIS reporting to determine which candidates are high or low performers. If a low performer (not meeting deliverables or having a positive contribution to system performance) the applicant will be asked to reallocate their funds. There is also the ability to do volunteer reallocation.

2. This year all renewal applicants were first time renewal and were not eligible for reallocation per HUD guidelines. For this reason, the CoC did not identify low performance.

3. No projects were reallocated.

4. Projects were not eligible for reallocation due to the first-time renewal rule.

1E-4a.	Reallocation Between FY 2019 and FY 2024.	
	NOFO Section V.B.2.f.	

	Did your CoC cumulatively reallocate at least 20 percent of its ARD between FY 2019 and FY 2024?	No

1E-5.	Projects Rejected/Reduced–Notification Outside of e-snaps.	
	NOFO Section V.B.2.g.	
	You must upload the Notification of Projects Rejected-Reduced attachment to the 4B. Attachments Screen.	

1.	Did your CoC reject any project application(s) submitted for funding during its local competition?	Yes
2.	Did your CoC reduce funding for any project application(s) submitted for funding during its local competition?	Yes
3.	Did your CoC inform applicants why your CoC rejected or reduced their project application(s) submitted for funding during its local competition?	Yes
4.	If you selected Yes for element 1 or element 2 of this question, enter the date your CoC notified applicants that their project applications were being rejected or reduced, in writing, outside of e-snaps. If you notified applicants on various dates, enter the latest date of any notification. For example, if you notified applicants on 06/26/2024, 06/27/2024, and 06/28/2024, then you must enter 06/28/2024.	10/28/2024

1E-5a.	Projects Accepted–Notification Outside of e-snaps.	
	NOFO Section V.B.2.g.	
	You must upload the Notification of Projects Accepted attachment to the 4B. Attachments Screen.	

	Enter the date your CoC notified project applicants that their project applications were accepted and ranked on the New and Renewal Priority Listings in writing, outside of e-snaps. If you notified applicants on various dates, enter the latest date of any notification. For example, if you notified applicants on 06/26/2024, 06/27/2024, and 06/28/2024, then you must enter 06/28/2024.	10/28/2024

1E-5b.	Local Competition Selection Results for All Projects.	
	NOFO Section V.B.2.g.	
	You must upload the Local Competition Selection Results attachment to the 4B. Attachments Screen.	

	Does your attachment include: 1. Project Names; 2. Project Scores; 3. Project Status–Accepted, Rejected, Reduced Reallocated, Fully Reallocated; 4. Project Rank; 5. Amount Requested from HUD; and 6. Reallocated Funds +/-.	Yes

1E-5c.	Web Posting of CoC-Approved Consolidated Application 2 Days Before CoC Program Competition Application Submission Deadline.	
	NOFO Section V.B.2.g. and 24 CFR 578.95.	
	You must upload the Web Posting–CoC-Approved Consolidated Application attachment to the 4B. Attachments Screen.	

	Enter the date your CoC posted the CoC-approved Consolidated Application on the CoC's website or partner's website–which included: 1. the CoC Application; and 2. Priority Listings for Reallocation forms and all New, Renewal, and Replacement Project Listings.	11/12/2024

1E-5d.	Notification to Community Members and Key Stakeholders by Email that the CoC-Approved Consolidated Application is Posted on Website.	
	NOFO Section V.B.2.g.	
	You must upload the Notification of CoC-Approved Consolidated Application attachment to the 4B. Attachments Screen.	

	Enter the date your CoC notified community members and key stakeholders that the CoC-approved Consolidated Application was posted on your CoC's website or partner's website.	11/12/2024

2A. Homeless Management Information System (HMIS) Implementation

HUD publishes resources on the HUD.gov website at CoC Program Competition to assist you in completing the CoC Application. Resources include:

- Notice of Funding Opportunity (NOFO) Continuum of Care Competition and Noncompetitive Award of Youth Homeless Demonstration Program Renewal and Replacement Grants;
  - 24 CFR part 578;
   - FY 2024 CoC Application Navigational Guide;
  - Section 3 Resources;
  - PHA Crosswalk; and
   - Frequently Asked Questions

2A-1.	HMIS Vendor.	
	Not Scored–For Information Only	

	Enter the name of the HMIS Vendor your CoC is currently using.	Wellsky

2A-2.	HMIS Implementation Coverage Area.	
	Not Scored–For Information Only	

	Select from dropdown menu your CoC's HMIS coverage area.	Single CoC

2A-3.	HIC Data Submission in HDX.	
	NOFO Section V.B.3.a.	

	Enter the date your CoC submitted its 2024 HIC data into HDX.	05/09/2024

2A-4.	Comparable Databases for DV Providers–CoC and HMIS Lead Supporting Data Collection and Data Submission by Victim Service Providers.	
	NOFO Section V.B.3.b.	

	In the field below:	
1.	describe actions your CoC and HMIS Lead have taken to ensure DV housing and service providers in your CoC collect data in HMIS comparable databases; and	
2.	state whether DV housing and service providers in your CoC are using a HUD-compliant comparable database–compliant with the FY 2024 HMIS Data Standards.	

(limit 2,500 characters)

1. Our CoC experienced a significant loss in August 2023 when our domestic violence Shelter, Creative Servies, closed their doors. However, in October 2023, communication was initiated with CASA, a provider from Pinellas County, and they have successfully worked to develop a shelter in Marion County. Fortunately, CASA utilizes an HMIS comparable database. Our CoC maintains regular communication with this DV provider, with a representative attending our general meetings monthly for in-person collaboration as needed. When conducting the PIT count, CASA can provide an up-to-date Annual Performance Report (APR) which provides aggregate data compliant with HMIS reporting specifications.

2. All DV providers in the state of Florida use Osniumn, which is a compatible system to HMIS. Their software version 19.2.68 is compliant with the FY2024 information.

2A-5.	Bed Coverage Rate–Using HIC, HMIS Data–CoC Merger Bonus Points.	
	NOFO Section V.B.3.c. and V.B.7.	

	Using the 2024 HDX Competition Report we issued your CoC, enter data in the chart below by project type:

Project Type	Adjusted Total Year-Round, Current Non-VSP Beds [Column F of HDX Report]	Adjusted Total Year-Round, Current VSP Beds [Column K of HDX Report]	Total Year-Round, Current, HMIS Beds and VSP Beds in an HMIS Comparable Database [Column M of HDX Report]	HMIS and Comparable Database Coverage Rate [Column O of HDX Report]
1. Emergency Shelter (ES) beds	139	22	139	86.34%
2. Safe Haven (SH) beds	0	0	0	0.00%
3. Transitional Housing (TH) beds	104	0	104	100.00%
4. Rapid Re-Housing (RRH) beds	146	0	146	100.00%
5. Permanent Supportive Housing (PSH) beds	203	0	32	15.76%
6. Other Permanent Housing (OPH) beds	47	0	0	0.00%

2A-5a.	Partial Credit for Bed Coverage Rates at or Below 84.99 for Any Project Type in Question 2A-5.	
	NOFO Section V.B.3.c.	

	For each project type with a bed coverage rate that is at or below 84.99 percent in question 2A-5, describe:
1.	steps your CoC will take over the next 12 months to increase the bed coverage rate to at least 85 percent for that project type; and
2.	how your CoC will implement the steps described to increase bed coverage to at least 85 percent.

(limit 2,500 characters)

1. We have two providers that impacted this number. They are already in the Homeless Management Information System (HMIS), the HMIS coordinator is working with them quarterly to ensure they can input timely data. With their increased participation in HMIS we will see an improvement over 85%.
2. The HMIS Coordinator provides on-site and virtual training to meet the needs of the providers. After training is provided, the coordinator will also run administrative reports to ensure user-licenses are actively being used and will generate data quality reports monthly to make sure they are retaining information. The providers are aware of all communication channels if they run into any problems where we aim to communicate within 24-48 hours (about 2 days).

2A-6.	Longitudinal System Analysis (LSA) Submission in HDX 2.0.	
	NOFO Section V.B.3.d.	
	You must upload your CoC's FY 2024 HDX Competition Report to the 4B. Attachments Screen.	

Did your CoC submit at least two usable LSA data files to HUD in HDX 2.0 by January 24, 2024, 11:59 p.m. EST?	Yes

2B. Continuum of Care (CoC) Point-in-Time (PIT) Count

HUD publishes resources on the HUD.gov website at CoC Program Competition to assist you in completing the CoC Application. Resources include:

- Notice of Funding Opportunity (NOFO) Continuum of Care Competition and Noncompetitive Award of Youth Homeless Demonstration Program Renewal and Replacement Grants;
 - 24 CFR part 578;
  - FY 2024 CoC Application Navigational Guide;
 - Section 3 Resources;
 - PHA Crosswalk; and
  - Frequently Asked Questions

2B-1.	PIT Count Date.	
	NOFO Section V.B.4.a	

	Enter the date your CoC conducted its 2024 PIT count.	01/23/2024

2B-2.	PIT Count Data–HDX Submission Date.	
	NOFO Section V.B.4.a	

	Enter the date your CoC submitted its 2024 PIT count data in HDX.	05/10/2024

2B-3.	PIT Count–Effectively Counting Youth in Your CoC's Most Recent Unsheltered PIT Count.	
	NOFO Section V.B.4.b.	

	Describe in the field below how your CoC:	
1.	engaged unaccompanied youth and youth serving organizations in your CoC's most recent PIT count planning process;	
2.	worked with unaccompanied youth and youth serving organizations to select locations where homeless youth are most likely to be identified during your CoC's most recent PIT count planning process; and	
3.	included youth experiencing homelessness as counters during your CoC's most recent unsheltered PIT count.	

(limit 2,500 characters)

1. The street outreach teams work throughout the entire geographic region two months before the PIT date. This allows for the team to keep track of moving camp sites and newly forming camp sites. As they work with the unsheltered identified, the outreach team gathers demographics and age ranges to seek assistance with the planning of PIT.

2. Currently there are no local organizations that serve youth, but we are working to develop relationships with the school district to help identify these organizations. When a partner "Forest Work with Friends" can identify youth, they are able to relay information about the planning process. However, they are not dedicated to serving the youth population.

3. When identifying camps prior to counting, the outreach team keeps a list current and conducts regular check-in up to the PIT date. Daily hang out areas such as stores, soup kitchens, parking lots, vehicles and rest areas are included in the list. Some homeless youth identified at these locations agree to volunteer during the count. Our CoC has a board member who is the homeless liaison for the local school district. During our planning sessions, the Joint Office on Homelessness (JOoH) provides information to the board of governors and membership providing the opportunity for feedback related to the planning process.

2B-4.	PIT Count–Methodology Change–CoC Merger Bonus Points.	
	NOFO Section V.B.5.a and V.B.7.c.	

	In the field below:
1.	describe any changes your CoC made to your sheltered PIT count implementation, including methodology or data quality changes between 2023 and 2024, if applicable;
2.	describe any changes your CoC made to your unsheltered PIT count implementation, including methodology or data quality changes between 2023 and 2024, if applicable;
3.	describe whether your CoC's PIT count was affected by people displaced either from a natural disaster or seeking short-term shelter or housing assistance who recently arrived in your CoCs' geographic; and
4.	describe how the changes affected your CoC's PIT count results; or
5.	state "Not Applicable" if there were no changes or if you did not conduct an unsheltered PIT count in 2024.

(limit 2,500 characters)

Not Applicable

2C. System Performance

HUD publishes resources on the HUD.gov website at CoC Program Competition to assist you in completing the CoC Application. Resources include:

- Notice of Funding Opportunity (NOFO) Continuum of Care Competition and Noncompetitive Award of Youth Homeless Demonstration Program Renewal and Replacement Grants;
  - 24 CFR part 578;
   - FY 2024 CoC Application Navigational Guide;
  - Section 3 Resources;
  - PHA Crosswalk; and
   - Frequently Asked Questions

2C-1.	Reducing the Number of First Time Homeless–Risk Factors Your CoC Uses.	
	NOFO Section V.B.5.b.	

	In the field below:	
	1.	describe how your CoC determined the risk factors to identify persons experiencing homelessness for the first time;
	2.	describe your CoC's strategies to address individuals and families at risk of becoming homeless; and
	3.	provide the name of the organization or position title that is responsible for overseeing your CoC's strategy to reduce the number of individuals and families experiencing homelessness for the first time

(limit 2,500 characters)

1. The CoC uses HMIS and Community Data to identify risk factors for first-time homelessness, including asking the question "How many episodes of homelessness have you experienced in the last three years?" With this data, the HMIS provider is able to extract cases of those who experienced first-time homelessness. This identification allows us to collaborate with service providers and social workers to help gather insights into the characteristics of those served, enabling better understanding of the factors contributing to the first-time homeless population. We have seen a lot of factors related to the rent increase associated with COVID-19 and inflation. People who thought they would never become homeless are now at risk.

2. The CoC is now using both qualitative and quantitative surveys to understand economic status and life events that may occur. Historical data is obtained from case managers, while a new survey intake for recent concerns will be piloted through the Coordinated Entry process. This will help gain insight into those who are actively entering the housing crisis response system. Once we identify the findings, the CoC will establish a priority to enhance the homeless service provider's intake process with preventative approaches and resources to keep those who may experience homelessness housed. Utilizing diversion services can help participants to identify resources within their own system of care investing in family members.

3. The Joint Office on Homelessness (JOoH) is comprised of the City of Ocala and Marion County Community Services. This team will be responsible for all system performance measures; however, the recent pilot will include focus groups with Coordinated Entry access points and feedback from those with lived experience. This is reported to the CoC Board of Governors for additional oversight and strategic direction.

2C-1a.	Impact of Displaced Persons on Number of First Time Homeless.	
	NOFO Section V.B.5.b	

	Was your CoC's Number of First Time Homeless [metric 5.2] affected by the number of persons seeking short-term shelter or housing assistance displaced due to:	

1.	natural disasters?	No
2.	having recently arrived in your CoC's geographic area?	No

2C-2.	Reducing Length of Time Homeless–CoC's Strategy.	
	NOFO Section V.B.5.c.	

	In the field below:	
1.	describe your CoC's strategy to reduce the length of time individuals and persons in families remain homeless;	
2.	describe how your CoC identifies and houses individuals and persons in families with the longest lengths of time homeless; and	
3.	provide the name of the organization or position title that is responsible for overseeing your CoC's strategy to reduce the length of time individuals and families remain homeless.	

(limit 2,500 characters)

1. The Continuum of Care (CoC) is implementing key strategies to reduce the length of time individuals remain homeless, primarily through the increase of rapid-rehousing programs to provide quick housing solutions and supportive services. A recent baseline performance meeting brought together service providers to identify challenges contributing to prolonged homelessness. During this meeting, the HMIS Lead presented current measurements against HUD benchmarks, allowing for focused discussions among providers about their specific challenges. One significant issue identified was data entry errors, which are being actively resolved to improve reporting accuracy. Additionally, strengthening diversion efforts aims to empower individuals to resolve their housing crises independently. The coordinated entry process can calculate the total number of days individuals and families have been homeless, prioritizing those with the highest number of days spent without stable housing. The CoC prioritizes support for those experiencing long-term homelessness, ensuring they receive the necessary assistance to transition into stable housing.

2. The CoC employs the Homeless Management Information System (HMIS) and street outreach as primary tools to identify individuals with the longest periods of homelessness. The Coordinated Entry system meets monthly to strategize housing solutions for those who have spent extended time in shelters or are chronically homeless. This collaborative approach optimizes local resources by integrating diverse services. Case management staff are trained to conduct comprehensive intake assessments, gathering detailed information about participants' current and previous living situations. When evaluating extended periods of homelessness, HMIS will provide reports breaking out unique participant ID's filtering by the longest time homeless. This allows for focus groups to work together to identify strategies.

3. The Joint Office on Homelessness (JOoH) is comprised of the City of Ocala and the Marion County Community Services, this team will be responsible for all system performance measures, however, collaboration with HMIS data and focus groups including those with lived experience will provide feedback to the Board of Governors.

2C-3.	Successful Permanent Housing Placement or Retention –CoC's Strategy.	
	NOFO Section V.B.5.d.	

	In the field below:
1.	describe your CoC's strategy to increase the rate that individuals and persons in families residing in emergency shelter, safe havens, transitional housing, and rapid rehousing exit to permanent housing destinations;
2.	describe your CoC's strategy to increase the rate that individuals and persons in families residing in permanent housing projects retain their permanent housing or exit to permanent housing destinations; and
3.	provide the name of the organization or position title that is responsible for overseeing your CoC's strategy to increase the rate that individuals and families exit to or retain permanent housing.

(limit 2,500 characters)

1. Through case management styles like Progressive Engagement, the shelters, transitional housing, and rapid rehousing can focus on the household's strengths and needs, identify the unique obstacles they may face, allowing for a more efficient resource alignment. The CoC is working to develop training material to ensure case managers have the tools they need to make an impact. Also, continued work to engage and retain landlord relationships is crucial to find permanent destinations.

2. Currently 100% of those in OPH and PSH are retaining their residence. Our strategy now is to identify how to improve the move-on rate. Now the goal is to develop an evaluation system that identifies those who can live independently and use progressive engagement to set goals of finding permanent housing such as Habitat for Humanity, USDA Home Loans, and City of Ocala/ Marion County SHIP down payment assistance program. For those who cannot live independently, the CoC will work to obtain resources, so the homeless service providers are equipped with solutions and a network to coordinate with to keep people housed.

3. The Joint Office on Homelessness (JOoH) is comprised of the City of Ocala and the Marion County Community Services, this team will be responsible for all system performance measures, however, a focus group includes the Public Housing Authority and those with lived experience. Performance is evaluated by the Board of Governors for recommendations for additional oversight and strategic direction.

2C-4.	Reducing Returns to Homelessness–CoC's Strategy.	
	NOFO Section V.B.5.e.	

	In the field below:
1.	describe your CoC's strategy to identify individuals and families who return to homelessness;
2.	describe your CoC's strategy to reduce the rate that individuals and families return to homelessness; and
3.	provide the name of the organization or position title that is responsible for overseeing your CoC's strategy to reduce the rate individuals and persons in families return to homelessness.

(limit 2,500 characters)

1. The HMIS Lead will be tasked with building a custom report to identify those who return to homelessness. This report will be written to identify all participants who successfully exit to permanent housing and later enroll in Emergency Shelter, Street Outreach, Transitional Housing, and all Permanent Housing programs. It will also break down this time in days or months. The only way to identify those who return is to allow the HMIS database to identify the action.
2. The strategy will be based on what programs most frequently have returns and the time at which they occur. Our data analyst helps to create surveys which can be analyzed to determine factors of returns. Some of the returns are due to incorrect data selection where agencies have indicated "rental by client" when the client is temporarily staying with a friend. This will lead to providing HMIS education as some of the terms can be confusing to the everyday end-user. For those who return in the first 30-90 days the CoC will work to implement strategies of wrap-around care that may be more frequent in the beginning stages of their independent transition.
3. The Joint Office on Homelessness (JOoH) is comprised of the City of Ocala and Marion County Community Services, this team will be responsible for all system performance measures, however, there will be a focus group of project specific providers, persons with lived experience to help understand what could have prevented the return. This information is reported to the CoC Board of Governors for additional oversight and strategic direction.

2C-5.	Increasing Employment Cash Income—CoC's Strategy.	
	NOFO Section V.B.5.f.	

		In the field below:
	1.	describe your CoC's strategy to access employment cash sources;
	2.	describe how your CoC works with mainstream employment organizations to help individuals and families experiencing homelessness increase their employment cash income; and
	3.	provide the organization name or position title that is responsible for overseeing your CoC's strategy to increase income from employment.

(limit 2,500 characters)

1.The CoC's strategy to access employment resources begins with the Resource and Referral Committee, which conducts case reviews to identify service gaps, including access to CareerSource Citrus Levy Marion. This partnership connects participants with employers that meet their needs. Additionally, the county allocated CDBG-CV funding to the CEP to establish a micro-business incubator in a low-income census tract, creating employment opportunities for individuals facing barriers. The Strong Families program, with a 95% success rate in financial literacy and income growth, received CDBG funding through United Way to expand its reach to homeless individuals in shelters, improving their financial stability. The CoC has formal agreements with local agencies, allowing case management staff to use these resources and apply progressive engagement strategies to help participants set employment goals. Building relationships with employers to hire people experiencing homelessness is key to increasing access to jobs.

2.The CoC collaborates with mainstream employment organizations such as the Chamber of Economic Partnership, CareerSource Citrus Levy Marion, the Literacy Council, Wear Gloves, and United Way. These partnerships streamline referrals, enabling agencies to schedule appointments for participants who qualify for services. For individuals needing a GED, the Literacy Council provides education to help them obtain a high school diploma, opening doors to better-paying jobs. CareerSource Citrus Levy Marion assists participants in job placement and connects them to additional resources, while also integrating TANF funding with the Ocala Housing Authority (OHA) to provide retraining, supportive services, and case management to help individuals achieve self-sufficiency.

3. The Joint Office on Homelessness (JOoH), consisting of the City of Ocala and Marion Community Services, will oversee system performance measures. A focus group with employment partners and individuals with lived experience will identify challenges and provide feedback, which will be presented to the Board of Governors for additional strategic direction.

2C-5a.	Increasing Non-employment Cash Income–CoC's Strategy	
	NOFO Section V.B.5.f.	

		In the field below:
	1.	describe your CoC's strategy to access non-employment cash income; and
	2.	provide the organization name or position title that is responsible for overseeing your CoC's strategy to increase non-employment cash income.

(limit 2,500 characters)

1. The CoC's strategy to access non-employment cash income is through CoC SOAR trained case managers, including shelter staff within the emergency shelters, who work with accessing SSI applications assistance and identifying other non-employments cash benefits at the development of the housing plan. Continued case management training will be provided to ensure that coordination with CoC partners remains in place. In addition, the CoC will make sure that case managers can become SOAR-trained and access SNAP and Medicaid to help homeless persons obtain housing within an increased non-cash income.

2. The Joint Office on Homelessness (JOoH), consisting of the City of Ocala and Marion Community Services, will oversee system performance measures. A focus group with unemployment cash assistance partners and individuals with lived experience will identify challenges and provide feedback, which will be presented to the Board of Governors for additional strategic direction.

3A. Coordination with Housing and Healthcare

HUD publishes resources on the HUD.gov website at CoC Program Competition to assist you in completing the CoC Application. Resources include:

- Notice of Funding Opportunity (NOFO) Continuum of Care Competition and Noncompetitive Award of Youth Homeless Demonstration Program Renewal and Replacement Grants;
  - 24 CFR part 578;
   - FY 2024 CoC Application Navigational Guide;
  - Section 3 Resources;
  - PHA Crosswalk; and
   - Frequently Asked Questions

3A-1.	New PH-PSH/PH-RRH Project–Leveraging Housing Resources.	
	NOFO Section V.B.6.a.	
	You must upload the Housing Leveraging Commitment attachment to the 4B. Attachments Screen.	

	Is your CoC applying for a new PH-PSH or PH-RRH project that uses housing subsidies or subsidized housing units which are not funded through the CoC or ESG Programs to help individuals and families experiencing homelessness?	No

3A-2.	New PH-PSH/PH-RRH Project–Leveraging Healthcare Resources.	
	NOFO Section V.B.6.b.	
	You must upload the Healthcare Formal Agreements attachment to the 4B. Attachments Screen.	

	Is your CoC applying for a new PH-PSH or PH-RRH project that uses healthcare resources to help individuals and families experiencing homelessness?	Yes

3A-3.	Leveraging Housing/Healthcare Resources–List of Projects.	
	NOFO Sections V.B.6.a. and V.B.6.b.	

	If you selected yes to questions 3A-1. or 3A-2., use the list feature icon to enter information about each project application you intend for HUD to evaluate to determine if they meet the criteria.	

Project Name	Project Type	Rank Number	Leverage Type
This list contains no items			

3B. New Projects With Rehabilitation/New Construction Costs

HUD publishes resources on the HUD.gov website at CoC Program Competition to assist you in completing the CoC Application. Resources include:

- Notice of Funding Opportunity (NOFO) Continuum of Care Competition and Noncompetitive Award of Youth Homeless Demonstration Program Renewal and Replacement Grants;
- 24 CFR part 578;
- FY 2024 CoC Application Navigational Guide;
- Section 3 Resources;
- PHA Crosswalk; and
- Frequently Asked Questions

3B-1.	Rehabilitation/New Construction Costs–New Projects.	
	NOFO Section V.B.1.r.	

	Is your CoC requesting funding for any new project application requesting $200,000 or more in funding for housing rehabilitation or new construction?	No

3B-2.	Rehabilitation/New Construction Costs–New Projects.	
	NOFO Section V.B.1.r.	

	If you answered yes to question 3B-1, describe in the field below actions CoC Program-funded project applicants will take to comply with:	
1.	Section 3 of the Housing and Urban Development Act of 1968 (12 U.S.C. 1701u); and	
2.	HUD's implementing rules at 24 CFR part 75 to provide employment and training opportunities for low- and very-low-income persons, as well as contracting and other economic opportunities for businesses that provide economic opportunities to low- and very-low-income persons.	

(limit 2,500 characters)

Not Applicable

3C. Serving Persons Experiencing Homelessness as Defined by Other Federal Statutes

HUD publishes resources on the HUD.gov website at CoC Program Competition to assist you in completing the CoC Application. Resources include:

- Notice of Funding Opportunity (NOFO) Continuum of Care Competition and Noncompetitive Award of Youth Homeless Demonstration Program Renewal and Replacement Grants;
  - 24 CFR part 578;
  - FY 2024 CoC Application Navigational Guide;
  - Section 3 Resources;
  - PHA Crosswalk; and
  - Frequently Asked Questions

3C-1.	Designating SSO/TH/Joint TH and PH-RRH Component Projects to Serve Persons Experiencing Homelessness as Defined by Other Federal Statutes.	
	NOFO Section V.F.	

	Is your CoC requesting to designate one or more of its SSO, TH, or Joint TH and PH-RRH component projects to serve families with children or youth experiencing homelessness as defined by other Federal statutes?	No

3C-2.	Cost Effectiveness of Serving Persons Experiencing Homelessness as Defined by Other Federal Statutes.	
	NOFO Section V.F.	

	You must upload the Project List for Other Federal Statutes attachment to the 4B. Attachments Screen.
	If you answered yes to question 3C-1, describe in the field below:
1.	how serving this population is of equal or greater priority, which means that it is equally or more cost effective in meeting the overall goals and objectives of the plan submitted under Section 427(b)(1)(B) of the Act, especially with respect to children and unaccompanied youth than serving the homeless as defined in paragraphs (1), (2), and (4) of the definition of homeless in 24 CFR 578.3; and
2.	how your CoC will meet requirements described in Section 427(b)(1)(F) of the Act.

(limit 2,500 characters)

Not Applicable

4A. DV Bonus Project Applicants for New DV Bonus Funding

HUD publishes resources on the HUD.gov website at CoC Program Competition to assist you in completing the CoC Application. Resources include:

- Notice of Funding Opportunity (NOFO) Continuum of Care Competition and Noncompetitive Award of Youth Homeless Demonstration Program Renewal and Replacement Grants;
  - 24 CFR part 578;
    - FY 2024 CoC Application Navigational Guide;
  - Section 3 Resources;
  - PHA Crosswalk; and
   - Frequently Asked Questions

4A-1.	New DV Bonus Project Applicants.	
	NOFO Section I.B.3.j.	

	Did your CoC submit one or more new project applications for DV Bonus Funding?	Yes

4A-1a.	DV Bonus Project Types.	
	NOFO Section I.B.3.j.	

	Select yes or no in the chart below to indicate the type(s) of new DV Bonus project(s) your CoC included in its FY 2024 Priority Listing.	

	Project Type	
1.	SSO Coordinated Entry	No
2.	PH-RRH or Joint TH and PH-RRH Component	Yes

You must click "Save" after selecting Yes for element 1 SSO Coordinated Entry to view questions 4A-2, 4A-2a. and 4A-2b.

4A-3.	Data Assessing Need for New DV Bonus Housing Projects in Your CoC's Geographic Area.	
	NOFO Section I.B.3.j.(1)(c) and I.B.3.j.(3)(c)	

1.	Enter the number of survivors that need housing or services:	4,000
2.	Enter the number of survivors your CoC is currently serving:	800
3.	Unmet Need:	3,200

4A-3a.	How Your CoC Calculated Local Need for New DV Bonus Housing Projects.	
	NOFO Section I.B.3.j.(1)(c)	

	Describe in the field below:	
1.	how your CoC calculated the number of DV survivors needing housing or services in question 4A-3 element 1 and element 2; and	
2.	the data source (e.g., comparable databases, other administrative data, external data source, HMIS for non-DV projects); or	
3.	if your CoC is unable to meet the needs of all survivors please explain in your response all barriers to meeting those needs.	

(limit 2,500 characters)

How calculated and data sources:
The number of survivors who need housing or services given above is most likely an underestimate. The total figure was arrived at by consulting the Florida Department of Law Enforcement, Uniform Crime Reports for Marion County. Unfortunately, that database was renewed and the figures have not been updated since 2020. But, in 2020, Marion County had 3,731 total incidents of domestic violence (DV) that were reported with 4 murders due to DV that year. In fact, Marion County was listed as one of the top 10 Counties in the state by DV incident by percentage of the total population during 2024 by the state Department of Children & Families. It is most likely that number has increased due to societal stressors that followed that calendar year, i.e. COVID, political strife. In any case, it is well known that only a small percentage of DV incidents are actually reported to law enforcement, and that probably twice as many go unreported. The number of cases currently being served was estimated from the DV center in this County database. The total number served this calendar year was prorated for 12 months.

Barriers impacting unmet needs:
1.Lack of public awareness of the availability of services. There was a disruption in DV services in this County when the previous provider went out of business. For about 5 months, there was no state-certified DV center in Marion County, which has seen been rectified, and that center is the DV Bonus applicant for this year's NOFO.
2.Hesitancy to report abuse or seek services. This barrier is inherent to the social problem of domestic violence.
3.Money to provide time limited housing assistance. We are hoping to start fixing this with additional award of DV Bonus money to an experienced DV provider.

4A-3b.	Information About Unique Project Applicant Requesting New DV Bonus Housing Project(s).	
	NOFO Section I.B.3.j.(1)	

	Use the list feature icon to enter information on each unique project applicant applying for New PH-RRH and Joint TH and PH-RRH Component DV Bonus projects–only enter project applicant information once, regardless of how many DV Bonus projects that applicant is applying for.	

Applicant Name
CASA Marion LLC

Project Applicants Applying for New PH-RRH and Joint TH and PH-RRH DV Bonus Projects

4A-3b.	Information About Unique Project Applicant Requesting New DV Bonus Housing Project(s).	
	NOFO Section I.B.3.j.(1)	

	Enter information in the chart below on the project applicant that applied for one or more New DV Bonus housing projects included on your CoC's FY 2024 Priority Listing for New Projects:	

1.	Applicant Name	CASA Marion LLC
2.	Rate of Housing Placement of DV Survivors–Percentage	86%
3.	Rate of Housing Retention of DV Survivors–Percentage	98%

4A-3b.1.	Applicant's Housing Placement and Retention Data Explanation.	
	NOFO Section I.B.3.j.(1)(d)	

	For the rate of housing placement and rate of housing retention of DV survivors reported in question 4B-3b., describe in the field below:	
1.	how the project applicant calculated the rate of housing placement;	
2.	whether the rate for housing placement accounts for exits to safe housing destinations;	
3.	how the project applicant calculated the rate of housing retention; and	
4.	the data source (e.g., comparable databases, other administrative data, external data source, HMIS for non-DV projects).	

(limit 1,500 characters)

1. Because the current HUD-funded DV Bonus project in Marion County only started on 10/1/2024, these statistics were taken from the DV provider's comparable database for similar work in Pinellas County. Services will be replicated in Marion County with the help of a trusted housing provider that currently offers HUD-funded housing assistance in 19 Florida Counties. This partner is documented as a subrecipient in the current application for DV Bonus.
2. Yes, the rate for housing placement accounts for exits to safe housing destinations. Regarding the 86% housing placement rate, there are some survivors who drop from the program without being housed due to their preference to leave the local area for safety concerns, or to live with others while they save money.
3. The housing placement rate was calculated by running an Annual Performance Report in the DV provider's comparable database. This report has all the same data points that any HMIS does. The DV provider offers follow-up services and ongoing case management, but does not track recidivism. In fact, recidivism is not considered failure and survivors are encouraged to return if they feel unsafe in their new homes. Anecdotally, only about 1% to 2% of survivors return, and only because their abuser finds them and they are not safe.

4A-3c.	Applicant's Experience Housing DV Survivors.	
	NOFO Section I.B.3.j.(1)(d)	

	Describe in the field below how the project applicant:
1.	ensured DV survivors experiencing homelessness were quickly moved into safe affordable housing;
2.	prioritized survivors–you must address the process the project applicant used, e.g., Coordinated Entry, prioritization list, CoC's emergency transfer plan;
3.	determined survivors' supportive services needs;
4.	connected survivors to supportive services; and
5.	moved survivors from assisted housing to housing they could sustain–address housing stability after the housing subsidy ends.

(limit 2,500 characters)

1.Although the DV provider takes referrals from other local housing providers and other local community resources, most of the survivors requesting housing are coming either from the DV emergency shelter or outreach programs. Upon intake, they are told about all the DV services available, and if they express interest in housing, they are assessed with the ViSPDAT to determine their eligibility. This year's DV Bonus will partner with another housing provider that is uniquely prepared to liaise with landlords and research available housing in the community.

2.CASA Marion is accustomed to operating a parallel coordinated entry system, by using the same procedures that other housing providers use to prioritize survivor households based on need. The only difference is that survivors' data is not in a shared database and identifiable information is not shared with the CoC, for the survivors protection. Every survivor served by CASA Marion undergoes safety planning, which is updated on a regular basis, so they have a good understanding how to keep themselves safe in the community, and survivors are welcome to return to CASA if they feel as though their safety has been compromised. This policy is for all DV programs at CASA, not just housing.

3.CASA Marion operates under Empowerment Philosophy, which is very similar to Housing First. Via individual interview and ongoing case management, each survivor is asked to identify the needs they wish to prioritize for their household.

4.Once the survivors have established goals for independent living, the DV provider refers them to community based resources in cases that the provider does not provide those services themselves, and survivors can access other CASA Marion services at the same time as they are receiving housing services, whether or not they choose CASA as their housing provider.

5.Survivors create housing plans that are unique to their circumstances and may use various community resources. They are encouraged to be involved with picking the home they wish to move into, based on proximity to supportive family or friends, affordability, local schools and other resources. Survivors are free to continue with case management for as long as they wish, allowing them to problem-solve with a trained advocate in real-time to address real issues, but only receive the monetary housing assistance for a short while and on a gradually decreased basis.

4A-3d.	Applicant's Experience in Ensuring DV Survivors' Safety.	
	NOFO Section I.B.3.j.(1)(d)	

	Describe in the field below examples of how the project applicant ensured the safety and confidentiality of DV survivors experiencing homelessness by:
1.	taking steps to ensure privacy/confidentiality during the intake and interview process to minimize potential coercion of survivors;
2.	making determinations and placements into safe housing;
3.	keeping survivors' information and locations confidential;
4.	training staff on safety and confidentially policies and practices; and
5.	taking security measures for units (congregate or scattered site), that support survivors' physical safety and location confidentiality.

(limit 2,500 characters)

1.All CASA staff members who supervise, coordinate, and/ or provide direct advocate or counseling services to survivors and their children complete the 30 hours of training in order to obtain privileged communication (FS Section 90.5036). The DV provider already uses a parallel coordinated entry system and a comparable database to create Annual Performance Reports (APRs) for HUD contracting to ensure confidentiality apart from the shared system/ HMIS.
2.The survivors' preferences are taken into account for housing placement, and the specially trained advocates at the DV provider provide safety planning, and update safety planning, as needed and in response to any lifestyle changes, such as moving to a new community. The DV provider housing advocates are also trained in Housing Quality Standards (HQS) in order to assure that survivors are moving into suitable homes that can protect them.
3.CASA Marion is expert at keeping survivor information and locations confidential, as evidenced by ongoing recertification as an expert in in this field by the state of Florida. Hence, the parallel CES and comparable database that can provide the same services as the rest of the CoC, but without sharing personally identifiable information.
4.DV provider uses the CoC's Self Sufficiency Matrix (VI-SPDAT) to assess the highest severity of housing needs, in addition to the Florida Lethality Risk Assessment and safety planning. Florida Department of Children and Families requires all direct service staff, including part-time and volunteers, to annually receive 16 hours of training in DV, child abuse, elder abuse, and/ or other issues pertinent to providing quality services to domestic violence survivors and their dependents, in addition to disaster preparedness training. All training for DV advocates, whether they work with housing programs or not, emphasizes empowerment-based, trauma-informed, hope-centered, and solution-focused techniques.
5.In some cases, the DV provider has obtained additional funding for dead bolts, ring cameras, and window alarms for survivors households. CASA Marion advocates are available 24/7 via crisis hotline and survivors are informed of this resource.

4A-3d.1.	Applicant's Experience in Evaluating Its Ability to Ensure DV Survivors' Safety.	
	NOFO Section I.B.3.j.(1)(d)	

Describe in the field below how the project evaluated its ability to ensure the safety of DV survivors the project served in the project, including any areas identified for improvement throughout the project's operation.

(limit 2,500 characters)

CASA has been providing safety and sanctuary for survivors of domestic violence and their children for over 45 years. Any incidents involving survivor safety are reported to the certifying agency within 24 hours, and follow-up to determine corrective action plan is performed. Please note that there is very little, if any, incident reporting for this DV provider because of effective policies/ procedures that are in place to protect the survivors – both physically and emotionally. The DV provider undergoes annual monitoring with the Florida Department of Children & Families. Additional monitoring is performed on a less frequent schedule by HUD and other local funders.

4A-3e.	Applicant's Experience in Placing and Stabilizing Survivors in Permanent Housing Using Trauma-Informed, Survivor-Centered Approaches.	
	NOFO Section I.B.3.j.(1)(d)	

Describe in the field below the project applicant's experience in:	
1.	prioritizing placement and stabilization of survivors;
2.	placing survivors in permanent housing;
3.	placing and stabilizing survivors consistent with their preferences; and
4.	placing and stabilizing survivors consistent with their stated needs.

(limit 2,500 characters)

1.The DV provider developed a parallel coordinated entry system (CES) to ensure consistent implementation of the CoC guiding principles to provide equal access, standardized assessment, prioritization of placement, and referral to services that the survivor chose while safeguarding the privacy and safety of survivors of domestic violence and their children. The process includes closed case conferencing. CASA Marion will take referrals from other providers, which allows survivor access from multiple points in the community. The organization is using the same assessment tool as other homeless providers in this CoC, as well as providing lethality assessment and safety planning, with trauma-informed practices driving every interaction with every referral. The DV provider works closely with other community partners and housing providers to ensure that all survivors who qualify for housing services are considered for the programs, regardless of their interest in participating in other DV services.
2.Survivors are encouraged to choose the housing and locations they wish, with some input from staff regarding logistics about transportation, safety issues, etc.
3.As an empowerment-based program, the DV provider does not mandate participants to choose the program recommended by their VI-SPDAT/ SPDAT score. However, if someone scores as eligible for a more supportive housing service, they can choose a less inclusive service if they want, but not a more supportive one. For example, if they score as eligible for Transitional Housing, they could choose Rapid Rehousing instead and may be served more quickly if there are immediate vacancies, but they could not be admitted to Permanent Supportive Housing. Additionally, DV survivors who wish to receive housing services are also informed about the county-wide Coordinated Entry System, in case they wish to access those services instead of what can be provided by the DV provider.
4.Although the DV provider abides by Housing First principles, survivors may have safety or trauma issues that keep them from choosing to move quickly into the community. They are offered ongoing case management up to 12 months to help them stabilize in the community, dealing with questions and problems as they arise.

4A-3f.	Applicant's Experience in Trauma-Informed, Survivor-Centered Approaches.	
	NOFO Section I.B.3.j.(1)(d)	

	Describe in the field below examples of the project applicant's experience using trauma-informed, victim-centered approaches to meet needs of DV survivors by:
1.	establishing and maintaining an environment of agency and mutual respect, e.g., the project does not use punitive interventions, ensures survivors and staff interactions are based on equality, and minimize power differentials;
2.	providing survivors access to information on trauma, e.g., training staff on providing survivors with information on the effects of trauma;
3.	emphasizing survivors' strengths, e.g., strength-based coaching, questionnaires and assessment tools include strength-based measures, case plans worked towards survivor-defined goals and aspirations;
4.	centering on cultural responsiveness and inclusivity, e.g., training on equal access, cultural competence, nondiscrimination, language access, improving services to be culturally responsive, accessible, and trauma-informed;
5.	providing a variety of opportunities for survivors' connections, e.g., groups, mentorships, peer-to-peer, spiritual needs; and
6.	offering support for survivor parenting, e.g., trauma-informed parenting classes, childcare, connections to legal services.

(limit 5,000 characters)

1. All training for DV advocates as well as organization policies and procedures, emphasize empowerment-based, trauma-informed, hope-centered, and solution-focused techniques. The state certified DV centers all subscribe to empowerment philosophy which closely mirrors housing first.

2. All survivors are taught about the cycle of domestic violence and the power and control wheel (The Duluth Model).

3. During goal planning, survivors' input defines what goals will be pursued. The domestic violence victim is never blamed for the abuse suffered. Responsibility for the violence is placed on the perpetrator, and battering is considered a social and political problem, not a personal problem.

4. Advocates support the survivor in becoming stronger and independent, not to take over for her or to make her dependent on the advocate. When support is needed, advocates "walk with her" rather than "do for her." The advocate's job is to help the survivor gain the skills and confidence so she can exercise power over her life, leaving the choice of options to the survivor no matter what she decides, even if the advocate does not agree with her choice. If a survivor chooses to return to her abuser, and needs emergency services again in the future as a result, she is welcomed back to CASA under the same conditions. Safety is first and foremost for survivors. Although "her," "she," and "woman" are used to describe the survivor in this philosophy, it is not meant to be gender specific.

5. Survivors are offered individual sessions, group sessions, and also referred to other community resources as they choose. The DV provider respects survivors as human beings no matter what choices they make, valuing their safety above all else. Each survivor's dignity is acknowledged, and each survivor is considered to be the expert regarding personal circumstances. CASA staff members understand the courage it takes to disclose abuse, and they work with the community to build a network of support.

6. CASA understands that collaboration is the key to a good enterprise. We have developed into experts in providing support and teaching empowerment skills to survivors. Part of those empowerment skills involves teaching them how to access community resources so that they might enjoy an independent lifestyle. These community resources provide an array of services. In this manner, CASA provides safety and sanctuary, and partners with other local organizations who are expert at providing other services so survivors get the unique combination of services they need to learn independence. CASA ensures safety planning, and the community provides for other needs. The types of referrals made on behalf of a survivor household depends on the needs they express.

4A-3g.	Applicant's Experience Meeting Service Needs of DV Survivors.	
	NOFO Section I.B.3.j.(1)(d)	

Describe in the field below examples of supportive services the project provided to domestic violence survivors while quickly moving them into permanent housing and addressing their safety needs.

(limit 5,000 characters)

Case management involves community referrals for life circumstances as survivors request them and as they occur. Hands on learning may help the participants develop self-advocacy and problem-solving skills more quickly. All are eligible to attend CASA support groups, whether they choose to participate in housing programs or other services.

The DV provider will review what needs/ goals the family has and makes appropriate referrals, such as to Food Stamps, child care, employment, employment skills, education referrals, legal assistance, assistance with credit and background issues, mental health and substance abuser referrals. Referrals are made based on the unique life circumstances of the survivor and household members.

Based on both Housing First and Empowerment Philosophy, the survivor will not have to accomplish any goals to be admitted to program or pursue housing opportunities in line with their eligibility.

4A-3h.	Applicant's Plan for Placing and Stabilizing Survivors in Permanent Housing Using Trauma-Informed, Survivor-Centered Approaches in the New DV Bonus Housing Project(s).	
	NOFO Section I.B.3.j.(1)(e)	

	Describe in the field below how the project(s) will:
1.	prioritize placement and stabilization of program participants;
2.	place program participants in permanent housing;
3.	place and stabilize program participants consistent with their preferences; and
4.	place and stabilize program participants consistent with their stated needs.

(limit 2,500 characters)

The new DV Bonus program will be provided in the same way as described previously, with the addition of adding a subrecipient partner that is also a housing provider. Survivors are referred to the CASA Housing Advocate who conducts the Vi-SPDAT. If eligible, the partner Housing Navigator assists to locate appropriate housing. Immediately following the completion of the Vi-SPDAT, the Housing Advocate reviews what other needs/ goals the family has and makes appropriate referrals, such as for child care, employment, education, legal assistance, assistance with credit and background issues, mental health and substance abuse referrals.

The partner Housing Navigator recruits landlords through reviewing current housing listings including those in the newspaper, on-line (for example, Craig's list), driving through various neighborhoods looking for signs, attending housing and social service meetings, corresponding with the local housing authorities and other housing providers, etc. Survivors also refer landlords, who are informed about the services and process. The Housing Navigator talks to the landlords about obstacles or concerns relating to the property rental, to include the payment process, the housing inspection process, etc. The landlord is provided CASA staff contact information.

Should the survivor have a history of being evicted or terminated based on domestic violence history, CASA staff members help participants to complete a VAWA (Violence against Women ACT) certification form, which protects the survivor from being evicted or terminated from housing assistance solely based on acts of violence against them. Should the survivors have credit issues, CASA staff work individually to pull their credit reports and dispute questionable charges, which allow those charges to be "pulled off" the report temporarily. Some landlords are hesitant to rent to domestic violence victims. They are afraid that the abuser will return. CASA staff members educate the landlords about CASA services, about the referrals, safety planning, and continued support services provided to the survivor.

CASA staff members follow up with survivors on a monthly basis to determine how they are doing, if additional services/ referrals are needed, etc. They are also available via cell phone, text, email, or in person to meet with a participant to resolve any crisis. CASA also has available 24 hour coverage for emergencies for all of its program participants.

4A-3i.	Applicant's Plan for Administering Trauma-Informed, Survivor-Centered Practices in the New DV Bonus Housing Project(s).	
	NOFO Section I.B.3.j.(1)(e)	

	Describe in the field below examples of how the new project(s) will:
1.	establish and maintain an environment of agency and mutual respect, e.g., the project does not use punitive interventions, ensures program participant and staff interactions are based on equality, and minimize power differentials;
2.	provide program participants access to information on trauma, e.g., training staff on providing program participants with information on the effects of trauma;
3.	emphasize program participants' strengths–for example, strength-based coaching, questionnaires and assessment tools include strength-based measures, case plans work towards survivor-defined goals and aspirations;
4.	center on cultural responsiveness and inclusivity, e.g., training on equal access, cultural competence, nondiscrimination, language access, improving services to be culturally responsive, accessible, and trauma-informed;
5.	provide a variety of opportunities for program participants' connections, e.g., groups, mentorships, peer-to-peer, spiritual needs; and

6.	offer support for survivor parenting, e.g., trauma-informed parenting classes, childcare, connections to legal services.	

(limit 5,000 characters)

The new DV bonus program will be operated in the same way as previously described. Survivors are homeless by virtue of flight or at risk due to domestic violence. Because their personal safety is at risk in either situation, they are considered to have severe needs. The staff members are trained to work with domestic violence victims and are knowledgeable of the challenges they face, the safety issues involved, and the challenges in seeking safe, stable, permanent housing. (Domestic violence staff members are required to complete a 30-hour state Department of Children and Families curriculum prior to serving domestic violence victims. This training gives the staff member privilege along with a full understanding of the dynamics and issues of domestic violence.)
CASA provides safety planning to survivors on an on-going basis. The survivors' safety is of priority to CASA whether the participant is in the shelter and still seeking housing or in their permanent home. Often, safety plans need revision due to abrupt changes in life circumstances. To offer safety planning ongoing and frequently, they are offered continuing individual counseling, support groups, and legal advocacy through CASA's outreach programs in addition to support and services from the Housing Advocate.
CASA is an empowerment program for survivors of domestic violence. The goal is to empower the survivors to make informed decisions for themselves and their family. It is not the advocate's role to make decisions for the survivor. CASA recognizes that survivors have the right to make their own decisions about establishing independent living. CASA's staff members meet with each participant to discuss their individual goals and priorities. CASA's Housing Advocate is client-directed, respectful of individuals' right to self-determination, and housing is voluntary as all other CASA programs. Support and advocacy is intended to aid in helping reach the goals the program participant has chosen.
Similar to other CASA services and programs, screening and selection for the Housing Program accepts applicants regardless of their sobriety or use of substances, mental health, completion of treatment, and participation in services. Applicants are not rejected on the basis of poor credit or financial history, poor or lack of rental history, minor criminal convictions, or behaviors that indicate a lack of "housing readiness."
The program makes every effort to provide services to eligible individuals regardless of race, creed, color, national origin, sexual orientation, gender identity or expression, military status, sex, marital status, disability, immigration status, education, employment status, residency, legal history, or socio-economic status. This includes male and lesbian, gay, bisexual, transgender, intersex, and questioning/ queer (LGBTQ+) persons.
Survivors are provided with rent and utilities deposits, transportation, and other ancillary services provided by CASA and other community partners for clothing, furniture, financial literacy, employment preparation, etc. based on survivor requests.

4A-3j.	Applicant's Plan for Involving Survivors in Policy and Program Development, Operations, and Evaluation in the New DV Bonus Housing Project(s).	
	NOFO Section I.B.3.j.(1)(f)	

	Describe in the field below how the new project will involve survivors:	
1.	with a range of lived expertise; and	

| 2. | in policy and program development throughout the project's operation. |

(limit 2,500 characters)

1.Many of CASA's volunteers are also survivors of domestic violence. These volunteers assist in residential non-residential programs, and with community education.

Many of CASA's staff are also victims of domestic abuse, and as a result, are able to better understand what the victims are currently experiencing.

2.Input from residents is actively solicited throughout their program. In addition, survivors complete an exit survey when they leave. Results of those surveys are carefully reviewed and in some cases, services are modified and strengthened as a result of them.

CASA's Board of Directors has active committees which are comprised of current Board members and potential Board members. There are several homeless representatives or survivors of domestic violence who are on these committees. CASA has historically numerous homeless representatives (victims of domestic violence) on its Board of Directors and continues to do so. CASA continues to be actively seeking additional homeless and minority representatives for potential board members.

4B. Attachments Screen For All Application Questions

	We have provided the following guidance to help you successfully upload attachments and get maximum points:

	1.	You must include a Document Description for each attachment you upload; if you do not, the Submission Summary screen will display a red X indicating the submission is incomplete.
	2.	You must upload an attachment for each document listed where 'Required?' is 'Yes'.
	3.	We prefer that you use PDF files, though other file types are supported–please only use zip files if necessary. Converting electronic files to PDF, rather than printing documents and scanning them, often produces higher quality images. Many systems allow you to create PDF files as a Print option. If you are unfamiliar with this process, you should consult your IT Support or search for information on Google or YouTube.
	4.	Attachments must match the questions they are associated with.
	5.	Only upload documents responsive to the questions posed–including other material slows down the review process, which ultimately slows down the funding process.
	6.	If you cannot read the attachment, it is likely we cannot read it either.
		. We must be able to read the date and time on attachments requiring system-generated dates and times, (e.g., a screenshot displaying the time and date of the public posting using your desktop calendar; screenshot of a webpage that indicates date and time).
		. We must be able to read everything you want us to consider in any attachment.
	7.	After you upload each attachment, use the Download feature to access and check the attachment to ensure it matches the required Document Type and to ensure it contains all pages you intend to include.
	8.	Only use the "Other" attachment option to meet an attachment requirement that is not otherwise listed in these detailed instructions.

Document Type	Required?	Document Description	Date Attached
1C-7. PHA Homeless Preference	No	PHA Homeless Pref...	11/07/2024
1C-7. PHA Moving On Preference	No	PHA Moving On pre...	11/07/2024
1D-10a. Lived Experience Support Letter	Yes	Lived Experience ...	11/07/2024
1D-2a. Housing First Evaluation	Yes	Housing First Eva...	11/07/2024
1E-2. Local Competition Scoring Tool	Yes	Local Competition...	11/07/2024
1E-2a. Scored Forms for One Project	Yes	Scored Forms for ...	11/08/2024
1E-5. Notification of Projects Rejected-Reduced	Yes	Notification of P...	11/08/2024
1E-5a. Notification of Projects Accepted	Yes	Notification of P...	11/08/2024
1E-5b. Local Competition Selection Results	Yes	Local Competition...	11/08/2024
1E-5c. Web Posting–CoC-Approved Consolidated Application	Yes		
1E-5d. Notification of CoC-Approved Consolidated Application	Yes		

2A-6. HUD's Homeless Data Exchange (HDX) Competition Report	Yes	FL-514 HUD's Comp...	11/08/2024
3A-1a. Housing Leveraging Commitments	No	Housing Leveragin...	11/08/2024
3A-2a. Healthcare Formal Agreements	No	Healthcare Formal...	11/08/2024
3C-2. Project List for Other Federal Statutes	No		
Other	No		

Attachment Details

Document Description: PHA Homeless Preference

Attachment Details

Document Description: PHA Moving On preference

Attachment Details

Document Description: Lived Experience Support Letter

Attachment Details

Document Description: Housing First Evaluation

Attachment Details

Document Description: Local Competition Scoring Tool

Attachment Details

Document Description: Scored Forms for One Project

Attachment Details

Document Description: Notification of Projects rejected-Reduced

Attachment Details

Document Description: Notification of Projects Accepted

Attachment Details

Document Description: Local Competition Selection Results

Attachment Details

Document Description:

Attachment Details

Document Description:

Attachment Details

Document Description: FL-514 HUD's Competition Report

Attachment Details

Document Description: Housing Leveraging Commitments

Attachment Details

Document Description: Healthcare Formal Agreements

Attachment Details

Document Description:

Attachment Details

Document Description:

Submission Summary

Ensure that the Project Priority List is complete prior to submitting.

Page	Last Updated
1A. CoC Identification	09/26/2024
1B. Inclusive Structure	11/07/2024
1C. Coordination and Engagement	11/08/2024
1D. Coordination and Engagement Cont'd	11/08/2024
1E. Project Review/Ranking	11/08/2024
2A. HMIS Implementation	11/08/2024
2B. Point-in-Time (PIT) Count	11/08/2024
2C. System Performance	11/08/2024
3A. Coordination with Housing and Healthcare	11/08/2024
3B. Rehabilitation/New Construction Costs	11/08/2024
3C. Serving Homeless Under Other Federal Statutes	11/07/2024

4A. DV Bonus Project Applicants	11/12/2024
4B. Attachments Screen	Please Complete
Submission Summary	No Input Required

PART II: PARTNERING AGENCIES

TPS-II.A. CONTINUUM OF CARE (CoC)

PHAs that accept an allocation of EHVs are required to enter into a Memorandum of Understanding (MOU) with the Continuum of Care (CoC) to establish a partnership for the administration of EHVs.

PHA Policy

The PHA has entered into an MOU with Ocala/Marion County Joint Office on Homelessness, comprised of the City of Ocala and Marion County, serving as the Lead Agency, Collaborative Applicative and HMIS Lead for the Ocala/Marion Continuum of Care - FL-514.

TPS-II.B. OTHER PARTNERING ORGANIZATIONS

The PHA may, but is not required to, partner with other organizations trusted by persons experiencing homelessness, such as victim services providers (VSPs) and other community partners. If the PHA chooses to partner with such agencies, the PHA must either enter into an MOU with the partnering agency or the partnering agency may be added to the MOU between the PHA and CoC.

PHA Policy

The PHA has not partnered with any other agency to the MOU.

TPS-II.C. REFERRALS CoC and Partnering Agency Referrals

The primary responsibility of the CoC under the MOU with the PHA is to make direct referrals of qualifying individuals and families to the PHA. The PHA must generally refer a family that is seeking EHV assistance directly from the PHA to the CoC or other referring agency for initial intake, assessment, and possible referral for EHV assistance. Partner CoCs are responsible for determining whether the family qualifies under one of the four eligibility categories for EHVs. The CoC or other direct referral partner must provide supporting documentation to the PHA of the referring agency's verification that the family meets one of the four eligible categories for EHV assistance.

PHA Policy

The CoC or partnering agency must establish and implement a system to identify EHV eligible individuals and families within the agency's caseload and make referrals to the PHA. The CoC or other partnering agency must certify that the EHV applicants they refer to the PHA meet at least one of the four EHV eligibility criteria. The PHA will maintain a copy of the referral or certification from the CoC or other partnering agency in the participant's file along with other eligibility paperwork. Homeless service providers may, but are not required to, use the certification form found in Exhibit TPS-2 of this chapter. Victim services providers may, but are not required to, use the certification form found in Exhibit TPS-3 of this chapter when identifying eligible families who qualify as victims of human trafficking.

As part of the MOU, the PHA and CoC or other partnering agency will identify staff positions to serve as lead EHV liaisons. These positions will be responsible for transmission and acceptance of referrals. The CoC or partnering agency must commit sufficient staff and resources to ensure eligible individuals and families are identified and determined eligible in a timely manner.

The PHA liaison responsible for acceptance of referrals will contact the CoC or partnering agency liaison via email indicating the number of vouchers available and requesting an appropriate number of referrals. No more than 10 business days from the date the CoC or partnering agency receives this notification, the CoC or partnering agency liaison will provide the PHA with a list of eligible referrals including the name, address, and contact phone number for each adult individual who is being referred; a completed release form for each adult family member; and a written certification for each referral indicating they are EHV-eligible.

Offers of Assistance with CoC Referral

The PHA may make an EHV available without a referral from the CoC or other partnering organization in order to facilitate an emergency transfer under VAWA in accordance with the PHA's Emergency Transfer Plan (ETP) in Chapter 16.

The PHA must also take direct referrals from outside the CoC if:

- The CoC does not have a sufficient number of eligible families to refer to the PHA; or
- The CoC does not identify families that may be eligible for EHV assistance because they are fleeing, or attempting to flee, domestic violence, dating violence, sexual assault, stalking or human trafficking.

If at any time the PHA is not receiving enough referrals or is not receiving referrals in a timely manner from the CoC or other partner referral agencies (or the PHA and CoC cannot identify any such alternative referral partner agencies), HUD may permit the PHA on a temporary or permanent basis to take EHV applications directly from applicants and admit eligible families to the EHV program in lieu of or in addition to direct referrals in those circumstances.

PART III: WAITING LIST MANAGEMENT

TPS-III. A. HCV WAITING LIST

The regulation that requires the PHA to admit applicants as waiting list admissions or special admissions in accordance with admission policies in Chapter 4 does not apply to PHAs operating the EHV program. Direct referrals are not added to the PHA's HCV waiting list.

The PHA must inform families on the HCV waiting list of the availability of EHVs by, at a minimum, either by posting the information to their website or providing public notice in their respective communities in accordance with the requirements listed in Notice PIH 2021-15. <u>PHA Policy</u>

> The PHA will post information about the EHV program for families on the PHA's HCV waiting list on their website. The notice will:
>
> > Describe the eligible populations to which EHVs are limited.
> >
> > Clearly state that the availability of these EHVs is managed through a direct referral process.
> >
> > Advise the family to contact the CoC (or any other PHA referral partner, if applicable) if the family believes they may be eligible for EHV assistance.
>
> The PHA will ensure effective communication with persons with disabilities, including those with vision, hearing, and other communication-related disabilities in accordance with Chapter 2. The PHA will also take reasonable steps to ensure meaningful access for persons with limited English proficiency (LEP) in accordance with Chapter 2.

TPS-III.B. EHV WAITING LIST

The HCV regulations requiring the PHA to operate a single waiting list for admission to the HCV program do not apply to PHAs operating the EHV program. Instead, when the number of applicants referred by the CoC or partnering agency exceeds the EHVs available, the PHA must maintain a separate waiting list for EHV referrals, both at initial leasing and for any turnover vouchers that may be issued prior to September 30, 2023.

Further, the EHV waiting list is not subject to PHA policies in Chapter 4 regarding opening and closing the HCV waiting list. The PHA will work directly with its CoC and other referral agency partners to manage the number of referrals and the size of the EHV waiting list.

TPS-III.C. PREFERENCES HCV Waiting List Preferences

If local preferences are established by the PHA for HCV, they do not apply to EHVs. However, if the PHA has a homeless preference or a VAWA preference for the HCV waiting list, the PHA must adopt additional policies related to EHVs in accordance with Notice PIH 2021-15.

<u>PHA Policy</u>

> The PHA offers a literally homeless preference for the HCV waiting list.

The PHA will review the HCV wait list and advise families claiming the literally homeless preference to the Coordinated Entry Liaison.

EHV Waiting List Preferences

With the exception of a residency preference, the PHA may choose, in coordination with the CoC and other referral partners, to establish separate local preferences for EHVs. The PHA may, however, choose to not establish any local preferences for the EHV waiting list.

PHA Policy

No local preferences have been established for the EHV waiting list.

PART IV: FAMILY ELIGIBLTY

TPS-IV.A. OVERVIEW

The CoC or referring agency determines whether the individual or family meets any one of the four eligibility criteria described in Notice PIH 2021-15 and then refers the family to the PHA. The PHA determines that the family meets other eligibility criteria for the HCV program, as modified for the EHV program and outlined below.

TPS-IV.B. REFERRING AGENCY DETERMINATION OF ELIGIBLITY

In order to be eligible for an EHV, an individual or family must meet one of four eligibility criteria:

- Homeless as defined in 24 CFR 578.3;

- At risk of homelessness as defined in 24 CFR 578.3;

- Fleeing, or attempting to flee, domestic violence, dating violence, sexual assault, stalking (as defined in Notice PIH 2021-15), or human trafficking (as defined in the 22 U.S.C. Section 7102); or

- Recently homeless and for whom providing rental assistance will prevent the family's homelessness or having high risk of housing instability as determined by the CoC or its designee in accordance with the definition in Notice PIH 2021-15.

As applicable, the CoC or referring agency must provide documentation to the PHA of the referring agency's verification that the family meets one of the four eligible categories for EHV assistance. The PHA must retain this documentation as part of the family's file.

TPS-IV.C. PHA SCREENING Overview

HUD waived 24 CFR 982.552 and 982.553 in part for the EHV applicants and established alternative requirement for mandatory and permissive prohibitions of admissions. Except where applicable, PHA policies regarding denials in Chapter 3 of this policy do not apply to screening individuals and families for eligibility for an EHV. Instead, the EHV alternative requirement listed in this section will apply to all EHV applicants.

The mandatory and permissive prohibitions listed in Notice PIH 2021-15 and in this chapter, however, apply only when screening the individual or family for eligibility for an EHV. When adding a family member after the family has been placed under a HAP contract with EHV assistance, the regulations at 24 CFR 982.551(h)(2) apply. Other than the birth, adoption, or court-awarded custody of a child, the PHA must approve additional family members and may apply its regular HCV screening criteria in Chapter 3 in doing so.

Mandatory Denials

Under alternative requirements for the EHV program, mandatory denials for EHV applicants include:

Chapter 4

APPLICATIONS, WAITING LIST AND TENANT SELECTION

INTRODUCTION

When a family wishes to reside in public housing, the family must submit an application that provides the PHA with the information needed to determine the family's eligibility. HUD requires the PHA to place all eligible families that apply for public housing on a waiting list. When a unit becomes available, the PHA must select families from the waiting list in accordance with HUD requirements and PHA policies as stated in its Admissions and Continued Occupancy Policy (ACOP) and its annual plan.

The PHA is required to adopt a clear approach to accepting applications, placing families on the waiting list, and selecting families from the waiting list, and must follow this approach consistently. The actual order in which families are selected from the waiting list can be affected if a family has certain characteristics designated by HUD or the PHA to receive preferential treatment.

HUD regulations require that the PHA comply with all equal opportunity requirements and it must affirmatively further fair housing goals in the administration of the program [24 CFR 960.103, PH Occ GB p. 13]. Adherence to the selection policies described in this chapter ensures that the PHA will be in compliance with all relevant fair housing requirements, as described in Chapter 2.

This chapter describes HUD and PHA policies for accepting applications, managing the waiting list and selecting families from the waiting list. The PHAs policies for assigning unit size and making unit offers are contained in Chapter 5. Together, Chapters 4 and 5 of the ACOP comprise the PHA's Tenant Selection and Assignment Plan (TSAP).

The policies outlined in this chapter are organized into three sections, as follows:

> Part I: The Application Process. This part provides an overview of the application process, and discusses how applicants can obtain and submit applications. It also specifies how the PHA will handle the applications it receives.

> Part II: Managing the Waiting List. This part presents the policies that govern how the PHA's waiting list is structured, when it is opened and closed, and how the public is notified of the opportunity to apply for public housing. It also discusses the process the PHA will use to keep the waiting list current.

> Part III: Tenant Selection. This part describes the policies that guide the PHA in selecting families from the waiting list as units become available. It also specifies how in-person interviews will be used to ensure that the PHA has the information needed to make a final eligibility determination.

ACOP 3/1/23

PART I: THE APPLICATION PROCESS

4-I.A. OVERVIEW

This part describes the policies that guide the PHA's efforts to distribute and accept applications, and to make preliminary determinations of applicant family eligibility that affect placement of the family on the waiting list. This part also describes the PHA's obligation to ensure the accessibility of the application process.

4-I.B. APPLYING FOR ASSISTANCE

Any family that wishes to reside in public housing must apply for admission to the program [24 CFR 1.4(b)(2)(ii), 24 CFR 960.202(a)(2)(iv), and PH Occ GB, p. 68]. HUD permits the PHA to determine the format and content of its applications, as well how such applications will be made available to interested families and how applications will be accepted by the PHA. However, the PHA must include Form HUD-92006, Supplement to Application for Federally Assisted Housing, as part of the PHA's application [Notice PIH 2009-36].

> PHA Policy
>
> A two-step process will be used when it is expected that a family will not be selected from the waiting list for at least 60 days from the date of application. Under the two-step application process, the PHA initially will require families to provide only the information needed to make an initial assessment of the family's eligibility, and to determine the family's placement on the waiting list. The family will be required to provide all of the information necessary to establish family eligibility and the amount of rent the family will pay when selected from the waiting list.
>
> Families may obtain application forms from the PHA's website or from the PHA's office during normal business hours. Families may also request – by telephone or by mail – that an application form be sent to the family via first class mail or via email.
>
> Completed applications must be returned to the PHA by mail, electronically via email, by fax, or submitted in person during normal business hours.
>
> The PHA will also offer the option to schedule an appointment or drop off applications during early morning, evening, or weekend hours to accommodate applicants who may be unable to appear during regular business hours due to work obligations, inability to obtain child care or transportation, or other hardship reasons.
>
> Applications must be filled out completely in order to be accepted by the PHA for processing. If an application is incomplete, the PHA will notify the family of the additional information required.

4-I.C. ACCESSIBILITY OF THE APPLICATION PROCESS

The PHA must take a variety of steps to ensure that the application process is accessible to those people who might have difficulty complying with the standard PHA application process.

Disabled Populations [24 CFR 8; PH Occ GB, p. 68]

The PHA must provide reasonable accommodation as needed for persons with disabilities to make the application process fully accessible. The facility where applications are accepted and the application process must be fully accessible, or the PHA must provide an alternate approach that provides equal access to the program. Chapter 2 provides a full discussion of the PHA's policies related to providing reasonable accommodations for people with disabilities.

Limited English Proficiency

PHAs are required to take reasonable steps to ensure meaningful access to their programs and activities by persons with limited English proficiency [24 CFR 1]. Chapter 2 provides a full discussion on the PHA's policies related to ensuring access to people with limited English proficiency (LEP).

4-I.D. PLACEMENT ON THE WAITING LIST

The PHA must review each completed application received and make a preliminary assessment of the family's eligibility. Applicants for whom the waiting list is open must be placed on the waiting list unless the PHA determines the family to be ineligible. Where the family is determined to be ineligible, the PHA must notify the family in writing [24 CFR 960.208(a); PH Occ GB, p. 41].

No applicant has a right or entitlement to be listed on the waiting list, or to any particular position on the waiting list.

Ineligible for Placement on the Waiting List

PHA Policy

If the PHA determines from the information provided that a family is ineligible, the family will not be placed on the waiting list. When a family is determined to be ineligible, the PHA will send written notification of the ineligibility determination within 10 business days of receipt of the completed application. The notice will specify the reasons for ineligibility and will inform the family of its right to request an informal hearing and explain the process for doing so (see Chapter 14).

Eligible for Placement on the Waiting List

PHA Policy

The PHA will send written notification of the preliminary eligibility determination within 10 business days of receiving a completed application. If applicable, the notice will also indicate the waiting list preference(s) for which the family appears to qualify. Applicants will be placed on the waiting list according to PHA preference(s), if applicable, and the date and time their complete application is received by the PHA. Currently the Ocala Housing Authority has the following preferences and are ranked as follows:

LITERALLY HOMELESS (10 PTS) - Individual or family who lacks a fixed, regular, and adequate nighttime residence, meaning: (i) Has a primary nighttime residence that is a public or private place not meant for human habitation; (ii) Is living in a publicly or privately operated shelter designated to provide temporary living arrangements (including congregate shelters, transitional housing, and hotels and motels paid for by charitable organizations or by federal, state and local government programs); or (iii) Is exiting an institution where (s)he has resided for 90 days or less and who resided in an emergency shelter or place not meant for human habitation immediately before entering that institution.

REENTRY INTO MARION COUNTY FROM A CORRECTIONAL INSTITUTION (10 PTS) - Must meet the screening criteria under the OHA's Criminal/Drug/Alcohol Abuse Policy and reentering Marion County from a correctional institution.

CURRENT TBRA PARTICIPANT (10 PTS) - Must be a current participant in the Ocala Housing Authority's TBRA Program.

NATURAL DISASTER (15 PTS.) - Existing public housing or voucher participants displaced by a declared natural disaster.

FAMILIES PURCHASING A HOME FROM OCALA HOUSING AUTHORITY (20 PTS) - in order to qualify for this admission preference applicant must provide a credit report less than 90 days old with a minimum credit score of 620, two years stable work history, and sustainable household. Applicants must meet the three (3) bedroom occupancy guidelines.

The PHA will assign families on the waiting list according to the bedroom size for which a family qualifies as established in its occupancy standards (see Chapter 5). Families may request to be placed on the waiting list for a unit size smaller than designated by the occupancy guidelines (as long as the unit is not overcrowded according to PHA standards and local codes). However, in these cases, the family must agree not to request a transfer for two years after admission.

Placement on the waiting list does not indicate that the family is, in fact, eligible for admission. When the family is selected from the waiting list, the PHA will verify any preference(s) claimed, if applicable, and determine eligibility and suitability for admission to the program.

November 7, 2024

RE: Lived Experience Support Letter

We are pleased to share this letter in support of our community's efforts to address homelessness, particularly among those facing significant challenges. For the past 10 years, Wear Gloves has been deeply committed to providing workforce development opportunities to individuals experiencing homelessness in Marion County, Florida. Our approach is rooted in the belief that everyone deserves a path to dignity, independence, and a chance to earn what they need through meaningful work.

Our client population reflects the diversity and depth of experience among those affected by homelessness. Over the past decade, we have had the privilege of serving individuals with the following demographics:

- 60% of our clients are women, many of whom face unique challenges in achieving stability.
- 78% are from minority backgrounds, often impacted by additional systemic barriers to housing and employment.
- 68% are overcoming disabilities or severe trauma, adding further complexity to their journey toward self-sufficiency.

Wear Gloves stands fully aligned with the Continuum of Care (CoC) priority in Marion County to support individuals and families experiencing homelessness who have severe service needs. As an organization dedicated to empowering people with lived experience in homelessness, we recognize the importance of providing support tailored to their specific needs. Our programs aim to foster resilience and self-worth, equipping our clients with skills and opportunities for long-term success.

This letter is a testament to the efforts of Wear Gloves and the strength of our clients, many of whom have overcome tremendous obstacles on their path to independence. We are proud to serve them, and we will continue working to uplift those most in need within our community.

This letter is signed by the Executive Director of Wear Gloves and several of our clients with lived experience, representing the voices and stories of those we serve.

November 7, 2024

RE: Lived Experience Support Letter -Page 2

With gratitude and commitment,

Wendy Kebrdle

Wendy Kebrdle
Executive Director,
Wear Gloves Inc

Signatures of our clients with Lived Experience:

[signatures]

Updated September 2016

Housing First Checklist: Assessing Projects and Systems for a Housing First Orientation

Housing First is a proven approach, applicable across all elements of systems for ending homelessness, in which people experiencing homelessness are connected to permanent housing swiftly and with few to no treatment preconditions, behavioral contingencies, or other barriers. It is based on overwhelming evidence that people experiencing homelessness can achieve stability in permanent housing if provided with the appropriate level of services. Study after study has shown that Housing First yields higher housing retention rates, drives significant reductions in the use of costly crisis services and institutions, and helps people achieve better health and social outcomes.[i]

This checklist was designed to help you make a quick assessment of whether and to what degree housing programs — and entire systems — are employing a Housing First approach. Robust tools and instruments are available elsewhere to quantitatively measure program quality and fidelity to Housing First. This tool is not meant to take the place of those more rigorous assessments, but is intended to help Continuums of Care, individual housing and services providers, funders, and other stakeholders to communicate about, and quickly assess, alignment with key Housing First approaches.

Core Elements of Housing First at the Program/Project Level

For your homelessness service system to work the most efficiently and effectively, individual programs must embrace a Housing First approach. This portion of the checklist can help you assess the extent to which your local programs are implementing Housing First. You can use this tool for trainings or planning sessions, during a site visit or program audit, as a guide when reviewing funding applications, or for many other uses.

☑ Access to programs is not contingent on sobriety, minimum income requirements, lack of a criminal record, completion of treatment, participation in services, or other unnecessary conditions.

☑ Programs or projects do everything possible not to reject an individual or family on the basis of poor credit or financial history, poor or lack of rental history, minor criminal convictions, or behaviors that are interpreted as indicating a lack of "housing readiness."

☐ People with disabilities are offered clear opportunities to request reasonable accommodations within applications and screening processes and during tenancy, and building and apartment units include special physical features that accommodate disabilities.

> **Quick Screen: Does Your Project Use Housing First Principles?**
>
> 1) Are applicants allowed to enter the program without income?
>
> 2) Are applicants allowed to enter the program even if they aren't "clean and sober" or "treatment compliant"?
>
> 3) Are applicants allowed to enter the program even if they have criminal justice system involvement?
>
> 4) Are service and treatment plans voluntary, such that tenants cannot be evicted for not following through?

☑ Programs or projects that cannot serve someone work through the coordinated entry process to ensure that those individuals or families have access to housing and services elsewhere.

☑ Housing and service goals and plans are highly tenant-driven.

☐ Supportive services emphasize engagement and problem-solving over therapeutic goals.

☐ Participation in services or compliance with service plans are not conditions of tenancy, but are reviewed with tenants and regularly offered as a resource to tenants.

☐ Services are informed by a harm-reduction philosophy that recognizes that drug and alcohol use and addiction are a part of some tenants' lives. Tenants are engaged in non-judgmental communication regarding drug and alcohol use and are offered education regarding how to avoid risky behaviors and engage in safer practices.

☐ Substance use in and of itself, without other lease violations, is not considered a reason for eviction.

☐ Tenants in supportive housing are given reasonable flexibility in paying their share of rent on time and offered special payment arrangements for rent arrears and/or assistance with financial management, including representative payee arrangements.

☐ Every effort is made to provide a tenant the opportunity to transfer from one housing situation, program, or project to another if a tenancy is in jeopardy. Whenever possible, eviction back into homelessness is avoided.

Core Elements of Housing First at the Community Level

Housing First should be adopted across your community's entire homelessness response system, including outreach and emergency shelter, short-term interventions like rapid re-housing, and longer-term interventions like supportive housing. You can use this part of the checklist to assess the extent to which your community has adopted a system-wide Housing First orientation, as well as guide further dialogue and progress.

☐ Your community has a coordinated system that offers a unified, streamlined, and user-friendly community-wide coordinated entry process to quickly assess and match people experiencing homelessness to the most appropriate housing and services, including rapid re-housing, supportive housing, and/or other housing interventions.

☐ Emergency shelter, street outreach, and other parts of your crisis response system implement and promote low barriers to entry or service and quickly identify people experiencing homelessness, provide access to safety, make service connections, and partner directly with housing providers to rapidly connect individuals and families to permanent housing.

☐ Outreach and other crisis response teams are coordinated, trained, and have the ability to engage and quickly connect people experiencing homelessness to the local coordinated entry process in order to apply for and obtain permanent housing.

☐ Your community has a data-driven approach to prioritizing housing assistance, whether through analysis of the shared community assessment and vulnerability indices, system performance measures from the Homeless Management Information System, data on utilization of crisis services, and/or data from other

systems that work with people experiencing homelessness or housing instability, such as hospitals and the criminal justice system.

☐ Housing providers and owners accept referrals directly from the coordinated entry processes and work to house people as quickly as possible, using standardized application and screening processes and removing restrictive criteria as much as possible.

☑ Policymakers, funders, and providers conduct joint planning to develop and align resources to increase the availability of affordable and supportive housing and to ensure that a range of options and mainstream services are available to maximize housing choice among people experiencing homelessness.

☑ Mainstream systems, including social, health, and behavioral health services, benefit and entitlement programs, and other essential services have policies in place that do not inhibit implementation of a Housing First approach. For instance, eligibility and screening policies for benefit and entitlement programs or housing do not require treatment completion or sobriety.

☐ Staff in positions across the entire housing and services system are trained in and actively employ evidence-based practices for client/tenant engagement, such as motivational interviewing, client-centered counseling, critical time interventions, and trauma-informed care.

Additional Resources

- Implementing Housing First in Supportive Housing (USICH, 2014) – discusses supportive housing and Housing First as tools for ending chronic homelessness and helping people with disabilities live independently in the community.

- Webinar: Core Principles of Housing First and Rapid Re-Housing (USICH, 2014) – describes the core components of the Housing First approach and the rapid re-housing model and how both work together to help end homelessness.

- Four Clarifications about Housing First (USICH, 2014) – clarifies some common misperceptions about Housing First.

- It's Time We Talked the Walk on Housing First (USICH, 2015) – advances our thinking on Housing First.

- Housing First in Permanent Supportive Housing (HUD, 2014) – provides an overview of the principles and core components of the Housing First model.

- Permanent Supportive Housing Evidence-Based Practices KIT (SAMHSA, 2010) – outlines the essential components of supportive housing, along with fidelity scales and scoresheets.

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[i] Lipton, F.R. et. al. (2000). "Tenure in supportive housing for homeless persons with severe mental illness," Psychiatric Services 51(4): 479-486. M. Larimer, D. Malone, M. Garner, et al. "Health Care and Public Service Use and Costs Before and After Provision of Housing for Chronically Homeless Persons with Severe Alcohol Problems." *Journal of the American Medical Association*, April 1, 2009, pp. 1349-1357. Massachusetts Housing and Shelter Alliance. (2007). "Home and Healthy for Good: A Statewide Pilot Housing First Program." Boston.

EXHIBIT B EVALUATION NEW

MARION COUNTY BOARD OF COUNTY COMMISSIONERS
COMMUNITY SERVICES
FY 2024-2025
REQUEST FOR PROPOSALS (RFP)

NEW RRH, PSH, TH/RRH PROJECT SCORING EVALUATION

FINAL SCORE: _____ / _____
(Points Awarded / Possible Points)

PROJECT APPLICANT AND SCORER INFORMATION

APPLICANT ORGANIZATION NAME	
APPLICANT PROJECT TYPE	☐ PSH /RRH ☐ SSO-CE ☐ Is this DV? ☐ Joint TH/RRH ☐ HMIS
APPLICANT PROGRAM NAME	Click or tap here to enter text.
SCORER NAME	Click or tap here to enter text.
SCORER PHONE	Click or tap here to enter text.
SCORER EMAIL	Click or tap here to enter text.
SCORER CONFLICT	Click or tap here to enter text.

HUD THRESHOLD ASSESSMENT

*(The Collaborative Applicant will assess the following thresholds on a **PASS** or **FAIL** basis. **ALL APPLICANTS MUST PASS** thresholds to actively participate in the local application process. APPLICANTS, BEFORE SUBMITTING AN APPLICATION, PLEASE ASSESS THE THRESHOLDS BELOW, IF YOU DO NOT MEET THE THRESHOLDS, THE APPLICATION WILL BE DENIED.)*

1.	**HUD: The project applicant or subrecipient meets the eligibility requirements of the CoC Program. (Section III.A.2. & III.B.1.)**	☐ YES ☐ NO	
2.	**HUD: The project applicant or subrecipient demonstrates the financial and management capacity, and experience to carry out the project. (Section III.C.1.)**	☐ YES ☐ NO	
3.	**HUD: The project applicant submitted the required certificates. (7A. Attachments)**	☐ YES ☐ NO	
4.	**HUD: The project applicant will serve participants who meet the program eligibility. (section I.B.3.k)**	☐ YES ☐ NO	☐ N/A HMIS
5.	**HUD: Applicant agrees to participate in the local HMIS. If DV, the applicant will use a comparable database.**	☐ YES ☐ NO	☐ N/A HMIS
6.	**HUD: Projects Meet Quality Threshold (Section III.C.4.b.)**	☐ YES ☐ NO	

LOCALLY DETERMINED THRESHOLDS

6. **<u>LOCAL</u>: The applicant is a member in good standing. (Collaborative Applicant Attendance Report)**   ☐ YES   ☐ NO

7. **<u>LOCAL</u>: Does the applicant have an overall Data Quality Score >90% or does the applicant provide a plan to improve Data Quality? (HMIS Lead Data Quality Report)**   ☐ YES   ☐ NO

8. **<u>LOCAL</u>: Does the applicant agree to a housing-first model? (3B.5.a-d)**   ☐ YES   ☐ NO

9. **<u>LOCAL</u>: Does the applicant agree to participate in the Coordinated Entry Process? (3B. 4)**   ☐ YES   ☐ NO

APPLICANT STRUCTURE AND FINANCIAL INFORMATION (10%) – Max 63 pts.

1. **Does the applicant's leadership and management include representation of LGBTQ in managerial and leadership positions (Coversheet & Risk Analysis)** | 5 points | 0 points |

1a. **If not, the applicant will develop policies 90 days following grant execution.**

YES	NO
2 points	0 points

2. **Does the applicant's board of directors include representation from a person who is homeless or formerly homeless (homeless episode was 5 years or less) (Coversheet & Risk Analysis)** | 5 points | 0 points |

2a. **If not, the applicant will develop policies 90 days following grant execution.**

YES	NO
2 points	0 points

3. **Does the applicant review internal policies with an equity lens and/or have a plan for developing these policies? (Coversheet & Risk Analysis)** | 5 points | 0 points |

3a. **If not, the applicant will develop policies 90 days following grant execution.**

YES	NO
2 points	0 points

FINANCIAL STABILITY AND PERFORMANCE

4. **Is the applicant's budget sufficient?**

   ☐ comparison of budget to actual expenses. **(Coversheet & Risk Analysis including financial attachments)**

YES	NO
5 points	0 points

5. **Does the applicant allocate funds sufficiently among different programs?**

   ☐ detailed budget that aligns with the requirements and restrictions of each grant ☐ identify a process for which funds are used efficiently and effectively for their intended purpose **(Coversheet & Risk Analysis including financial attachments)**

YES	NO
5 points	0 points

6. **What percentage of the applicant's budget is dedicated to overhead?** **(overhead includes, operating expenses and administrative costs)**

>15%	11% 15%	<10%
0 points	5 points	10 points

7. **Rate the applicants' ability to generate revenue beyond donations and grants.**
   (coversheet & risk analysis) To **meet expectations** the applicant should express a **minimum of 2** different revenues ☐ program fees ☐ fundraising ☐ membership fees ☐ sponsorships ☐ partnerships

Unsatisfactory	Marginal	Meets Expectations	Exceeds Expectations	Exceptional
0 points	2 points	4 points	6 points	8 points

8. **Are there any unresolved monitoring or audit findings? If yes, the recipient provided a valid explanation as to why. (2B.4-4a.)**

YES	NO
0 points	5 points

9. **Will the applicant draw funds quarterly?**

YES	NO
5 points	0 points

10. **Rate the project applicants' overall financial stability and capacity score by circling the number that best aligns with the assessment.** Awarded points are based on selection. **(Coversheet & Risk Analysis including financial attachments)**

    LOW CHANCE   HIGH CHANCE

1	2	3	4	5	6	7	8	9	10

TOTAL APPLICANT STRUCTURE AND FINANCIAL INFORMATION POINTS _____ / _____

APPLICANT EXPERIENCE (15%) – Max 17 pts.

1. **The applicant provides examples where they've effectively utilized federal funds (2B. 1.)**

   To **meet expectations** a minimum of 3☐ the scope describes how they will work with the population ☐ developing and implementing relevant program services ☐ describe how they've identified and secured matching funds from a variety of sources ☐ how they've managed their accounting operations.

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

2. **The applicant clearly describes they have experience leveraging federal, state, local and private sector funds. (2B. 2.)**

   For yes, the applicant provides an example of a time when they leveraged federal, state, local and private funds.

YES	NO
5 points	0 points

3. **The applicant describes an acceptable and functioning accounting system. (2B. 3.)**

   To **meet expectations** the applicant should address **a minimum of 2**☐ operates with accounting principles ☐ has a designated fiscal agent to maintain ☐ includes fiscal control and accounting procedures.

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

TOTAL APPLICANT EXPERIENCE POINTS _____/_____

PROGRAM INFORMATION (20%) – Max 23 pts.

1. **Rank the applicant's description of their project. (3B.1)**
   To **meet expectations**, the applicant is required to address at **minimum 3** of the required details:☐The target population that will be served ☐ A plan to identify housing and supportive services needs ☐ The anticipated outcome of the project ☐ The coordination with other organizations ☐ How the applicant will use requested funds.

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

2. **Does the applicant provide project milestones that occur within the first year of contract execution? (3B.2)**

YES	NO
2 points	0 points

3. **Evaluate the applicants' housing first policy. (submit program policies or coversheet & analysis)**

   ☐ The eligibility or intake policy addresses the acceptance of participants regardless of (sobriety, or service participation) ☐ The eligibility or intake policy addresses no preconditions required (sobriety, income) ☐ The termination policy doesn't terminate due to a lack of participation.

No Policy	Marginal	Meets	Exceeds
Skip GoTo Next Question	2 points	4 points	6 points

4. **If no current policy, is the applicant committed to implementing a housing-first model? (3B. 3 a-d)**

YES	NO	N/A
2 points	0 points	SKIP

5. **If the applicant chose to serve special populations (did the applicant provide sufficient data to support the need to serve?**☐ veterans ☐ youth ☐ families ☐ survivors ☐ substance use ☐ mental illness ☐ HIV/AIDS ☐ Chronic Homeless ☐ Other) **(3B.3 and supporting documentation)** To **meet expectations**, the applicants would provide ☐ data collected ☐ surveys or community member interviews ☐ existing research or reports on specific populations.

YES	NO	N/A
2 points	0 points	SKIP

6. **Does the applicant address a need for this project?** To check **yes**, the applicant should express any of the following in the **project description/scope** ☐ how it will improve efficiency ☐ the solution to various challenges ☐ data that supports the need.

YES	NO
5 points	0 points

TOTAL PROGRAM INFORMATION POINTS _____/_____

PROGRAM HOUSING AND SUPPORTIVE SERVICES (20%) – Max 26 pts.

1. **The applicant describes how they will help the participant obtain and retain permanent housing.** To **meet expectations** the description must include how they determine the right housing that fits the person's needs **(4A.1) – should match (4B. Housing Type)** ☐ how they will work with landlords to address issues and challenges ☐ what services the applicant will provide to overcome the challenges ☐ how they will work with participants to set retention goals ☐ how they will help the participant move to other permanent housing once assistance is no longer needed. ***** If DV this description must include** ☐**safety planning addressing the above.** ☐ **Trauma-informed** ☐ **victim-centered.**

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

2. **The applicant describes a coordination plan and how they integrate mainstream resources.** To **meet expectations** the description must include the☐ applicants' role, ☐participant, and ☐other partners if applicable. In addition to roles they will address ☐ their assistance in obtaining or increasing income that will lead to successful program outcomes ☐ types of mainstream services being obtained SSI, SSDI, Food stamps, VA benefits ☐ how they will help to access healthcare benefits ☐ if applicable services provided to access childcare or TANF or early child education

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

3. **How often does the applicant intend to meet with the participant (4A.3)**

Weekly	Monthly	BiMonthly	Quarterly	Annual
4 points	3 points	2 points	1 point	0 points

4. **Does the project include transportation activities? (4A.4)**

YES	NO
2 points	0 points

5. **Does the project include follow-up with participants to ensure mainstream benefits are received/renewed? (4A.5)**

YES	NO
2 points	0 points

6. **Do the participants have access to SSI/SSDI? (4.A.6)**

YES	NO
2 points	0 points

7. **Does the housing type selected fit the needs of the target population?**

YES	NO
2 points	0 points

8. *Does the number of units and beds correlate with characteristics served in 5A and 5B?*

YES	NO
2 points	0 points

TOTAL PROGRAM HOUSING AND SUPPORTIVE SERVICES POINTS _____/_____

PROGRAM PERFORMANCE (35%) – Max 92

PROGRAM PARTICIPANT OUTCOMES FROM EQUITABLE LENS (18 points)

1. **The applicant reviews participants' outcomes with an equity lens. (coversheet & risk analysis)**

   To **meet expectations** the applicant must address a **minimum of 2** ☐ Applicant describes fairness, justice, and inclusivity in the evaluation process ☐ Identifies assessing all individuals and/or families affected outcomes ensuring they've been given equal opportunity ☐ identifying disparities or biases that may influence the results.

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

2. **The applicant identifies programmatic changes needed to make outcomes more equitable. (coversheet & risk analysis)** To **meet expectations** the applicants would address at minimum 2 ☐ how they review feedback from stakeholders and data to identify areas of disparities ☐ implement strategies to address systemic barriers ☐ increasing access and resources for marginalized groups ☐ promoting diversity and inclusion within the program.

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

   Is the applicant working to develop a review of disaggregated data by race? (coversheet & risk analysis)

   To **meet expectations** the applicant should imply how they will obtain this information and any measures that will be taken to develop.

3.

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

PROGRAM AND COST-EFFECTIVENESS

4. **Evaluating the project participants to be served, total project cost, and the below Fair Market Rate for the FY24 Ocala Area, does the project seem feasible?**

Efficiency	1 Bedroom	2 Bedroom	3 Bedroom	4 Bedroom
$949 mo. $11,388 yr.	$1,043 mo. $12,516 yr.	$1,266 mo. $15,192 yr.	$1,619 mo. $19,428 yr.	$1,768 mo. $21,216

YES	NO
5 points	0 points

5. **Average cost per total served**

>$25,001	$25,000 $18,751	$18,750 $12,501	$12,500 $6,251	< $6,250
0 points	2 points	4 points	6 points	8 points

6. **Average cost per total exited to permanent housing**

>$25,001	$25,000 $18,751	$18,750 $12,501	$12,500 $6,251	< $6,250
0 points	2 points	4 points	6 points	8 points

SEVERE NEEDS (PSH, RRH, TH/RRH)				

7. What percentage of participants do you anticipate will have 1 or more disabling conditions?

<= 10%	11% 20%	21% 30%	31% 40%	>40%
0 points	2 points	4 points	6 points	8 points

8. What percentage of participants do you anticipate to come from an unsheltered situation?

<= 10%	11% 20%	21% 30%	31% 40%	>40%
0 points	2 points	4 points	6 points	8 points

9. What percentage of participants do you anticipate to have zero income at entry?

<= 10%	11% 20%	21% 30%	31% 40%	>40%
0 points	2 points	4 points	6 points	8 points

INCOME INCREASE (PSH, RRH, TH/RRH)			

10. What percentage of adults do you anticipate increasing their earned income?

<= 5%	6% 10%	11% 15%	>15%
0 points	2 points	4 points	6 points

11. What percentage of adults do you anticipate increasing non-cash income?

<= 5%	6% 10%	11% 15%	16% 20%	>20%
0 points	2 points	4 points	6 points	8 points

EXITS (PSH, RRH, TH/RRH)		

12. What percentage of participants do you anticipate exiting to a permanent destination?

<= 10%	11% 20%	21% 30%
0 points	2 points	4 points

13. What percentage of participants do you anticipate returning to homelessness after being permanently housed?

<5%	>5%
5 points	0 points

LENGTH OF STAY (PSH, RRH, TH/RRH)			

14. What is the average time you anticipate it will take to move the participant into housing? Enrollment date to Move in.

<= 15 days	16 30 days	31 45 days	> 45 days
6 points	4 points	2 points	0 points

TOTAL PROGRAM PERFORMANCE POINTS _____/_____

BONUS – Max 15 pts.

Bonus Points Strategies

1. **The applicant specifically addressed an outcome of how they would reduce the participants' time homeless.**

   To receive bonus points the applicant would address specifically☐ coordination with emergency shelters and transitional housing programs and coordinated entry process ☐ Strategies to obtain landlord commitment to secure housing on behalf of the participants ☐ Other innovative approaches

YES	NO
5 points	0 points

2. **The project applicant specifically addresses an outcome of how they will help the participant to retain permanent housing after permanent placement**

   To receive bonus points the applicant would address specifically ☐ how they will work with participants to overcome challenges that may improve their retention ☐ what specific supportive services and strategies will be used in the first 6 months ☐ 12 months following placement ☐ 24 months after placement☐ other innovative strategies.

YES	NO
5 points	0 points

3. **The project applicant specifically addresses an outcome of how they will work to secure permanent housing placement.**

   To receive bonus points the applicant would specifically address ☐ how they will build landlord relationships ☐ Other innovative strategies

YES	NO
5 points	0 points

TOTAL BOUS POINTS _____/_____

SUMMARY OF TOTAL COMBINED POINTS _____/_____

SCORING RESULTS FOR NEW PSH/RRH			
STRUCTURE AND FINANCIAL STABILITY	**TYPE**	**DOCUMENTED**	**AVAI**
III.1 LGBTQ		Policy or coversheet	15
III.2 Formerhomeless		Policy or coversheet	15
III.3 Internal Policy Equity		Policy or coversheet	15
III.4 Budget sufficient		Coversheet backup	15
III.5 Allocate sufficiently among programs		Coversheet backup	15
III.6 percentage dedicated to overhead	Obj.	Coversheet backup	30
III.7 Generate revenue beyond grants and donations		Coversheet backup	24
III.8 Unresolved monitoring	Obj.	2B#4	15
III.9 Quarterly commitment drawdown	Obj.	Coversheet backup	15
III.10 Financial stability		Coversheet backup	30
		TOTAL	**189**
APPLICANT EXPERIENCE			
IV.1 Effectively utilized federal funds		2B#1	18
IV.2 Description of leveraging funds		2B#2	15
IV.3 Functioning accounting system		2B#3	18
		TOTAL	**51**
PROGRAM INFORMATION			
V.1 Project description		3B#1	18
V.2 Milestones	Obj.	3B#2	6
V.3 Evaluate housing first policy - actual policy		Policy or coversheet	18
V.4 Housing first commitment	Obj.	3B#5d.	
V.5 Special population		3B#3	6
V.6 Need for special population		3B#1 backup	15
		TOTAL NO SP	**42**
		TOTAL Include SP	**63**
PROGRAM SERVICES			
VI.1 Obtain and retain housing		4A#1	18
VI.2 Coordinated and integrate mainstream resources		4A#2	18
VI.3 Meet frequency (case management or assess needs)	Obj.	4A#3	12
VI.4 Transportation	Obj.	4A#4	6
VI.5 Follow-up to benefits	Obj.	4A#5	6
VI.6 Access SSI/SSDI	Obj.	4A#6	6
VI.7 Housinging type and population fit needs		4B, 5A, 5B	6
VI.8 Number beds/units correlate with characteristics 5A/5B		4B, 5A, 5B	6
BONUS 1		4A#1#2	15
BONUS 2		4A#1#2	15
BONUS 3		4A#1#2	15
INCLUDE BONUS		**TOTAL**	**123**
PERFORMANCE INTENDED			
VII.1 Participant outcomes equity lens		Policy or coversheet	18
VII.2 Progomantic changes based on equitable outcomes		Policy or coversheet	18
VII.3 Developing review for disaggregated data by race		Policy or coversheet	18
VII.4 Marketing rate, total served, project cost assessment	Obj.	Coversheet and 6J	15
VII.5 Average cost per total served	Obj.	Coversheet	24
VII.6 Average cost per total exited to PH	Obj.	Coversheet	24
VII.7 Percentage served 1+ disability condition	Obj.	Coversheet	24
VII.8 Percentage unsheltered	Obj.	Coversheet	24
VII.9 Percentage zero income	Obj.	Coversheet	24
VII.10 Percentage increase earned income	Obj.	Coversheet	18
VII.11 Percentage increase non-cash income	Obj.	Coversheet	24
VII.12 Percentage exit permanent destination	Obj.	Coversheet	12
VII.13 Percentage return to homelessness	Obj.	Coversheet	15
VII.14 Average time from intake to move in	Obj.	Coversheet	18
		TOTAL	**276**
NEW APPLICATIONS			

Structure and Finance	10
Experience	15
Program Information	20
Program Services	20
Performance	35
	100

SCORING RESULTS FOR RENEW RRH			
STRUCTURE AND FINANCIAL STABILITY	**TYPE**	**DOCUMENTED**	**AVAIL**
III.1 LGBTQ		Policy or coversheet	15
III.2 Formerhomeless		Policy or coversheet	15
III.3 Internal Policy Equity		Policy or coversheet	15
III.4 Budget sufficient		Coversheet backup	15
III.5 Allocate sufficiently among programs		Coversheet backup	15
III.6 percentage dedicated to overhead	Obj.	Coversheet backup	30
III.7 Generate revenue beyond grants and donations		Coversheet backup	24
III.8 Timely reporting	Obj.	Recipient Performance #1	15
III.9 Unresolved monitoring	Obj.	Recipient Performance #2	15
III.10 Quarterly commitment drawdown	Obj.	Recipient Performance #3	15
III.11 HUD recapture funding	Obj.	Recipient Performance #4	15
III.12 Financial stability		Coversheet backup	30
		TOTAL	**219**
PROGRAM INFORMATION			
IV.1 Project description		3B#1	18
IV.2 Milestones	Obj.	Previous Grant and Milestone check	6
IV.3 Evaluate housing first policy - actual policy		Policy or coversheet	18
IV.4 Housing first commitment	Obj.	3B#5d.	
IV.5 Special population	Obj.	3B#3	6
IV.6 Need for special population		3B#1 backup	15
		TOTAL	**63**
PROGRAM SERVICES			
V.1 Obtain and retain housing		4A#1	18
V.2 Coordinated and integrate mainstream resources		4A#2	18
V.3 Meet frequency (case management or assess needs)	Obj.	4A#3	12
V.4 Transportation	Obj.	4A#4	6
V.5 Follow-up to benefits	Obj.	4A#5	6
V.6 Access SSI/SSDI	Obj.	4A#6	6
V.7 Housinging type and population fit needs		4B, 5A, 5B	6
V.8 Number beds/units correlate with characteristics 5A/5B		4B, 5A, 5B	6
		TOTAL INCLUDE BONUS	**78**
PERFORMANCE INTENDED			
VI.1 Participant outcomes equity lens		Policy or coversheet	18
VI.2 Progomantic changes based on equitable outcomes		Policy or coversheet	18
VI.3 Developing review for disaggregated data by race		Policy or coversheet	18
VI.4 Marketing rate, total served, project cost assessment	Obj.	Coversheet and 6J	15
VI.5 Average cost per total served	Obj.	Coversheet	24
VI.6 Average cost per total exited to PH	Obj.	Coversheet	24
VI.7 Percentage served 1+ disability condition	Obj.	Coversheet	24
VI.8 Percentage unsheltered	Obj.	Coversheet	24
VI.9 Percentage zero income	Obj.	Coversheet	24
VI.10 Percentage increase earned income	Obj.	Coversheet	18
VI.11 Percentage increase non-cash income	Obj.	Coversheet	24
VI.12 Percentage exit permanent destination	Obj.	Coversheet	12
VI.13 Percentage return to homelessness	Obj.	Coversheet	15
VI.14 Average time from intake to move in	Obj.	Coversheet	18
		TOTAL	**276**

RENEWAL APPLICATIONS		
	Available 100 point scale	
Structure and Finance	15	
Program Information	25	
Program Services	25	
Performance	35	
	100	

SCORING RESULTS FOR RENEW HMIS			
STRUCTURE AND FINANCIAL STABILITY	**TYPE**	**DOCUMENTED**	**AVAIL**
III.1 LGBTQ		Policy or coversheet	15
III.2 Formerhomeless		Policy or coversheet	15
III.3 Internal Policy Equity		Policy or coversheet	15
III.4 Budget sufficient		Coversheet backup	15
III.5 Allocate sufficiently among programs		Coversheet backup	15
III.6 percentage dedicated to overhead	Obj.	Coversheet backup	30
III.7 Generate revenue beyond grants and donations		Coversheet backup	24
III.8 Timely reporting	Obj.	Recipient Performance #1	15
III.9 Unresolved monitoring	Obj.	Recipient Performance #2	15
III.10 Quarterly commitment drawdown	Obj.	Recipient Performance #3	15
III.11 HUD recapture funding	Obj.	Recipient Performance #4	15
III.12 Financial stability		Coversheet backup	30
		TOTAL	**219**
PROGRAM INFORMATION			
IV.1 Project description		3B#1	45
IV.2 Milestones	Obj.	Previous Grant and Milestone check	6
		TOTAL	**51**
PROGRAM SERVICES			
V.1 Monitor vendor strategy		4A#1	15
V.2 Documents (governance, policy/procedure)		Policy	15
V.3 Stakeholder involvement budget, reporting, activities		4A#5	18
V.4 Training Guides	Obj.	4A#6 and Coversheet	18
V.5 Breach policy	Obj.	Policy or 4A#8	18
		TOTAL INCLUDE BONUS	**84**
PERFORMANCE INTENDED			
VI.1 Participant outcomes equity lens		Policy or coversheet	18
VI.2 Progomantic changes based on equitable outcomes		Policy or coversheet	18
VI.3 Developing review for disaggregated data by race		Policy or coversheet	18
VI.4 Average cost per total served	Obj.	Coversheet and 6J	24
		TOTAL	**78**

RENEWAL APPLICATIONS	Available 100 point scale	
	Structure and Finance	15
	Program Information	25
	Program Services	25
	Performance	35
		100

SCORING RESULTS FOR RENEW SSO CE			
STRUCTURE AND FINANCIAL STABILITY	**TYPE**	**DOCUMENTED**	**AVAIL**
III.1 LGBTQ		Policy or coversheet	15
III.2 Formerhomeless		Policy or coversheet	15
III.3 Internal Policy Equity		Policy or coversheet	15
III.4 Budget sufficient		Coversheet backup	15
III.5 Allocate sufficiently among programs		Coversheet backup	15
III.6 percentage dedicated to overhead	Obj.	Coversheet backup	30
III.7 Generate revenue beyond grants and donations		Coversheet backup	24
III.8 Timely reporting	Obj.	Recipient Performance #1	15
III.8 Unresolved monitoring	Obj.	Recipient Performance #2	15
III.9 Quarterly commitment drawdown	Obj.	Recipient Performance #3	15
III.11 HUD recapture funding	Obj.	Recipient Performance #4	15
III.10 Financial stability		Coversheet backup	30
		TOTAL	**219**
PROGRAM INFORMATION			
IV.1 Project description		3B#1	18
IV.2 Milestones	Obj.	Previous Grant and Milestone check	6
IV.3 Geographic Region			6
IV.4 Marketing Strategy	Obj.		18
IV.5 Comprehensive standardized application	Obj.	3B#3	18
IV.6 Assessment meets need of special populations		3B#1 backup	15
IV.7 Referral process sent to appropriate resource			18
		TOTAL	**99**
PROGRAM SERVICES			
V.1 Meet frequency (case management or assess needs)		4A#1	12
V.2 Transportation		4A#2	6
V.3 Follow-up to benefits	Obj.	4A#3	6
V.4 Access SSI/SSDI	Obj.	4A#4	6
		TOTAL INCLUDE BONUS	**30**
PERFORMANCE INTENDED			
VI.1 Participant outcomes equity lens		Policy or coversheet	18
VI.2 Progomantic changes based on equitable outcomes		Policy or coversheet	18
VI.3 Developing review for disaggregated data by race		Policy or coversheet	18
VI.4 Average cost per total served	Obj.	Coversheet and 6J	24
VI.5 Average cost per total exited to PH	Obj.	Coversheet	24
VI.6 Percentage served 1+ disability condition	Obj.	Coversheet	24
VI.7 Percentage unsheltered	Obj.	Coversheet	24
VI.8 Percentage zero income	Obj.	Coversheet	24
		TOTAL	**174**

RENEWAL APPLICATIONS	Available 100 point scale	
Structure and Finance	15	
Program Information	25	
Program Services	25	
Performance	35	
	100	

EXHIBIT A COVER SHEET

MARION COUNTY BOARD OF COUNTY COMMISSIONERS
COMMUNITY SERVICES
FY 2024 - 2025 NOFO COC COMPETITION
PPZ61 CHALLENGE GRANT OPPORTUNITY

COVER SHEET & RISK ANALYSIS

This cover sheet assesses the applicant's financial stability and capacity risk. This also includes a description regarding thresholds that aren't asked within the full application. This document is required for all applicants and should be emailed to coc@marionfl.org along with all required documents listed. The NOFO full application will be completed in E-snaps and the Challenge Grant full application can be found on the funding website link: Resources & Funding Availability.

SECTION 1

ORGANIZATION AND PRIMARY CONTACT

Applicant Name	Intrfaith Emergency Services
Executive Director Name	▓▓▓▓▓▓▓▓▓
Email	▓▓▓▓▓▓▓▓▓
Phone	▓▓▓▓▓▓
Main POC if different	
Email	
Phone	

PROJECT INFORMATION AND FUNDING SELECTION

Project Name	Interfaith Supportive Housing		
Project TYPE		NOFO COC BONUS	
Select one. Submit a separate cover sheet if you are applying for multiple projects.	✓ New PH-PSH	☐ New Joint TH/RRH	☐ New PH-RRH
		NOFO DV BONUS	
	☐ New PH-RRH	☐ New SSO-CE	☐ New Joint TH/RRH
		NOFO RENEWAL	
	☐ HMIS	☐ SSO-CE	☐ PH-RRH
		DCF Challenge	
	☐ Emergency Shelter	☐ Other_____	

SECTION 2

REQUIRED ATTACHMENTS FOR SCORING EVALUATION

- HUD required certifications noted in Esnaps Screen 1A – 1L including 7A
- HMIS Lead Report (DQ)
- Collaborative Applicant Attendance
- Project Need Backup (New Projects)

- Recent A133 or Most Recent Audit
- Evidence of 501 (c) 3 Status (if applicable)
- IRS final determination letter providing tax-exempt – including subrecipient if applicable
- Copy of System for Award Management (SAM)
- Current List of Board of Directors (associated role if applicable)

- Supplemental Document: Coversheet & Risk Analysis
- Organizational Chart
- Agency Yearly Budget Report
- Balance Sheet for the Last Three (3) Years
- Federal Form 990 or Equivalent
- Application-Related Program Policies

- 3rd party match

- Replacement Reserve if Applicable

SECTION 3

FINANCE STABILITY INFORMATION

Finance/Accounting Lead Person (name/title)	███████████
Phone	███████████
Email	███████████
Who is your designated fiscal agent?	███████████
What is your annual budget size?	$1,900,000
How is your budget allocated among different program expenses?	Based on donor designations and through an internal budgeting process.
What percentage of your budget goes toward overhead?	7%
Do you have financial reserves or savings?	☑ Yes ☐ No
How do you generate revenue aside from donations and grants?	Thrift Store, Rental Properites and an Endowment
Do you commit to a quarterly drawdown?	☑ Yes ☐ No

SECTION 4

POLICY SUPPLEMENTAL INFORMATION

LOCALLY MANDATED POLICY PRIORITIES

As Ocala/Marion County CoC works to make homelessness rare brief and non-recurring, the following policies are recommended by HUD and will be implemented CoC-wide. Each organization requesting funds will be scored based on implementing the following policies. Applicants will not be penalized if policies aren't currently in place provided, they implement the plan 90 days following the executed contract.

POLICY PRIORITY	CURRENT STATUS OF POLICY
Utilizing a housing-first approach *organization helps those experiencing a housing crisis to move in quickly while having (1) little to no income, (2) substance use (3) a criminal record except state-mandated restrictions, (4) experience of domestic violence, or sexual assault, or childhood abuse*	✓ Current internal policy ☐ Implementation plan for internal policy ☐ N/A HMIS – projects
Racial Equity *organization has or will (1) assess program deficiencies related to racial equity within their program and (2) implement/respond to necessary changes identified in the assessment*	✓ Current internal policy ☐ Implementation plan for internal policy
Improving LGBTQ+ *this organization has or will (1) assess discrimination based on gender or sexual orientation and how it will (2) address the needs of those identified*	☐ Current internal policy ✓ Implementation plan for internal policy
Improving system performance measures *this organization works to assess its effectiveness in the established system performance measures (1) **length of time homeless, (2) **returns to homelessness, (3) first-time homeless, (4) increase earned and non-cash income, (5)** successful permanent housing placement*	☐ Current internal policy ☐ Implementation plan for internal policy
Lived expertise *the organization (1) incorporates people who are experiencing homelessness in their local planning and decision-making process. How are (2) policies assessed and revised to ensure improved effectiveness of programs with the expertise of those who've experienced or are currently experiencing homelessness*	✓ Current internal policy ☐ Implementation plan for internal policy
Building an effective workplace *organization will (1) recruit and retain qualified staff for programs and how they will (2) apply a cost of living/industry assessment to support the staff and improve the pay for those working in the homeless sector*	✓ Current internal policy ☐ Implementation plan for internal policy

ORGANIZATIONAL LEADERSHIP REPRESENTATION AND DECISIONS (EQUITY)

Describe the organization's plan to ensure (1) LGBTQ, (2) homeless or formerly homeless representation. Also, include how policies will be developed with a (3) equitable lens. If any of the policies are already in place, provide documentation and state, "see attached policy named..."

Address all three areas

First and foremost, our mission statement is our policy on equity stating that "Interfaith Emergency Services is community of faith, called by God to provide emergency assistance to ALL Marion County residents without judgment. Our core value is to provide services to all people without judgement. We believe sexual activities are private and it is inappropriate to invade the privacy of our clients by asking about their sexual orientation as it has no bearing on whether or not we provide services. We do not turn anyone away for any reason if we have the resources and capacity to serve. When sexual orientation has been disclosed by clients, Interfaith has set a precedent by making accommodations for gay couples to stay in our shelter. We also regularly serve transgender clients in our free clothing boutique without question. Interfaith has also employed individuals that identify as Gay and Lesbian as well as formerly homeless. We currently have 7 individuals on our staff that were formerly homeless and 2 of those are in positions of leadership in their respective departments. We have also had individuals with lived experience on our Board of Directors. With the opening of our Engagement Center we are forming an Advisory Council made up of the clients being served through this program, our shelter and our supportive housing program; all with lived experience being homeless. This council is being established to help us create policies, systems and best practices in working with the homeless population. Additionally, we invite people experiencing homelessness to join our team as volunteer. Interfaith has worked diligently through training to create a culture of inclusion and equity in every area of our organization. We have policies that address non-discrimination, but it is the focus and reiteration of this core value in our daily provision of services that ensures we are adhering to the policy.

PROGRAM OUTCOMES REPRESENTATION AND DECISIONS (EQUITY)

Describe the organization's plan to ensure (1) the review of participant outcomes, (2) identification of changes to make outcomes more equitable. Also, include the applicants intent to (3) disaggregate data by race. If any of the policies are already in place, provide documentation and state, "see attached policy named..."

Address all three areas.

1)Interfaith employees are trained to work diligently to build trusting relationships with the clients and provide one-on-one case management. Through this process we enter every client into HMIS with as much information as possible and build into the process regular "check points" which require staff to evaluate and document benchmarks in the client's progress. Interfaith case-managers are required to update information in the HMIS to document changes and progress. Each department in our organization is required to provide monthly service reports. These reports are reviewed by management staff and the case-managers. 2)Based on our experience working with the clients that we have housed, Interfaith staff have learned that to make outcomes more equitable, we must sometimes provide additional support to certain tenants and/or make other accommodations. For example, one of our tenants simply cannot live successfully with a room-mate so to ensure his success and the success of those housed with him, we have allowed him to reside alone and found positive alternatives for his former room-mates that benefitted everyone equally. Interfaith operates with the understanding that these are not "cookie-cutter" situations, but people's lives and well-being and we must work to find ways to accommodate the success of all tenants. Through reviews and meetings focused on finding solutions for all tenants, Interfaith explores every avenue to help tenants remain stably housed. 3)We utilize Well-Sky for our data (HMIS) and will commit to desegregating our client data to analyze outcomes by race and gender quarterly.

COORDINATED ENTRY NARRATIVE

Describe how this project participates (will participate) in the coordinated entry process. The description should include how you receive participants or participate in specific activities of the CE process. If a policy is in place, a copy of the policy can be submitted in lieu of the description. In the description box, state, "see attached policy named..."

This project has participated in coordinated entry from it's inception. Tenants considered for housing must be on the by-name list and have a referral for permanent supportive housing from Coordinated Entry. The staff attend the regular Coordinated Entry meetings and provide notification when PSH units or PSH beds come available. The Coordinated Entry Lead provides the names of the those who are considered next in line for this type of placement and staff make at least 3 attempts to contact and/or meet with these individuals before moving on to the next person in order on the list. Once identified, potential tenants are introduced to determine if both parties want to reside together. Once individuals are housed, they are removed from the list.

HOUSING FIRST PROJECT NARRATIVE

Describe how this project will handle participants with little or no income, active or history of substance, criminal records (except state-mandated), and history of victimization. If a policy is in place, a copy of the policy can be submitted in lieu of the description. In the description box, state, "see attached policy named..."

This project has housed individuals in active addiction, with HIV, with criminal histories, survivors of assault and domstic violence and people with no income. Interfaith has utilized the Housing First Model by placing vulnerable individuals into the units and consistently providing support and offering wrap-around services. Every PSH tenant's rent is waived for the first 6 months and then re-evaluated at that time to see if they need additional waiver. Once a tenant has income they pay a small rent and are not charged for utilities. Every measure is taken to keep tenants housed within the obligations of the lease agreement. To date Interfaith has not had to file an eviction on any PSH tenants.

Describe how this project will handle participants who fail to participate in supportive services, make progress on a service plan, don't improve income, or do any other activities outside of the lease agreement. If a policy is in place, a copy of the policy can be submitted in lieu of the description. In the description box, state, "see attached policy named..."

This project has experienced tenants that have refuse support services, but as long as they uphold the requirements of their lease agreement they are allowed to remain housed. In cases where it was evident that individuals sharing common areas had conflicts, efforts were made to move tenants to other units to ensure that all remain safely and stably housed. In some cases, Intefaith has been able to change staff and find that a particular tenant will respond better to another staff person and engage in support services. In every case, staff are trained to continue to reach out to tenants, check on them and offer assistance in a manner that respects the privacy of the tenant.

DATA QUALITY PLAN

Describe how the project will maintain data quality and improve their current score if below 90%. If a policy is in place, a copy of the policy can be submitted in lieu of the description. In the description box, state, "see attached policy named..."

Interfaith currently has a 93% accuracy rate on our most recent data quality report. To maintain this, managment staff regularly review data and address areas that are lacking. When necessary, staff request additional training to support efforts to improve the quality of data collection and input. Interfaith managment staff understand the importance of good data for the befefit our our county and the clients we serve and strive maintain the integrity of our data.

PROJECTED COSTS & OUTCOMES
SUPPLEMENTAL INFORMATION

PROGRAM COST-EFFECTIVENESS

A visual example is provided on the next page.

The estimated cost of the program (when estimating program cost, this should include all like programs the applicant currently operates under the same project type. Using the calendar year 1/1/2023 – 12/31/2023 budgets, total served reporting will be sufficient)

1. **The program portion of operations**—accounts for all costs related to running the organization's buildings, shelters, maintenance, rent, utilities, payroll for staff, property taxes, security, and supplies. What portion of the operations does this program type account for? $148601

2. **The program portion of rental assistance**—all costs related to direct participant assistance. Leasing units, deposits, rents/arrearage, moving costs, and incentives to the landlord. $0

3. **The program portion of services**—all costs related to providing case management or supportive services to households enrolled in a program. Typical services costs are payroll for case management, intake, and outreach as relevant to the program, transportation for staff and clients, computers and phones for staff, and contracted services such as legal assistance. $141648

4. **The program portion of administrative**—all costs related to the functioning of an organization that is not program-specific. Often administrative costs are allocated across all the programs an organization operates. Typical costs are management staff, IT, audit, accounting, and legal. $6953

Estimated number of unique participants served	11
Estimated number of unique participants who will exit to permanent housing.	11
Average cost per total served	$12,877
Average cost per total exited to permanent housing	$12,877

For example: Blue is the organization, orange is the organization's budget as a whole, and green is the portion of the budgets that fully operate the project type. If the participants utilize other resources beyond the project itself, think of the percentage of that resource or budget that goes to the clientele. For projects like HMIS, participants would be considered users.
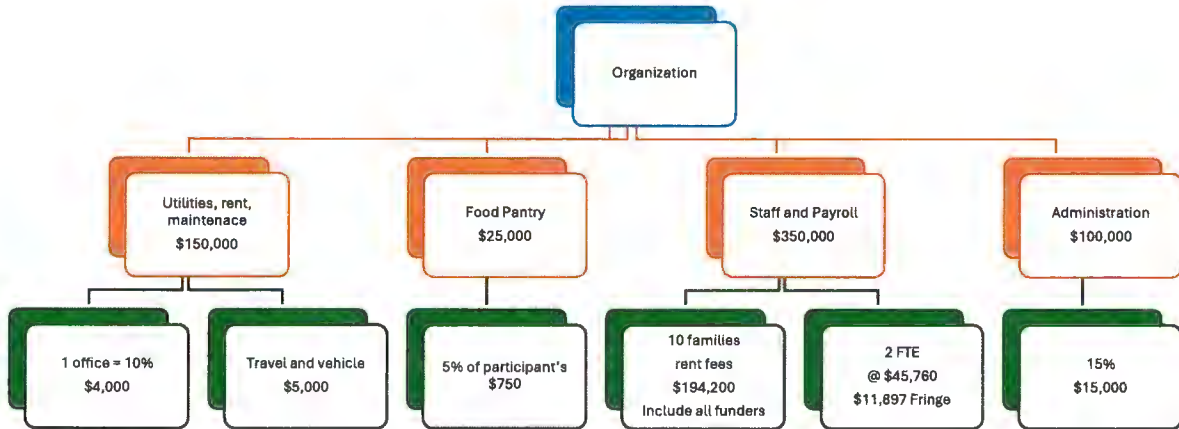
PROJECTED OUTCOMES FOR PSH, RRH, AND JOINT TH/RRH NEW AND RENEWAL
Projects should anticipate the following outcomes. Once the project is operating, these outcomes will be a part of the quarterly evaluation. Complete the information below regarding the intended outcomes.

	SEVERE NEEDS	
1.	What percentage of participants do you anticipate will have 1 or more disabling conditions?	100
2.	What percentage of participants do you anticipate to come from an unsheltered situation?	100
3.	What percentage of participants do you anticipate to have zero income at entry?	50
	INCOME INCREASE	
4.	What percentage of adults do you anticipate increasing their earned income?	50
5.	What percentage of adults do you anticipate increasing non-cash income?	50
	EXITS	
6.	What percentage of participants do you anticipate exiting to a permanent destination?	100
7.	What percentage of participants do you anticipate returning to homelessness after being permanently housed?	0
	LENGTH OF STAY	
8.	What is the average time you anticipate it will take to move the participant into housing? Enrollment date to Move in.	30 days

PROJECTED OUTCOMES FOR HMIS RENEWAL

TRAINING AND SUPPORT

1. How often will the HMIS Lead provide Privacy and Security Training?

2. Does the HMIS Lead provide physical training material for the training selected in Screen 4B? – if some note how many.

   ☐ Yes All   ☐ Some   ☐ No

   _____

3. How often does the HMIS Lead offer New User Training?

4. Are training dates posted and scheduled for easy access?
   ☐ Yes   ☐ No

5. What is the process for accessing technical help or custom reporting?

REPORTING

6. Will the HMIS Lead provide dashboards/performance reports that indicate CoC-Wide outcomes?
   ☐ Yes   ☐ No

7. Will the HMIS Lead provide dashboards/performance reports that indicate provider level outcomes?
   ☐ Yes   ☐ No

8. Will the HMIS Lead provide dashboard/performance reports that indicate funding outcomes?
   ☐ Yes   ☐ No

9. Will the HMIS Lead provide dashboards/performance reports for equity outcomes?
   ☐ Yes   ☐ No

PROJECTED OUTCOMES FOR SSO-CE NEW AND RENEWAL

	SEVERE NEEDS	
1.	What percentage of participants do you anticipate will have 1 or more disabling conditions?	_____
2.	What percentage of participants do you anticipate to come from an unsheltered situation?	_____
3.	What percentage of participants do you anticipate to have zero income at entry?	_____
	TRAINING	
4.	At what frequency will training occur	
	_____	
5.	What types of training will occur?	
	_____	
6.	Who will the training be offered to?	
	_____	
	EXITS	
7.	What percentage of participants do you anticipate exit to a permanent housing resource?	_____
	LENGTH OF STAY	
8.	What is the anticipated average length of time from CE access to Resource Match?	_____
9.	What is the anticipated average length of time from Resource Match to Provider Engagement? – include both first contact and enrollment of the provider.	_____
10.	What is the anticipated average length of time from Resource Match to Housing Placement?	_____

MARION COUNTY BOARD OF COUNTY COMMISSIONERS
COMMUNITY SERVICES
FY 2024-2025
REQUEST FOR PROPOSALS (RFP)

NEW RRH, PSH, TH/RRH PROJECT SCORING EVALUATION

FINAL SCORE: _____ / _____
(Points Awarded / Possible Points)

PROJECT APPLICANT AND SCORER INFORMATION

APPLICANT ORGANIZATION NAME	Interfaith Emergency Services
APPLICANT PROJECT TYPE	☒ PSH /RRH ☐ SSO-CE ☐ Is this DV? ☐ Joint TH/RRH ☐ HMIS
APPLICANT PROGRAM NAME	Interfaith Supportive Housing
SCORER NAME	▇▇▇▇▇▇▇
SCORER PHONE	▇▇▇▇▇▇▇
SCORER EMAIL	▇▇▇▇▇▇▇
SCORER CONFLICT	N/A

HUD THRESHOLD ASSESSMENT

*(The Collaborative Applicant will assess the following thresholds on a **PASS** or **FAIL** basis. **ALL APPLICANTS MUST PASS** thresholds to actively participate in the local application process. APPLICANTS, BEFORE SUBMITTING AN APPLICATION, PLEASE ASSESS THE THRESHOLDS BELOW, IF YOU DO NOT MEET THE THRESHOLDS, THE APPLICATION WILL BE DENIED.)*

1.	**HUD:** The project applicant or subrecipient meets the eligibility requirements of the CoC Program. **(Section III.A.2. & III.B.1.)**	☒ YES	☐ NO		
2.	**HUD:** The project applicant or subrecipient demonstrates the financial and management capacity, and experience to carry out the project. **(Section III.C.1.)**	☒ YES	☐ NO		
3.	**HUD:** The project applicant submitted the required certificates. **(7A. Attachments)**	☒ YES	☐ NO		
4.	**HUD:** The project applicant will serve participants who meet the program eligibility. **(section I.B.3.k)**	☒ YES	☐ NO	☐	N/A HMIS
5.	**HUD:** Applicant agrees to participate in the local HMIS. **If DV, the applicant will use a comparable database.**	☒ YES	☐ NO	☐	N/A HMIS
6.	**HUD:** Projects Meet Quality Threshold **(Section III.C.4.b.)**	☒ YES	☐ NO		

LOCALLY DETERMINED THRESHOLDS

6.	**LOCAL: The applicant is a member in good standing.** **(Collaborative Applicant Attendance Report)**	☑	YES	☐	NO
7.	**LOCAL: Does the applicant have an overall Data Quality Score >90% or does the applicant provide a plan to improve Data Quality? (HMIS Lead Data Quality Report)**	☑	YES	☐	NO
8.	**LOCAL: Does the applicant agree to a housing-first model? (3B.5.a-d)**	☑	YES	☐	NO
9.	**LOCAL: Does the applicant agree to participate in the Coordinated Entry Process? (3B. 4)**	☒	YES	☐	NO

APPLICANT STRUCTURE AND FINANCIAL INFORMATION (10%) – Max 63 pts.

EQUITY AND LEADERSHIP STRUCTURE

		YES	NO
1.	**Does the applicant's leadership and management include representation of LGBTQ in managerial and leadership positions (Coversheet & Risk Analysis)**	5 points	0 points
1a.	**If not, the applicant will develop policies 90 days following grant execution.**	YES 2 points	NO 0 points
2.	**Does the applicant's board of directors include representation from a person who is homeless or formerly homeless (homeless episode was 5 years or less) (Coversheet & Risk Analysis)**	YES 5 points	NO 0 points
2a.	**If not, the applicant will develop policies 90 days following grant execution.**	YES 2 points	NO 0 points
3.	**Does the applicant review internal policies with an equity lens and/or have a plan for developing these policies? (Coversheet & Risk Analysis)**	YES 5 points	NO 0 points
3a.	**If not, the applicant will develop policies 90 days following grant execution.**	YES 2 points	NO 0 points

FINANCIAL STABILITY AND PERFORMANCE

4. Is the applicant's budget sufficient?

☐ comparison of budget to actual expenses. **(Coversheet & Risk Analysis including financial attachments)**

YES	NO
5 points	0 points

(YES circled)

5. Does the applicant allocate funds sufficiently among different programs?

☐ detailed budget that aligns with the requirements and restrictions of each grant ☐ identify a process for which funds are used efficiently and effectively for their intended purpose **(Coversheet & Risk Analysis including financial attachments)**

YES	NO
5 points	0 points

(YES circled)

6. What percentage of the applicant's budget is dedicated to overhead? (overhead includes, operating expenses and administrative costs)

>15%	11% - 15%	<10%
0 points	5 points	10 points

(<10% circled)

7. Rate the applicants' ability to generate revenue beyond donations and grants. **(coversheet & risk analysis)** To **meet expectations** the applicant should express a **minimum of 2** different revenues ☐ program fees ☐ fundraising ☐ membership fees ☐ sponsorships ☐ partnerships

Unsatisfactory	Marginal	Meets Expectations	Exceeds Expectations	Exceptional
0 points	2 points	4 points	6 points	8 points

(Meets Expectations circled)

8. Are there any unresolved monitoring or audit findings? If yes, the recipient provided a valid explanation as to why. (2B.4-4a.)

YES	NO
0 points	5 points

(NO circled)

9. Will the applicant draw funds quarterly?

YES	NO
5 points	0 points

(YES circled)

10. Rate the project applicants' overall financial stability and capacity score by circling the number that best aligns with the assessment. Awarded points are based on selection. **(Coversheet & Risk Analysis including financial attachments)**

LOW CHANCE   HIGH CHANCE

1	2	3	4	5	6	7	8	9	10

(9 circled)

TOTAL APPLICANT STRUCTURE AND FINANCIAL INFORMATION POINTS _____ / _____

APPLICANT EXPERIENCE (15%) – Max 17 pts.

1. **The applicant provides examples where they've effectively utilized federal funds (2B. 1.)**

   To **meet expectations** a minimum of 3☐ the scope describes how they will work with the population ☐ developing and implementing relevant program services ☐ describe how they've identified and secured matching funds from a variety of sources ☐ how they've managed their accounting operations.

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

2. **The applicant clearly describes they have experience leveraging federal, state, local and private sector funds. (2B. 2.)**

   For yes, the applicant provides an example of a time when they leveraged federal, state, local and private funds.

YES	NO
5 points	0 points

3. **The applicant describes an acceptable and functioning accounting system. (2B. 3.)**

   To **meet expectations** the applicant should address **a minimum of 2**☐ operates with accounting principles ☐ has a designated fiscal agent to maintain ☐ includes fiscal control and accounting procedures.

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

TOTAL APPLICANT EXPERIENCE POINTS _____/_____

PROGRAM INFORMATION (20%) – Max 23 pts.

1. **Rank the applicant's description of their project. (3B.1)**
   To **meet expectations**, the applicant is required to address at **minimum 3** of the required details:☐The target population that will be served ☐ A plan to identify housing and supportive services needs ☐ The anticipated outcome of the project ☐ The coordination with other organizations ☐ How the applicant will use requested funds.

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

2. **Does the applicant provide project milestones that occur within the first year of contract execution? (3B.2)**

YES	NO
2 points	0 points

3. **Evaluate the applicants' housing first policy. (submit program policies or coversheet & analysis)**

   ☐ The eligibility or intake policy addresses the acceptance of participants regardless of (sobriety, or service participation) ☐ The eligibility or intake policy addresses no preconditions required (sobriety, income) ☐ The termination policy doesn't terminate due to a lack of participation.

No Policy	Marginal	Meets	Exceeds
Skip GoTo Next Question	2 points	4 points	6 points

4. **If no current policy, is the applicant committed to implementing a housing-first model? (3B. 3 a-d)**

YES	NO	N/A
2 points	0 points	SKIP

5. **If the applicant chose to serve special populations (did the applicant provide sufficient data to support the need to serve?**☐ veterans ☐ youth ☐ families ☐ survivors ☐ substance use ☐ mental illness ☐ HIV/AIDS ☐ Chronic Homeless ☐ Other) **(3B.3 and supporting documentation)** To **meet expectations**, the applicants would provide ☐ data collected ☐ surveys or community member interviews ☐ existing research or reports on specific populations.

YES	NO	N/A
2 points	0 points	SKIP

6. **Does the applicant address a need for this project?** To check **yes**, the applicant should express any of the following in the **project description/scope** ☐ how it will improve efficiency ☐ the solution to various challenges ☐ data that supports the need.

YES	NO
5 points	0 points

TOTAL PROGRAM INFORMATION POINTS _____/_____

PROGRAM HOUSING AND SUPPORTIVE SERVICES (20%) – Max 26 pts.

1. **The applicant describes how they will help the participant obtain and retain permanent housing.** To **meet expectations** the description must include how they determine the right housing that fits the person's needs **(4A.1) – should match (4B. Housing Type)** ☐ how they will work with landlords to address issues and challenges ☐ what services the applicant will provide to overcome the challenges ☐ how they will work with participants to set retention goals ☐ how they will help the participant move to other permanent housing once assistance is no longer needed. ***** If DV this description must include ☐safety planning addressing the above. ☐ Trauma-informed ☐ victim-centered.**

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

2. **The applicant describes a coordination plan and how they integrate mainstream resources.** To **meet expectations** the description must include the☐ applicants' role, ☐participant, and ☐other partners if applicable. In addition to roles they will address ☐ their assistance in obtaining or increasing income that will lead to successful program outcomes ☐ types of mainstream services being obtained SSI, SSDI, Food stamps, VA benefits ☐ how they will help to access healthcare benefits ☐ if applicable services provided to access childcare or TANF or early child education

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

3. **How often does the applicant intend to meet with the participant (4A.3)**

Weekly	Monthly	BiMonthly	Quarterly	Annual
4 points	3 points	2 points	1 point	0 points

4. **Does the project include transportation activities? (4A.4)**

YES	NO
2 points	0 points

5. **Does the project include follow-up with participants to ensure mainstream benefits are received/renewed? (4A.5)**

YES	NO
2 points	0 points

6. **Do the participants have access to SSI/SSDI? (4.A.6)**

YES	NO
2 points	0 points

7. **Does the housing type selected fit the needs of the target population?**

YES	NO
2 points	0 points

8. **Does the number of units and beds correlate with characteristics served in 5A and 5B?**

YES	NO
2 points	0 points

TOTAL PROGRAM HOUSING AND SUPPORTIVE SERVICES POINTS _____/_____

PROGRAM PERFORMANCE (35%) – Max 92

PROGRAM PARTICIPANT OUTCOMES FROM EQUITABLE LENS (18 points)

1. **The applicant reviews participants' outcomes with an equity lens. (coversheet & risk analysis)**

   To **meet expectations** the applicant must address a **minimum of 2** ☐ Applicant describes fairness, justice, and inclusivity in the evaluation process ☐ Identifies assessing all individuals and/or families affected outcomes ensuring they've been given equal opportunity ☐ identifying disparities or biases that may influence the results

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

2. **The applicant identifies programmatic changes needed to make outcomes more equitable. (coversheet & risk analysis)** To **meet expectations** the applicants would address at **minimum 2** ☐ how they review feedback from stakeholders and data to identify areas of disparities☐ implement strategies to address systemic barriers ☐ increasing access and resources for marginalized groups ☐ promoting diversity and inclusion within the program.

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

   Is the applicant working to develop a review of disaggregated data by race? (coversheet & risk analysis)

   To **meet expectations** the applicant should imply how they will obtain this information and any measures that will be taken to develop.   (p 4 5 9)

3.

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

PROGRAM AND COST-EFFECTIVENESS

4. **Evaluating the project participants to be served, total project cost, and the below Fair Market Rate for the FY24 Ocala Area, does the project seem feasible?**

Efficiency	1 Bedroom	2 Bedroom	3 Bedroom	4 Bedroom
$949 mo.	$1,043 mo.	$1,266 mo.	$1,619 mo.	$1,768 mo.
$11,388 yr.	$12,516 yr.	$15,192 yr.	$19,428 yr.	$21,216

YES	NO
5 points	0 points

5. **Average cost per total served**

>$25,001	$25,000 – $18,751	$18,750 - $12,501	$12,500 - $6,251	<= $6,250
0 points	2 points	4 points	6 points	8 points

6. **Average cost per total exited to permanent housing**

>$25,001	$25,000 – $18,751	$18,750 - $12,501	$12,500 - $6,251	<= $6,250
0 points	2 points	4 points	6 points	8 points

SEVERE NEEDS (PSH, RRH, TH/RRH)

7. What percentage of participants do you anticipate will have 1 or more disabling conditions?

<= 10%	11% - 20%	21% – 30%	31% - 40%	>40%
0 points	2 points	4 points	6 points	8 points

8. What percentage of participants do you anticipate to come from an unsheltered situation?

<= 10%	11% - 20%	21% – 30%	31% - 40%	>40%
0 points	2 points	4 points	6 points	8 points

9. What percentage of participants do you anticipate to have zero income at entry?

<= 10%	11% - 20%	21% – 30%	31% - 40%	>40%
0 points	2 points	4 points	6 points	8 points

INCOME INCREASE (PSH, RRH, TH/RRH)

10. What percentage of adults do you anticipate increasing their earned income?

<= 5%	6% - 10%	11% - 15%	>15%
0 points	2 points	4 points	6 points

11. What percentage of adults do you anticipate increasing non-cash income?

<= 5%	6% - 10%	11% - 15%	16% - 20%	>20%
0 points	2 points	4 points	6 points	8 points

EXITS (PSH, RRH, TH/RRH)

12. What percentage of participants do you anticipate exiting to a permanent destination?

<= 10%	11% - 20%	21% – 30%
0 points	2 points	4 points

13. What percentage of participants do you anticipate returning to homelessness after being permanently housed?

<5%	>5%
5 points	0 points

LENGTH OF STAY (PSH, RRH, TH/RRH)

14. What is the average time you anticipate it will take to move the participant into housing? Enrollment date to Move in.

<= 15 days	16 – 30 days	31 – 45 days	> 45 days
6 points	4 points	2 points	0 points

TOTAL PROGRAM PERFORMANCE POINTS _____/_____

BONUS – Max 15 pts.

Bonus Points Strategies

1. **The applicant specifically addressed an outcome of how they would reduce the participants' time homeless.**

   To receive bonus points the applicant would address specifically☐ coordination with emergency shelters and transitional housing programs and coordinated entry process ☐ Strategies to obtain landlord commitment to secure housing on behalf of the participants ☐ Other innovative approaches

YES	NO
5 points	0 points

2. **The project applicant specifically addresses an outcome of how they will help the participant to retain permanent housing after permanent placement**

   To receive bonus points the applicant would address specifically ☐ how they will work with participants to overcome challenges that may improve their retention ☐ what specific supportive services and strategies will be used in the first 6 months ☐ 12 months following placement ☐ 24 months after placement☐ other innovative strategies.

YES	NO
5 points	0 points

3. **The project applicant specifically addresses an outcome of how they will work to secure permanent housing placement.**

   To receive bonus points the applicant would specifically address ☐ how they will build landlord relationships ☐ Other innovative strategies

YES	NO
5 points	0 points

TOTAL BOUS POINTS _____/_____

SUMMARY OF TOTAL COMBINED POINTS _____/_____

EXHIBIT B EVALUATION NEW

MARION COUNTY BOARD OF COUNTY COMMISSIONERS
COMMUNITY SERVICES
FY 2024-2025
REQUEST FOR PROPOSALS (RFP)

NEW RRH, PSH, TH/RRH PROJECT SCORING EVALUATION

FINAL SCORE: _____ / _____
(Points Awarded / Possible Points)

PROJECT APPLICANT AND SCORER INFORMATION

APPLICANT ORGANIZATION NAME	Interfaith Emergency Services
APPLICANT PROJECT TYPE	☒ PSH /RRH ☐ SSO-CE ☐ Is this DV? ☐ Joint TH/RRH ☐ HMIS
APPLICANT PROGRAM NAME	Interfaith Supportive Housing
SCORER NAME	███████████
SCORER PHONE	███████████
SCORER EMAIL	███████████
SCORER CONFLICT	N/A

HUD THRESHOLD ASSESSMENT

*(The Collaborative Applicant will assess the following thresholds on a **PASS** or **FAIL** basis. **ALL APPLICANTS MUST PASS** thresholds to actively participate in the local application process. APPLICANTS, BEFORE SUBMITTING AN APPLICATION, PLEASE ASSESS THE THRESHOLDS BELOW, IF YOU DO NOT MEET THE THRESHOLDS, THE APPLICATION WILL BE DENIED.)*

1.	**HUD**: The project applicant or subrecipient meets the eligibility requirements of the CoC Program. (Section III.A.2. & III.B.1.)	☒	YES	☐	NO		
2.	**HUD**: The project applicant or subrecipient demonstrates the financial and management capacity, and experience to carry out the project. (Section III.C.1.)	☒	YES	☐	NO		
3.	**HUD**: The project applicant submitted the required certificates. (7A. Attachments)	☒	YES	☐	NO		
4.	**HUD**: The project applicant will serve participants who meet the program eligibility. (section I.B.3.k)	☒	YES	☐	NO	☐	N/A HMIS
5.	**HUD**: Applicant agrees to participate in the local HMIS. If DV, the applicant will use a comparable database.	☒	YES	☐	NO	☐	N/A HMIS
6.	**HUD: Projects Meet Quality Threshold** (Section III.C.4.b.)	☒	YES	☐	NO		

LOCALLY DETERMINED THRESHOLDS

6.	**LOCAL: The applicant is a member in good standing.** **(Collaborative Applicant Attendance Report)**	☒ YES ☐ NO	
7.	**LOCAL: Does the applicant have an overall Data Quality Score >90% or does the applicant provide a plan to improve Data Quality? (HMIS Lead Data Quality Report)**	☒ YES ☐ NO	
8.	**LOCAL: Does the applicant agree to a housing-first model? (3B.5.a-d)**	☒ YES ☐ NO	
9.	**LOCAL: Does the applicant agree to participate in the Coordinated Entry Process? (3B. 4)**	☒ YES ☐ NO	

APPLICANT STRUCTURE AND FINANCIAL INFORMATION (10%) – Max 63 pts.

EQUITY AND LEADERSHIP STRUCTURE

		YES	NO
1.	**Does the applicant's leadership and management include representation of LGBTQ in managerial and leadership positions (Coversheet & Risk Analysis)**	5 points ⟳	0 points
1a.	**If not, the applicant will develop policies 90 days following grant execution.**	YES 2 points	NO 0 points
2.	**Does the applicant's board of directors include representation from a person who is homeless or formerly homeless (homeless episode was 5 years or less) (Coversheet & Risk Analysis)** - mentions previous board members	5 points ⟳	0 points
2a.	**If not, the applicant will develop policies 90 days following grant execution.**	YES 2 points	NO 0 points
3.	**Does the applicant review internal policies with an equity lens and/or have a plan for developing these policies? (Coversheet & Risk Analysis)**	YES 5 points ⟳	NO 0 points
3a.	**If not, the applicant will develop policies 90 days following grant execution.**	YES 2 points	NO 0 points

FINANCIAL STABILITY AND PERFORMANCE

4. **Is the applicant's budget sufficient?**

☐ comparison of budget to actual expenses. **(Coversheet & Risk Analysis including financial attachments)**

YES	NO
5 points	0 points

5. **Does the applicant allocate funds sufficiently among different programs?**

☐ detailed budget that aligns with the requirements and restrictions of each grant ☐ identify a process for which funds are used efficiently and effectively for their intended purpose **(Coversheet & Risk Analysis including financial attachments)**

YES	NO
5 points	0 points

6. **What percentage of the applicant's budget is dedicated to overhead? (overhead includes, operating expenses and administrative costs)**

>15%	11% - 15%	<10%
0 points	5 points	10 points

7. **Rate the applicants' ability to generate revenue beyond donations and grants.** **(coversheet & risk analysis)** To **meet expectations** the applicant should express a **minimum of 2** different revenues ☐ program fees ☐ fundraising ☐ membership fees ☐ sponsorships ☐ partnerships

Unsatisfactory	Marginal	Meets Expectations	Exceeds Expectations	Exceptional
0 points	2 points	4 points	6 points	8 points

8. **Are there any unresolved monitoring or audit findings? If yes, the recipient provided a valid explanation as to why. (2B.4-4a.)**

YES	NO
0 points	5 points

9. **Will the applicant draw funds quarterly?**

YES	NO
5 points	0 points

10. **Rate the project applicants' overall financial stability and capacity score by circling the number that best aligns with the assessment.** Awarded points are based on selection. **(Coversheet & Risk Analysis including financial attachments)**

LOW CHANCE									HIGH CHANCE
1	2	3	4	5	6	7	8	9	10

TOTAL APPLICANT STRUCTURE AND FINANCIAL INFORMATION POINTS _____ / _____

APPLICANT EXPERIENCE (15%) – Max 17 pts.

1. **The applicant provides examples where they've effectively utilized federal funds (2B. 1.)**

   To **meet expectations** a minimum of 3☑ the scope describes how they will work with the population ☑ developing and implementing relevant program services ☑ describe how they've identified and secured matching funds from a variety of sources ☑ how they've managed their accounting operations.

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

2. **The applicant clearly describes they have experience leveraging federal, state, local and private sector funds. (2B. 2.)**

   For yes, the applicant provides an example of a time when they leveraged federal, state, local and private funds.

YES	NO
5 points	0 points

3. **The applicant describes an acceptable and functioning accounting system. (2B. 3.)**

   To **meet expectations** the applicant should address a **minimum of 2**☑ operates with accounting principles ☑ has a designated fiscal agent to maintain ☑ includes fiscal control and accounting procedures.

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

TOTAL APPLICANT EXPERIENCE POINTS _____/_____

PROGRAM INFORMATION (20%) – Max 23 pts.

1. **Rank the applicant's description of their project. (3B.1)**
   To **meet expectations**, the applicant is required to address at **minimum 3** of the required details: ☐ The target population that will be served ☑ A plan to identify housing and supportive services needs ☐ The anticipated outcome of the project ☑ The coordination with other organizations ☑ How the applicant will use requested funds.

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

2. **Does the applicant provide project milestones that occur within the first year of contract execution? (3B.2)**

YES	NO
2 points	0 points

3. **Evaluate the applicants' housing first policy. (submit program policies or coversheet & analysis)**
   ☑ The eligibility or intake policy addresses the acceptance of participants regardless of (sobriety, or service participation) ☑ The eligibility or intake policy addresses no preconditions required (sobriety, income) ☑ The termination policy doesn't terminate due to a lack of participation.

No Policy	Marginal	Meets	Exceeds
Skip GoTo Next Question	2 points	4 points	6 points

4. **If no current policy, is the applicant committed to implementing a housing-first model? (3B. 3 a-d)**

YES	NO	N/A
2 points	0 points	SKIP

5. **If the applicant chose to serve special populations (did the applicant provide sufficient data to support the need to serve?** ☐ veterans ☐ youth ☐ families ☐ survivors ☐ substance use ☐ mental illness ☐ HIV/AIDS ☐ Chronic Homeless ☐ Other) **(3B.3 and supporting documentation)** To **meet expectations**, the applicants would provide ☐ data collected ☐ surveys or community member interviews ☐ existing research or reports on specific populations.

YES	NO	N/A
2 points	0 points	SKIP

6. **Does the applicant address a need for this project?** To check **yes**, the applicant should express any of the following in the **project description/scope** ☐ how it will improve efficiency ☐ the solution to various challenges ☐ data that supports the need.

YES	NO
5 points	0 points

TOTAL PROGRAM INFORMATION POINTS _____/_____

PROGRAM HOUSING AND SUPPORTIVE SERVICES (20%) – Max 26 pts.

1. **The applicant describes how they will help the participant obtain and retain permanent housing.** To **meet expectations** the description must include how they determine the right housing that fits the person's needs **(4A.1) – should match (4B. Housing Type)** ☐ how they will work with landlords to address issues and challenges ☐ what services the applicant will provide to overcome the challenges ☐ how they will work with participants to set retention goals ☐ how they will help the participant move to other permanent housing once assistance is no longer needed. ***** If DV this description must include ☐safety planning addressing the above. ☐ Trauma-informed ☐ victim-centered.**

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

2. **The applicant describes a coordination plan and how they integrate mainstream resources.** To **meet expectations** the description must include the☐ applicants' role, ☐participant, and ☐other partners if applicable. In addition to roles they will address ☐ their assistance in obtaining or increasing income that will lead to successful program outcomes ☐ types of mainstream services being obtained SSI, SSDI, Food stamps, VA benefits ☐ how they will help to access healthcare benefits ☐ if applicable services provided to access childcare or TANF or early child education

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

3. **How often does the applicant intend to meet with the participant (4A.3)**

Weekly	Monthly	BiMonthly	Quarterly	Annual
4 points	3 points	2 points	1 point	0 points

4. **Does the project include transportation activities? (4A.4)**

YES	NO
2 points	0 points

5. **Does the project include follow-up with participants to ensure mainstream benefits are received/renewed? (4A.5)**

YES	NO
2 points	0 points

6. **Do the participants have access to SSI/SSDI? (4.A.6)**

YES	NO
2 points	0 points

7. **Does the housing type selected fit the needs of the target population?**

YES	NO
2 points	0 points

8. **Does the number of units and beds correlate with characteristics served in 5A and 5B?**

YES	NO
2 points	0 points

TOTAL PROGRAM HOUSING AND SUPPORTIVE SERVICES POINTS _____/_____

PROGRAM PERFORMANCE (35%) – Max 92

PROGRAM PARTICIPANT OUTCOMES FROM EQUITABLE LENS (18 points)

1. **The applicant reviews participants' outcomes with an equity lens. (coversheet & risk analysis)**

   To **meet expectations** the applicant must address a **minimum of 2** ☐ Applicant describes fairness, justice, and inclusivity in the evaluation process ☐ Identifies assessing all individuals and/or families affected outcomes ensuring they've been given equal opportunity ☐ identifying disparities or biases that may influence the results.

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

2. **The applicant identifies programmatic changes needed to make outcomes more equitable. (coversheet & risk analysis)** To **meet expectations** the applicants would address at **minimum 2** ☐ how they review feedback from stakeholders and data to identify areas of disparities ☐ implement strategies to address systemic barriers ☐ increasing access and resources for marginalized groups ☑ promoting diversity and inclusion within the program.

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

   Is the applicant working to develop a review of disaggregated data by race? (coversheet & risk analysis)

   To **meet expectations** the applicant should imply how they will obtain this information and any measures that will be taken to develop.

3.

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

PROGRAM AND COST-EFFECTIVENESS

4. **Evaluating the project participants to be served, total project cost, and the below Fair Market Rate for the FY24 Ocala Area, does the project seem feasible?**

Efficiency	1 Bedroom	2 Bedroom	3 Bedroom	4 Bedroom
$949 mo.	$1,043 mo.	$1,266 mo.	$1,619 mo.	$1,768 mo.
$11,388 yr.	$12,516 yr.	$15,192 yr.	$19,428 yr.	$21,216

YES	NO
5 points	0 points

5. **Average cost per total served**

>$25,001	$25,000 – $18,751	$18,750 - $12,501	$12,500 - $6,251	<= $6,250
0 points	2 points	4 points	6 points	8 points

6. **Average cost per total exited to permanent housing**

>$25,001	$25,000 – $18,751	$18,750 - $12,501	$12,500 - $6,251	<= $6,250
0 points	2 points	4 points	6 points	8 points

SEVERE NEEDS (PSH, RRH, TH/RRH)

7. **What percentage of participants do you anticipate will have 1 or more disabling conditions?**

<= 10%	11% - 20%	21% – 30%	31% - 40%	>40%
0 points	2 points	4 points	6 points	8 points

8. **What percentage of participants do you anticipate to come from an unsheltered situation?**

<= 10%	11% - 20%	21% – 30%	31% - 40%	>40%
0 points	2 points	4 points	6 points	8 points

9. **What percentage of participants do you anticipate to have zero income at entry?**

<= 10%	11% - 20%	21% – 30%	31% - 40%	>40%
0 points	2 points	4 points	6 points	8 points

INCOME INCREASE (PSH, RRH, TH/RRH)

10. **What percentage of adults do you anticipate increasing their earned income?**

<= 5%	6% - 10%	11% - 15%	>15%
0 points	2 points	4 points	6 points

11. **What percentage of adults do you anticipate increasing non-cash income?**

<= 5%	6% - 10%	11% - 15%	16% - 20%	>20%
0 points	2 points	4 points	6 points	8 points

EXITS (PSH, RRH, TH/RRH)

12. **What percentage of participants do you anticipate exiting to a permanent destination?**

<= 10%	11% - 20%	21% – 30%
0 points	2 points	4 points

13. **What percentage of participants do you anticipate returning to homelessness after being permanently housed?**

<5%	>5%
5 points	0 points

LENGTH OF STAY (PSH, RRH, TH/RRH)

14. **What is the average time you anticipate it will take to move the participant into housing? Enrollment date to Move in.**

<= 15 days	16 – 30 days	31 – 45 days	> 45 days
6 points	4 points	2 points	0 points

TOTAL PROGRAM PERFORMANCE POINTS ____/____

BONUS – Max 15 pts.

Bonus Points Strategies

1. **The applicant specifically addressed an outcome of how they would reduce the participants' time homeless.**

   To receive bonus points the applicant would address specifically ☑ coordination with emergency shelters and transitional housing programs and coordinated entry process ☐ Strategies to obtain landlord commitment to secure housing on behalf of the participants ☐ Other innovative approaches

YES	NO
5 points	0 points

2. **The project applicant specifically addresses an outcome of how they will help the participant to retain permanent housing after permanent placement**

   To receive bonus points the applicant would address specifically ☐ how they will work with participants to overcome challenges that may improve their retention ☐ what specific supportive services and strategies will be used in the first 6 months ☐ 12 months following placement ☐ 24 months after placement ☐ other innovative strategies.

YES	NO
5 points	0 points

3. **The project applicant specifically addresses an outcome of how they will work to secure permanent housing placement.**

   To receive bonus points the applicant would specifically address ☐ how they will build landlord relationships ☐ Other innovative strategies

YES	NO
5 points	0 points

TOTAL BOUS POINTS _____/_____

SUMMARY OF TOTAL COMBINED POINTS _____/_____

EXHIBIT B EVALUATION NEW

MARION COUNTY BOARD OF COUNTY COMMISSIONERS
COMMUNITY SERVICES
FY 2024-2025
REQUEST FOR PROPOSALS (RFP)

NEW RRH, PSH, TH/RRH PROJECT SCORING EVALUATION

FINAL SCORE: 190 / 236 w/ bonus
(Points Awarded / Possible Points)

PROJECT APPLICANT AND SCORER INFORMATION

APPLICANT ORGANIZATION NAME	Interfaith Emergency Services				
APPLICANT PROJECT TYPE	☒ PSH /RRH	☐	SSO-CE	☐	Is this DV?
	☐ Joint TH/RRH	☐	HMIS		
APPLICANT PROGRAM NAME	Interfaith Supportive Housing				
SCORER NAME					
SCORER PHONE					
SCORER EMAIL					
SCORER CONFLICT	N/A				

HUD THRESHOLD ASSESSMENT

*(The Collaborative Applicant will assess the following thresholds on a **PASS** or **FAIL** basis. **ALL APPLICANTS MUST PASS** thresholds to actively participate in the local application process. APPLICANTS, BEFORE SUBMITTING AN APPLICATION, PLEASE ASSESS THE THRESHOLDS BELOW, IF YOU DO NOT MEET THE THRESHOLDS, THE APPLICATION WILL BE DENIED.)*

1.	**HUD:** The project applicant or subrecipient meets the eligibility requirements of the CoC Program. **(Section III.A.2. & III.B.1.)**	☐	YES	☐	NO		
2.	**HUD:** The project applicant or subrecipient demonstrates the financial and management capacity, and experience to carry out the project. **(Section III.C.1.)**	☐	YES	☐	NO		
3.	**HUD:** The project applicant submitted the required certificates. **(7A. Attachments)**	☐	YES	☐	NO		
4.	**HUD:** The project applicant will serve participants who meet the program eligibility. **(section I.B.3.k)**	☐	YES	☐	NO	☐	N/A HMIS
5.	**HUD:** Applicant agrees to participate in the local HMIS. If DV, the applicant will use a comparable database.	☐	YES	☐	NO	☐	N/A HMIS
6.	**HUD: Projects Meet Quality Threshold (Section III.C.4.b.)**	☐	YES	☐	NO		

LOCALLY DETERMINED THRESHOLDS

6.	**LOCAL: The applicant is a member in good standing.** **(Collaborative Applicant Attendance Report)**	☐	YES	☐	NO
7.	**LOCAL: Does the applicant have an overall Data Quality Score >90% or does the applicant provide a plan to improve Data Quality? (HMIS Lead Data Quality Report)**	☐	YES	☐	NO
8.	**LOCAL: Does the applicant agree to a housing-first model? (3B.5.a-d)**	☐	YES	☐	NO
9.	**LOCAL: Does the applicant agree to participate in the Coordinated Entry Process? (3B. 4)**	☐	YES	☐	NO

APPLICANT STRUCTURE AND FINANCIAL INFORMATION (10%) – Max 63 pts.

EQUITY AND LEADERSHIP STRUCTURE

		YES	NO
1.	**Does the applicant's leadership and management include representation of LGBTQ in managerial and leadership positions (Coversheet & Risk Analysis)**	5 points	⟨0 points⟩
1a.	**If not, the applicant will develop policies 90 days following grant execution.**	2 points	⟨0 points⟩
2.	**Does the applicant's board of directors include representation from a person who is homeless or formerly homeless (homeless episode was 5 years or less) (Coversheet & Risk Analysis)**	⟨5 points⟩	0 points
2a.	**If not, the applicant will develop policies 90 days following grant execution.** N/A	2 points	0 points
3.	**Does the applicant review internal policies with an equity lens and/or have a plan for developing these policies? (Coversheet & Risk Analysis)**	⟨5 points⟩	0 points
3a.	**If not, the applicant will develop policies 90 days following grant execution.** N/A	2 points	0 points

FINANCIAL STABILITY AND PERFORMANCE

4. **Is the applicant's budget sufficient?**

☐ comparison of budget to actual expenses. **(Coversheet & Risk Analysis including financial attachments)**

YES	NO
5 points	0 points

5. **Does the applicant allocate funds sufficiently among different programs?**

☐ detailed budget that aligns with the requirements and restrictions of each grant ☐ identify a process for which funds are used efficiently and effectively for their intended purpose **(Coversheet & Risk Analysis including financial attachments)**

YES	NO
5 points	0 points

6. **What percentage of the applicant's budget is dedicated to overhead?** **(overhead includes, operating expenses and administrative costs)**

>15%	11% - 15%	<10%
0 points	5 points	10 points

7. **Rate the applicants' ability to generate revenue beyond donations and grants.**
(coversheet & risk analysis) To **meet expectations** the applicant should express a **minimum of 2** different revenues ☐ program fees ☐ fundraising ☐ membership fees ☐ sponsorships ☐ partnerships

Unsatisfactory	Marginal	Meets Expectations	Exceeds Expectations	Exceptional
0 points	2 points	4 points	6 points	8 points

8. **Are there any unresolved monitoring or audit findings? If yes, the recipient provided a valid explanation as to why. (2B.4-4a.)**

YES	NO
0 points	5 points

9. **Will the applicant draw funds quarterly?**

YES	NO
5 points	0 points

10. **Rate the project applicants' overall financial stability and capacity score by circling the number that best aligns with the assessment.** Awarded points are based on selection. **(Coversheet & Risk Analysis including financial attachments)**

LOW CHANCE									HIGH CHANCE
1	2	3	4	5	6	7	8	9	10

TOTAL APPLICANT STRUCTURE AND FINANCIAL INFORMATION POINTS _____ / 44

APPLICANT EXPERIENCE (15%) – Max 17 pts.

1. **The applicant provides examples where they've effectively utilized federal funds (2B. 1.)**

   To **meet expectations** a minimum of 3☐ the scope describes how they will work with the population ☐ developing and implementing relevant program services ☐ describe how they've identified and secured matching funds from a variety of sources ☐ how they've managed their accounting operations.

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

2. **The applicant clearly describes they have experience leveraging federal, state, local and private sector funds. (2B. 2.)**

   For yes, the applicant provides an example of a time when they leveraged federal, state, local and private funds.

YES	NO
5 points	0 points

3. **The applicant describes an acceptable and functioning accounting system. (2B. 3.)**

   To **meet expectations** the applicant should address **a minimum of 2**☐ operates with accounting principles ☐ has a designated fiscal agent to maintain ☐ includes fiscal control and accounting procedures.

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

TOTAL APPLICANT EXPERIENCE POINTS ____ / 17

PROGRAM INFORMATION (20%) – Max 23 pts.

1. **Rank the applicant's description of their project. (3B.1)**
   To **meet expectations**, the applicant is required to address at **minimum 3** of the required details:☑The target population that will be served ☑A plan to identify housing and supportive services needs ☑The anticipated outcome of the project ☑The coordination with other organizations ☑ How the applicant will use requested funds.

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

2. **Does the applicant provide project milestones that occur within the first year of contract execution? (3B.2)**

YES	NO
2 points	0 points

3. **Evaluate the applicants' housing first policy. (submit program policies or coversheet & analysis)**

   ☐ The eligibility or intake policy addresses the acceptance of participants regardless of (sobriety, or service participation) ☐ The eligibility or intake policy addresses no preconditions required (sobriety, income) ☐ The termination policy doesn't terminate due to a lack of participation.

No Policy	Marginal	Meets	Exceeds
Skip GoTo Next Question	2 points	4 points	6 points

4. **If no current policy, is the applicant committed to implementing a housing-first model? (3B. 3 a-d)**

YES	NO	N/A
2 points	0 points	SKIP

5. **If the applicant chose to serve special populations (did the applicant provide sufficient data to support the need to serve?**☑veterans ☑youth ☐ families ☑survivors ☑substance use ☑ mental illness ☑HIV/AIDS ☐ Chronic Homeless ☐ Other) **(3B.3 and supporting documentation)** To **meet expectations**, the applicants would provide ☐ data collected ☐ surveys or community member interviews ☐ existing research or reports on specific populations.

YES	NO	N/A
2 points	0 points	SKIP

6. **Does the applicant address a need for this project?** To check **yes**, the applicant should express any of the following in the **project description/scope** ☐ how it will improve efficiency ☐ the solution to various challenges ☐ data that supports the need.

YES	NO
5 points	0 points

TOTAL PROGRAM INFORMATION POINTS ___/17

PROGRAM HOUSING AND SUPPORTIVE SERVICES (20%) – Max 26 pts.

1. **The applicant describes how they will help the participant obtain and retain permanent housing.** To **meet expectations** the description must include how they determine the right housing that fits the person's needs **(4A.1) – should match (4B. Housing Type)** ☐ how they will work with landlords to address issues and challenges ☐ what services the applicant will provide to overcome the challenges ☐ how they will work with participants to set retention goals ☐ how they will help the participant move to other permanent housing once assistance is no longer needed. ***** If DV this description must include ☐safety planning addressing the above. ☐ Trauma-informed ☐ victim-centered.**

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

2. **The applicant describes a coordination plan and how they integrate mainstream resources.** To **meet expectations** the description must include the☐ applicants' role, ☐participant, and ☐other partners if applicable. In addition to roles they will address ☐ their assistance in obtaining or increasing income that will lead to successful program outcomes ☐ types of mainstream services being obtained SSI, SSDI, Food stamps, VA benefits ☐ how they will help to access healthcare benefits ☐ if applicable services provided to access childcare or TANF or early child education

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

3. **How often does the applicant intend to meet with the participant (4A.3)**

Weekly	Monthly	BiMonthly	Quarterly	Annual
4 points	3 points	2 points	1 point	0 points

4. **Does the project include transportation activities? (4A.4)**

YES	NO
2 points	0 points

5. **Does the project include follow-up with participants to ensure mainstream benefits are received/renewed? (4A.5)**

YES	NO
2 points	0 points

6. **Do the participants have access to SSI/SSDI? (4.A.6)**

YES	NO
2 points	0 points

7. **Does the housing type selected fit the needs of the target population?**

YES	NO
2 points	0 points

8. **Does the number of units and beds correlate with characteristics served in 5A and 5B?**

YES	NO
2 points	0 points

TOTAL PROGRAM HOUSING AND SUPPORTIVE SERVICES POINTS ____ / 19

PROGRAM PERFORMANCE (35%) – Max 92

PROGRAM PARTICIPANT OUTCOMES FROM EQUITABLE LENS (18 points)

1. **The applicant reviews participants' outcomes with an equity lens. (coversheet & risk analysis)**

   To **meet expectations** the applicant must address a **minimum of 2** ☐ Applicant describes fairness, justice, and inclusivity in the evaluation process ☐ Identifies assessing all individuals and/or families affected outcomes ensuring they've been given equal opportunity ☐ identifying disparities or biases that may influence the results.

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

2. **The applicant identifies programmatic changes needed to make outcomes more equitable. (coversheet & risk analysis)** To **meet expectations** the applicants would address at **minimum 2** ☐ how they review feedback from stakeholders and data to identify areas of disparities ☑ implement strategies to address systemic barriers ☑ increasing access and resources for marginalized groups ☑ promoting diversity and inclusion within the program.

Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

   Is the applicant working to develop a review of disaggregated data by race? (coversheet & risk analysis)

   To **meet expectations** the applicant should imply how they will obtain this information and any measures that will be taken to develop.

3.
Unsatisfactory	Marginal	Meets	Exceeds
0 points	2 points	4 points	6 points

PROGRAM AND COST-EFFECTIVENESS

4. **Evaluating the project participants to be served, total project cost, and the below Fair Market Rate for the FY24 Ocala Area, does the project seem feasible?**

Efficiency	1 Bedroom	2 Bedroom	3 Bedroom	4 Bedroom
$949 mo.	$1,043 mo.	$1,266 mo.	$1,619 mo.	$1,768 mo.
$11,388 yr.	$12,516 yr.	$15,192 yr.	$19,428 yr.	$21,216

YES	NO
5 points	0 points

5. **Average cost per total served**

>$25,001	$25,000 – $18,751	$18,750 - $12,501	$12,500 - $6,251	<= $6,250
0 points	2 points	4 points	6 points	8 points

6. **Average cost per total exited to permanent housing**

>$25,001	$25,000 – $18,751	$18,750 - $12,501	$12,500 - $6,251	<= $6,250
0 points	2 points	4 points	6 points	8 points

SEVERE NEEDS (PSH, RRH, TH/RRH)

7. What percentage of participants do you anticipate will have 1 or more disabling conditions?

<= 10%	11% - 20%	21% – 30%	31% - 40%	>40%
0 points	2 points	4 points	6 points	8 points

8. What percentage of participants do you anticipate to come from an unsheltered situation?

<= 10%	11% - 20%	21% – 30%	31% - 40%	>40%
0 points	2 points	4 points	6 points	8 points

9. What percentage of participants do you anticipate to have zero income at entry?

<= 10%	11% - 20%	21% – 30%	31% - 40%	>40%
0 points	2 points	4 points	6 points	8 points

INCOME INCREASE (PSH, RRH, TH/RRH)

10. What percentage of adults do you anticipate increasing their earned income?

<= 5%	6% - 10%	11% - 15%	>15%
0 points	2 points	4 points	6 points

11. What percentage of adults do you anticipate increasing non-cash income?

<= 5%	6% - 10%	11% - 15%	16% - 20%	>20%
0 points	2 points	4 points	6 points	8 points

EXITS (PSH, RRH, TH/RRH)

12. What percentage of participants do you anticipate exiting to a permanent destination?

<= 10%	11% - 20%	21% – 30%
0 points	2 points	4 points

13. What percentage of participants do you anticipate returning to homelessness after being permanently housed?

<5%	>5%
5 points	0 points

LENGTH OF STAY (PSH, RRH, TH/RRH)

14. What is the average time you anticipate it will take to move the participant into housing? Enrollment date to Move in.

<= 15 days	16 – 30 days	31 – 45 days	> 45 days
6 points	4 points	2 points	0 points

TOTAL PROGRAM PERFORMANCE POINTS ____/ 78

BONUS – Max 15 pts.

Bonus Points Strategies

1. **The applicant specifically addressed an outcome of how they would reduce the participants' time homeless.**

   To receive bonus points the applicant would address specifically☐ coordination with emergency shelters and transitional housing programs and coordinated entry process ☐ Strategies to obtain landlord commitment to secure housing on behalf of the participants ☐ Other innovative approaches

YES	NO
5 points	0 points

2. **The project applicant specifically addresses an outcome of how they will help the participant to retain permanent housing after permanent placement**

   To receive bonus points the applicant would address specifically ☐ how they will work with participants to overcome challenges that may improve their retention ☐ what specific supportive services and strategies will be used in the first 6 months ☐ 12 months following placement ☐ 24 months after placement☐ other innovative strategies.

YES	NO
5 points	0 points

3. **The project applicant specifically addresses an outcome of how they will work to secure permanent housing placement.**

   To receive bonus points the applicant would specifically address ☐ how they will build landlord relationships ☐ Other innovative strategies

YES	NO
5 points	0 points

TOTAL BOUS POINTS _____ / 15

SUMMARY OF TOTAL COMBINED POINTS _____ / _____

Marion County
Board of County Commissioners

Community Services

2710 E. Silver Springs Blvd.
Ocala, FL 34470
Phone: 352-671-8770
Fax: 352-671-8769

Karla Greenway
Interfaith Emergency Services
435 NE 2nd St,
Ocala, FL 34475

Dear Mrs. Greenway,

This letter is to inform you that your application for the FY24-25 HUD Notice of Funding Opportunity (NOFO) has been reviewed, and will not be moving forward for consideration for funding at this time.

The decision was primarily due to non-compliance with the Housing First guidelines mandated by HUD, which are also a local threshold for funding eligibility. Adhering to these guidelines is mandatory and essential for ensuring that the needs of individuals experiencing homelessness are addressed effectively within our community.

We appreciate your commitment to serving the community and encourage you to revisit the guidelines and consider reapplying in the future. If you have any questions or need further clarification, please feel free to reach out.

Thank you for your understanding.

Sincerely,

Cheryl Martin
Director, Community Services

Marion County
Board of County Commissioners

Community Services

2710 E. Silver Springs Blvd.
Ocala, FL 34470
Phone: 352-671-8770
Fax: 352-671-8769

Janell Diaz
Ocala Housing Authority
1629 NW 4th St.
Ocala FL, 34475
(352) 620-3378 ex. 226

Dear Ms. Diaz,

We are pleased to inform you that your FY24-25 HUD Notice of Funding Opportunity (NOFO) project application, OHA PSH Project, will be moving forward for funding consideration. This decision is contingent upon a budget adjustment to reflect a reduced ask of $84,917. This budget adjustment will allow your project to remain in the tiering system considering funds available.

Please review the necessary adjustments and submit the revised budget at your earliest convenience. This must be submitted by Friday, November 1st through e-snaps.

If you have any questions or need assistance, don't hesitate to reach out. Thank you for your continued commitment to our community.

Sincerely,

Cheryl Martin
Director, Community Services

Marion County
Board of County Commissioners

Community Services

2710 E. Silver Springs Blvd.
Ocala, FL 34470
Phone: 352-671-8770
Fax: 352-671-8769

Dr. Jill Flansburg
Community Action Stops Abuse, Inc.
P.O Box 414,
St. Petersburg FL, 33731
(727) 895-4912

Dear Dr. Flansburg,

We are pleased to inform you that your FY24-25 HUD Notice of Funding Opportunity (NOFO) project application, CASA Hope Happenings, will be moving forward for funding consideration. This decision is contingent upon a budget adjustment to reflect the 2024 Grant Inventory Worksheet Renewal amount of $239,942, which is $3,020 more than your current budget shows.

Please review the necessary adjustments and submit the revised budget at your earliest convenience. This must be submitted by Friday, November 1st through e-snaps.

If you have any questions or need assistance, don't hesitate to reach out. Thank you for your continued commitment to our community.

Sincerely,

Cheryl Martin
Director, Community Services

Marion County
Board of County Commissioners

Community Services

2710 E. Silver Springs Blvd.
Ocala, FL 34470
Phone: 352-671-8770
Fax: 352-671-8769

Dr. Jill Flansburg
Community Action Stops Abuse Inc.
P.O. Box 414
St. Petersburg FL, 33731
(727) 895-4912

Dear Dr. Flansburg,

We are pleased to inform you that your FY24-25 HUD Notice of Funding Opportunity (NOFO) project application, DV Solution Collaborative II, will be moving forward for funding consideration. This decision is contingent upon a budget adjustment to reflect a reduced ask of $429,922. This budget reduction adjustment will allow your project to remain in the tiering system considering funds available.

Please review the necessary adjustments and submit the revised budget at your earliest convenience. This must be submitted by Friday, November 1st through e-snaps.

If you have any questions or need assistance, don't hesitate to reach out. Thank you for your continued commitment to our community.

Sincerely,

Cheryl Martin
Director, Community Services

Marion County
Board of County Commissioners

Community Services

2710 E. Silver Springs Blvd.
Ocala, FL 34470
Phone: 352-671-8770
Fax: 352-671-8769

James Haynes
City of Ocala
201 SE 3rd St, Second Floor
Ocala, FL 34471
(352) 629-8312

Dear Mr. Haynes,

We are pleased to inform you that both of your projects have been selected to move forward to HUD for funding consideration.

Your application demonstrated a strong alignment with our community needs, and we appreciate the dedication and effort you have put into this project.

We will be in touch with further details regarding the next steps in the process. If you have any questions in the meantime, please don't hesitate to reach out.

Congratulations, and thank you for your continued commitment to serving those in need.

Sincerely,

Cheryl Martin
Director, Community Services

Marion County
Board of County Commissioners

Community Services

2710 E. Silver Springs Blvd.
Ocala, FL 34470
Phone: 352-671-8770
Fax: 352-671-8769

Penny Beehler
Saving Mercy Corporation
3601 W Silver Springs Blvd
Ocala FL, 34475
(352) 438-8337

Dear Ms. Beehler,

We are pleased to inform you that your FY24-25 HUD Notice of Funding Opportunity (NOFO) project application, Mercy Village, will be moving forward for funding consideration. This decision is contingent upon a budget adjustment to reflect a reduced ask of $258,951. This budget adjustment will allow your project to remain in the tiering system considering funds available.

Please review the necessary adjustments and submit the revised budget at your earliest convenience. This must be submitted by Friday, November 1st through e-snaps.

If you have any questions or need assistance, don't hesitate to reach out. Thank you for your continued commitment to our community.

Sincerely,

Cheryl Martin
Director, Community Services

FL-514

Local Competition Selection Results

Project Name	Score	Status	Rank	HUD Req.	Reallocated $
CASA Marion- DV Renewal	78.56	Accepted	4	$239,992	$0
CASA Marion- NEW RRH	76.55	Accepted	3	$429,922	$0
City of Ocala- HMIS Renewal	74.85	Accepted	1	$209,173	$0
City of Ocala- SSO Renewal	73.8	Accepted	5	$71,023	$0
Interfaith- NEW PSH	0	Rejected	X	$0	$0
Mercy Village- NEW PSH	86.46	Accepted	2	$258,951	$0
OHA- NEW PSH	73.38	Accepted	6	$84,917	$0
CoC Planning		Accepted	X	$143,307	$0

2024 HDX Competition Report

This workbook contains summary information about your CoC's data as it was entered into HDX 1.0 and HDX 2.0 for your use as part of the 2024 Competition.

To Print this Workbook:

This document has been configured as printable with preset print areas of relevant sections. To print it, go to "File", then "Print", then select "Print Entire Workbook" or "Print Active Sheets" depending on your needs.

To Save This Workbook as a PDF:

Click the "File" Tab, then click "Save As" or "Save a Copy", then click "Browse" or "More Options" then select "PDF", click "Options", select "Entire Workbook", press "OK", and click "Save". These instructions may change depending on your version of Microsoft Excel.

On Accessibility, Navigability, and Printability:

This workbook attempts to maximize accessibility, navigability, printability, and ease of use. Merged cells have been avoided. All tables and text boxes have been given names. Extraneous rows and columns outside printed ranges have been hidden. Formulas may include references to hidden rows and columns or data tables. For ease of use, these referenced sources have been hidden but can be unhidden by any useer at any time. Raw data sources contained in this workbook are named according to the module and fiscal year from which they originate - e.g. "HIC_2024" is the Housing Inventory Count raw data from Fiscal Year 2024.

For Questions:

If you have questions, please reach out to HUD via the "Ask a Question" page, https://www.hudexchange.info/program-support/my-question/ and choose "HDX" as the topic.

V 2024.42.1

2024 HDX Competition Report

2024 Competition Report - Summary
FL-514 - Ocala/Marion County CoC

HDX Data Submission Participation Information

Government FY and HDX Module Abbreviation	Met Module Deadline*	Data From	Data Collection Period in HDX 2.0
2023 LSA	Yes	Government FY 2023 (10/1/22 - 9/30/23).	November 2023 to January of 2024
2023 SPM	Yes	Government FY 2023 (10/1/22 - 9/30/23).**	February 2024 to March 2024
2024 HIC	Yes	Government FY 2024. Exact HIC and PIT dates will vary by CoC. For most CoCs, it will be last Wednesday in January of 2024.	March 2024 to May 2024
2024 PIT	Yes	Government FY 2024. Exact HIC and PIT dates will vary by CoC. For most CoCs, it will be last Wednesday in January of 2024.	March 2024 to May 2024

1) FY = Fiscal Year

2) *This considers all extensions where they were provided.

2) **"Met Deadline" in this context refers to FY23 SPM submissions. Resubmissions from FY 2022 (10/1/21 - 9/30/22) were also accepted during the data collection period, but these previous year's submissions are voluntarily and are not required.

2024 Competition Report - LSA Summary & Usability Status
FL-514 - Ocala/Marion County CoC
FY 2023 Reporting Year: 10/1/2022 - 9/30/2023

LSA Usability Status 2023

Category	EST AO	EST AC	EST CO	RRH AO	RRH AC	RRH CO	PSH AO	PSH AC	PSH CO
Fully Usable				☑	☑	☑	☑	☑	☑
Partially Usable									
Not Usable	☑	☑	☑						

EST

Category	2021	2022	2023
Total Sheltered Count	1,143	550	1,283
AO	670	413	869
AC	360	135	314
CO	110	0	83

RRH

Category	2021	2022	2023
Total Sheltered Count	313	129	341
AO	112	57	111
AC	201	72	184
CO	0	0	0

PSH

2024 Competition Report - LSA Summary & Usability Status
FL-514 - Ocala/Marion County CoC
FY 2023 Reporting Year: 10/1/2022 - 9/30/2023

Category	2021	2022	2023
Total Sheltered Count	2	15	125
AO	2	8	92
AC	0	7	33
CO	0	0	0

1) Glossary: EST = Emergency Shelter, Save Haven, & Transitional Housing; RRH = Rapid Re-housing; PSH = Permanent Supportive Housing; AO = Persons in Households without Children; AC = Persons in Households with at least one Adult and one Child; CO=Persons in Households with only Children

2) Because people have multiple stays in shelter over the course of a year and stay in different household configurations, a single person can be counted in more than one household type. Therefore, the sum of the number of people by household type may be greater than the unique count of people.

3) Total Sheltered count only includes those served in HMIS participating projects reported by your CoC.

4) For CoCs that experienced mergers during any of these reporting periods, historical data will

2024 Competition Report - SPM Data

FL-514 - Ocala/Marion County CoC
FY 2023 Reporting Year: 10/1/2022 - 9/30/2023

Measure 1: Length of Time Persons Remain Homeless

This measures the number of clients active in the report date range across ES, SH (Metric 1.1) and then ES, SH and TH (Metric 1.2) along with their average and median length of time homeless. This includes time homeless during the report date range as well as prior to the report start date, going back no further than the look back stop date or client's date of birth, whichever is

Metric 1.1: Change in the average and median length of time persons are homeless in ES and SH projects.

Metric 1.2: Change in the average and median length of time persons are homeless in ES, SH, and TH projects.

a. This measure is of the client's entry, exit, and bed night dates strictly as entered in the HMIS system.

1.2 Persons in ES-EE, ES-NbN, SH, and TH	1,035	139.8	42.0

b. This measure is based on data element 3.917

This measure includes data from each client's Living Situation (Data Standards element 3.917) response as well as time spent in permanent housing projects between Project Start and Housing Move-In. This information is added to the client's entry date, effectively extending the client's entry date backward in time. This "adjusted entry date" is then used in the calculations just as if it were the client's actual entry date.

Metric	Universe (Persons)	Average LOT Homeless (bed nights)	Median LOT Homeless (bed nights)

2024 Competition Report - SPM Data

FL-514 - Ocala/Marion County CoC

FY 2023 Reporting Year: 10/1/2022 - 9/30/2023

1.1 Persons in ES-EE, ES-NbN, SH, and PH (prior to "housing move in")	885	244.4	66.0
1.2 Persons in ES-EE, ES-NbN, SH, TH, and PH (prior to "housing move in")	1,173	281.7	108.0

Measure 2: Returns to Homelessness for Persons who Exit to Permanent Housing (PH) Destinations

This measures clients who exited SO, ES, TH, SH or PH to a permanent housing destination in the date range two years prior to the report date range. Of those clients, the measure reports on how many of them returned to homelessness as indicated in the HMIS for up to two years after their initial exit.

Metric	Total # of Persons Exited to a PH Destination (2 Yrs Prior)	Returns to Homelessness in Less than 6 Months (0 - 180 days)		Returns to Homelessness from 6 to 12 Months (181 - 365 days)		Returns to Homelessness from 13 to 24 Months (366 - 730 days)		Number of Returns in 2 Years	
	Count	Count	% of Returns	Count	% of Returns4	Count	% of Returns6	Count	% of Returns8
Exit was from SO	51	3	5.9%	2	3.9%	0	0.0%	5	9.8%
Exit was from ES	236	35	14.8%	13	5.5%	12	5.1%	60	25.4%
Exit was from TH	74	2	2.7%	4	5.4%	0	0.0%	6	8.1%
Exit was from SH	0	0	0.0%	0	0.0%	0	0.0%	0	0.0%
Exit was from PH	92	6	6.5%	6	6.5%	0	0.0%	12	13.0%
TOTAL Returns to Homelessness	453	46	10.2%	25	5.5%	12	2.7%	83	18.3%

Measure 3: Number of Homeless Persons

Metric 3.1 – Change in PIT Counts

2024 Competition Report - SPM Data

FL-514 - Ocala/Marion County CoC
FY 2023 Reporting Year: 10/1/2022 - 9/30/2023
Please refer to PIT section for relevant data.

Metric 3.2 – Change in Annual Counts
This measures the change in annual counts of sheltered homeless persons in HMIS.

Metric	Value
Universe: Unduplicated Total sheltered homeless persons	1,301
Emergency Shelter Total	974
Safe Haven Total	0
Transitional Housing Total	353

Measure 4: Employment and Income Growth for Homeless Persons in CoC Program-funded Projects

This measure is divided into six tables capturing employment and non-employment income changes for system leavers and stayers. The project types reported in these metrics are the same for each metric, but the type of income and universe of clients differs. In addition, the projects reported within these tables are limited to CoC-funded projects.

Metric 4.1 – Change in earned income for adult system stayers during the reporting period

Metric	Value
Universe: Number of adults (system stayers)	25
Number of adults with increased earned income	1
Percentage of adults who increased earned income	4.0%

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Metric 4.2 – Change in non-employment cash income for adult system stayers during the reporting period

Metric	Value
Universe: Number of adults (system stayers)	25
Number of adults with increased non-employment cash income	2
Percentage of adults who increased non-employment cash income	8.0%

Metric 4.3 – Change in total income for adult system stayers during the reporting period

Metric	Value
Universe: Number of adults (system stayers)	25
Number of adults with increased total income	3
Percentage of adults who increased total income	12.0%

Metric 4.4 – Change in earned income for adult system leavers

Metric	Value
Universe: Number of adults who exited (system leavers)	43
Number of adults who exited with increased earned income	8

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Percentage of adults who increased earned income	18.6%

Metric 4.5 – Change in non-employment cash income for adult system leavers

Metric	Value
Universe: Number of adults who exited (system leavers)	43
Number of adults who exited with increased non-employment cash income	6
Percentage of adults who increased non-employment cash income	14.0%

Metric 4.6 – Change in total income for adult system leavers

Metric	Value
Universe: Number of adults who exited (system leavers)	43
Number of adults who exited with increased total income	9
Percentage of adults who increased total income	20.9%

Measure 5: Number of Persons who Become Homeless for the First Time

This measures the number of people entering the homeless system through ES, SH, or TH (Metric 5.1) or ES, SH, TH, or PH (Metric 5.2) and determines whether they have any prior enrollments in the HMIS over the past two years. Those with no prior enrollments are considered to be experiencing homelessness for the first time.

Metric 5.1 – Change in the number of persons entering ES, SH, and TH projects with no prior enrollments in HMIS

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Metric	Value
Universe: Person with entries into ES-EE, ES-NbN, SH or TH during the reporting period.	1,083
Of persons above, count those who were in ES-EE, ES-NbN, SH, TH or any PH within 24 months prior to their entry during the reporting year.	121
Of persons above, count those who did not have entries in ES-EE, ES-NbN, SH, TH or PH in the previous 24 months. (i.e. Number of persons experiencing homelessness for the first time)	962

Metric 5.2 – Change in the number of persons entering ES, SH, TH, and PH projects with no prior enrollments in HMIS

Metric	Value
Universe: Person with entries into ES, SH, TH or PH during the reporting period.	1,259
Of persons above, count those who were in ES, SH, TH or any PH within 24 months prior to their entry during the reporting year.	154

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Of persons above, count those who did not have entries in ES, SH, TH or PH in the previous 24 months. (i.e. Number of persons experiencing homelessness for the first time.)	1,105

Measure 6: Homeless Prevention and Housing Placement of Persons defined by category 3 of HUD's Homeless Definition in CoC Program-funded Projects

Measure 6 is not applicable to CoCs in this reporting period.

Measure 7: Successful Placement from Street Outreach and Successful Placement in or Retention of Permanent Housing

This measures positive movement out of the homeless system and is divided into three tables: movement off the streets from Street Outreach (Metric 7a.1); movement into permanent housing situations from ES, SH, TH, and RRH (Metric 7b.1); and retention or exits to permanent housing situations from PH (other than PH-RRH).

Metric 7a.1 – Change in SO exits to temp. destinations, some institutional destinations, and permanent housing destinations

Metric	Value
Universe: Persons who exit Street Outreach	234
Of persons above, those who exited to temporary & some institutional destinations	46

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Of the persons above, those who exited to permanent housing destinations	76
% Successful exits	52.1%

Metric 7b.1 – Change in ES, SH, TH, and PH-RRH exits to permanent housing destinations

Metric	Value
Universe: Persons in ES-EE, ES-NbN, SH, TH and PH-RRH who exited, plus persons in other PH projects who exited without moving into housing	1,065
Of the persons above, those who exited to permanent housing destinations	328
% Successful exits	30.8%

Metric 7b.2 – Change in PH exits to permanent housing destinations or retention of permanent housing

Metric	Value
Universe: Persons in all PH projects except PH-RRH who exited after moving into housing, or who moved into housing and remained in the PH project	96

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Of persons above, those who remained in applicable PH projects and those who exited to permanent housing destinations	96
% Successful exits/retention	100.0%

System Performance Measures Data Quality

Data coverage and quality will allow HUD to better interpret your SPM submissions.

Metric	All ES, SH	All TH	All PSH, OPH	All RRH	All Street Outreach
Unduplicated Persons Served (HMIS)	974	353	155	347	187
Total Leavers (HMIS)	885	187	2	204	175
Destination of Don't Know, Refused, or Missing (HMIS)	8	13	0	12	19
Destination Error Rate (Calculated)	0.9%	7.0%	0.0%	5.9%	10.9%

2024 HDX Competition Report

2024 Competition Report - SPM Notes
FL-514 - Ocala/Marion County CoC
FY 2023 Reporting Year: 10/1/2022 - 9/30/2023

Notes For Each SPM Measure

Measure	Notes
Measure 1	No notes.
Measure 2	No notes.
Measure 3	No notes.
Measure 4	No notes.
Measure 5	No notes.
Measure 6	No Notes. Measure 6 was not applicable to CoCs in this reporting period.
Measure 7	No notes.
Data Quality	No notes.

2024 Competition Report - HIC Summary
FL-514 - Ocala/Marion County CoC
For HIC conducted in January/February of 2024

HMIS Bed Coverage Rates

Project Type	Total Year Round, Current Beds	Total Year Round, Current Beds in HMIS or Comparable Database	Total Year Round, Current, Non-VSP Beds	Removed From Denominator: OPH EHV† Beds or Beds Affected by Natural Disaster*	Adjusted Total Year Round, Current, Non-VSP Beds	Adjusted HMIS Bed Coverage Rate for Year Round, Current Beds	Total Year Round, Current, VSP Beds in an HMIS Comparable Database	Total Year Round, Current, VSP Beds	Removed From Denominator: OPH EHV† Beds or Beds Affected by Natural Disaster**	Adjusted Total Year Round Current, VSP Beds	HMIS Comparable Bed Coverage Rate for VSP Beds	Total Year Round, Current, HMIS Beds and VSP Beds in an HMIS Comparable Database	Adjusted Total Year Round, Current, Non-VSP and VSP Beds	HMIS and Comparable Database Coverage Rate
ES	161	139	139	0	139	100.0%	0	22	0	22	0.00%	139	161	86.34%
SH	0	0	0	0	0	NA	0	0	0	0	NA	0	0	NA
TH	104	104	104	0	104	100.0%	0	0	0	0	NA	104	104	100.00%
RRH	146	146	146	0	146	100.0%	0	0	0	0	NA	146	146	100.00%
PSH	203	32	203	0	203	15.8%	0	0	0	0	NA	32	203	15.76%
OPH	186	0	186	139	47	0.0%	0	0	0	0	NA	0	47	0.00%
Total	**800**	**421**	**778**	**139**	**639**	**65.9%**	**0**	**22**	**0**	**22**	**0.00%**	**421**	**661**	**63.69%**

2024 Competition Report - HIC Summary
FL-514 - Ocala/Marion County CoC
For HIC conducted in January/February of 2024

Rapid Re-housing Beds Dedicated to All Persons

Metric	2020	2021	2022	2023	2024
RRH beds available to serve all pops. on the HIC	103	128	107	53	146

1) † EHV = Emergency Housing Voucher
2) *This column includes Current, Year-Round, Natural Disaster beds not associated with a VSP that are not HMIS-participating. For OPH Beds, this includes beds that are Current, Non-HMIS, and EHV-funded.
3) **This column includes Current, Year-Round, Natural Disaster beds associated with a VSP that are not HMIS-participating or HMIS-comparable database participating. For OPH Beds, this includes beds that are Current, VSP, Non-HMIS, and EHV-funded.
4) Data included in these tables reflect what was entered into HDX 2.0.
5) In the HIC, "Year-Round Beds" is the sum of "Beds HH w/o Children", "Beds HH w/ Children", and "Beds HH w/ only Children". This does not include Overflow ("O/V Beds") or Seasonal Beds ("Total Seasonal Beds").
6) In the HIC, "Current" beds are beds with an "Inventory Type" of "C" and not beds that are Under Development ("Inventory Type" of "U").
7) For historical data: Aggregated data from CoCs that merged are not displayed if HIC data were created separately - that is, only data from the CoC into which the merge occurred are displayed. Additional reports can be requested via AAQ for any CoCs that have been subsumed into other CoCs.

2024 HDX Competition Report

2024 Competition Report - PIT Summary
FL-514 - Ocala/Marion County CoC
For PIT conducted in January/February of 2024

Submission Information

Date of PIT Count	Received HUD Waiver
1/23/2024	Not Applicable

Total Population PIT Count Data

Category	2019	2020	2021	2022	2023	2024
PIT Count Type	Sheltered and Unsheltered Count	Sheltered and Unsheltered Count	Sheltered and partial unsheltered count	Sheltered and Unsheltered Count	Sheltered and Unsheltered Count	Sheltered and Unsheltered Count
Emergency Shelter Total	170	226	163	123	130	104
Safe Haven Total	0	0	0	0	0	0
Transitional Housing Total	126	147	139	144	104	75
Total Sheltered Count	296	373	302	267	234	179
Total Unsheltered Count	179	150	210	188	220	199
Total Sheltered and Unsheltered Count*	475	523	512	455	454	378

1) *Data included in this table reflect what was entered into HDX 1.0 and 2.0. This may differ from what was included in federal reports if the PIT count type was either sheltered only or partial unsheltered count.

2) Aggregated data from CoCs that merged is not displayed if PIT data were entered separately - that is, only data from the CoC into which the merge occurred are displayed. Additional reports can be requested via AAQ for any CoCs that have been subsumed into other CoCs.

3) In 2021, for CoCs that conducted a "Sheltered and partial unsheltered count", only aggregate and not demographic data were collected.

Marion County
Board of County Commissioners

Community Services

2710 E. Silver Springs Blvd.
Ocala, FL 34470
Phone: 352-671-8770
Fax: 352-671-8769

November 6, 2024

Saving Mercy Corporation
3601 West Silver Springs Blvd.
Ocala, FL 34475

RE: SAVING MERCY CORPORATION RENTAL NEW CONSTRUCTION PROJECT

Dear Ms. Beehler,

Marion County will partner with Saving Mercy Corporation to fund the construction of ten (10) duplexes to provide affordable housing and case management services to at-risk families, veterans, and vulnerable individuals in a safe environment. These units will house individuals and families with the end goal to become self-sufficient. This program will provide case management and supportive services tailored for each individual's need. Below is a chart that demonstrates the expected housing types and outcomes outlines in the agreement. (attached)

Housing Type	Unit of Measure	Source for Total Number of Units or Total Number of Program Participants
PSH	Units	2
50% AMI	Units	9
80% AMI	Units	9

The Marion County Attorney's Office has approved the agreement for your project not to exceed an awarded amount of $1,764,265 in State Housing Initiatives Partnership funding to construction of 20 units. This commitment letter is contingents on final approval at the November 19th, 2024 Board of County Commission Meeting. Once approved we will provide you with the final executed agreement. The current monthly rents for the units will range between $445 an $1,085 based on household income and number of bedrooms per unit.

These units should be fully constructed and rented up with income eligible individuals or households by June 30, 2025 meeting the 12-month lease requirements.

Cheryl Martin
Community Service Director
Community Services
Main: 352-671-8770 | Direct: 352-671-8778
Empowering Marion for Success!

November 7, 2022

RE: CASA of Marion Application for RRH Funding

To Whom It May Concern,

I am writing on behalf of the Marion County Hospital District to express our strong support for CASA of Marion's application to the Continuum of Care (CoC) Notice of Funding Opportunity (NOFO) for Rapid Rehousing (RRH) funding. We are committed to ensuring access to safe, stable housing and supportive services, especially for vulnerable populations facing housing insecurity, and believe CASA of Marion's proposal will significantly impact our community.

Our formal agreement with CASA of Marion directly addresses the services and outcomes expected from CASA's collaboration with Beacon Point, specifically the provision of substance abuse treatment and recovery resources to support program participants in maintaining housing stability. Beacon Point's services are designed to provide comprehensive, accessible, and timely assistance, and we are dedicated to leveraging resources to ensure the success of this project.

The partnership aligns with the CoC's requirements, particularly in response to sections 2(b) through (e) of the NOFO. We commit to a partnership in which the value of the substance abuse and recovery services from Beacon Point meets at least 25 percent of the funding request, as outlined in section 2(b), to ensure that eligible participants have ample access to these services. Beacon Point's resources will be available to all program participants who qualify and wish to utilize these services over the project's entire performance period.

CASA of Marion's project eligibility requirements for program participants will adhere to CoC Program Fair Housing standards, ensuring that individuals are not limited by the healthcare provider or any other non-essential criteria, thus reinforcing inclusivity in accordance with fair housing guidelines.

We wholeheartedly endorse CASA of Marion's application for RRH funding and are confident that their partnership with Beacon Point will provide invaluable support and resources to program participants in need. Please let me know if you have any other questions or if you need more information, I can be reached at (407) 435-4993 or debra.velez@mchdt.org.

Sincerely,

Debra Velez
Chief Operating Officer
Marion County Hospital District

2547 E. Silver Springs Blvd., Ocala, FL 34470